



REPUBLIC OF KENYA

# Public Service Superannuation Fund

**PROVISION OF GROUP MEDICAL INSURANCE COVER FOR THE PUBLIC  
SERVICE SUPERANNUATION FUND SECRETARIAT STAFF  
FOR A PERIOD OF ONE YEAR 2023**

**PSSF/T/001/2023-2024**



REPUBLIC OF KENYA

# Public Service Superannuation Fund

**PUBLICATION DATE :13<sup>TH</sup> SEPTEMBER 2023.**

**TENDER CLOSING/OPENING DATE: THURSDAY 28<sup>TH</sup> SEPTEMBER 2023 AT 11.00 A.M.**

Head of Supply Chain Services,  
The Public Service Superannuation Fund.  
P. O. Box 3561 – 00200,  
Nairobi, Kenya  
Email: [procurement@psss.go.ke](mailto:procurement@psss.go.ke)  
Website: <http://www.psss.go.ke>

The Ag Chief Executive Officer,  
The Public Service Superannuation Fund,  
Bima House,6<sup>th</sup> Floor,  
P. O. Box 3561 – 00200,  
Nairobi, Kenya.  
Email: [Info@psss.go.ke](mailto:Info@psss.go.ke)  
Website: <http://www.psss.go.ke>

## INVITATION TO TENDER

PROCURING ENTITY: THE PUBLIC SERVICE SUPERANNUATION FUND

CONTRACT NAME AND DESCRIPTION: PROVISION OF GROUP MEDICAL INSURANCE COVER FOR THE PUBLIC SERVICE SUPERANNUATION FUND SECRETARIAT STAFF. PSSF/T/001/2023-2024

1. The Public Service Superannuation Fund invites sealed tenders for the PROVISION OF GROUP MEDICAL INSURANCE COVER for PSSF Secretariat staff for a period of one year with the provision of Renewal once subject to satisfactory performance and availability of funds.
2. Tendering will be conducted under National Open Tender competitive method using a standardized tender document and is open to all qualified and interested insurance firms *who Licensed by Insurance Regulatory Authority to offer Medical Insurance Services* are encouraged to tender.
3. Qualified and interested tenderers may obtain further information and inspect the Tender Documents during office hours *from 9.00am to 4.00pm at The Public Service Superannuation Fund - Bima House Building, Supply Chain Management Services located at 11th Floor.*

Tender documents may be viewed and/or downloaded from the PSSS website [www.psss.go.ke](http://www.psss.go.ke) or National Treasury dedicated tender portal: [www.tender.go.ke](http://www.tender.go.ke)



REPUBLIC OF KENYA

A complete set of tender documents may be Obtained, viewed and downloaded for free from the websites; [www.psss.go.ke](http://www.psss.go.ke) or [www.tenders.go.ke](http://www.tenders.go.ke). Tenderers who download the tender document must forward their particulars immediately to [procurement@psss.go.ke](mailto:procurement@psss.go.ke) Telephone No.02020892301 or 02020892305 to facilitate any further clarification or addendum.

5. All Tenders must be accompanied by a *Tender Security of Kshs. 200,000.00 (Kenya Shillings Two hundred Thousands only)* in form of a bank guarantee from a reputable bank regulated by CBK or an Insurance firm approved by Public Procurement Regulatory Authority ([www.ppra.go.ke](http://www.ppra.go.ke)) valid for **180 days** from the date of tender submission.
6. The Tenderer shall chronologically serialize all pages of the tender documents submitted. Failure by the tenderer to serially paginating bid document from page one to the last page including all the attachments shall lead to rejection of the bid.
1. Completed tenders must be delivered to Public Service Superannuation Fund – Bima House Building, the Tender Box Located at the 6<sup>th</sup> Floor or Hand Delivered in the event they cant fit in the Tender Box to the Supply Chain Management office located at 11th Floor on or before **THURSDAY 28TH SEPTEMBER 2023 AT 11.00 A.M. (EAST AFRICA TIME)**

2. Electronic Tenders *will not* be permitted.
3. Tenders will be opened immediately after the deadline of the date and time **THURSDAY 28TH SEPTEMBER 2023 AT 11.00 A.M. (EAST AFRICA TIME)** at the Public Service Superannuation Fund 11th Floor. Tenders will be publicly opened in the presence of the Tenderers' designated representatives who choose to attend.
4. Late tenders will be rejected and returned un opened.
5. The addresses referred to above are:

A. **Address for obtaining further information and for purchasing tender documents**

Head of Supply Chain Management,  
The Public Service Superannuation Fund,  
Bima House Building,11<sup>th</sup> Floor,  
Harambee Avenue,  
P. O. Box 3561 – 00200,  
Nairobi, Kenya.  
*Email:procurement@psss.go.ke*

B. **Address for Submission of Tenders.**

The Chief Executive Officer/Accounting Officer  
The Public Service Superannuation Fund.  
Bima House Building,6th Floor  
Harambee Avenue  
P. O. Box 3561 – 00200,  
Nairobi, Kenya



REPUBLIC OF KENYA

**Public Service Superannuation Fund**

Tenders must be deposited at the tender box located at The Public Service Superannuation Fund 6th Floor or Hand delivered to The Public Service Superannuation Fund Supply Chain Management Services Office located at 11th Floor (For bulky tenders only).

C. **Contact Details.**

Head of Supply Chain Management,  
The Public Service Superannuation Fund,  
Bima House Building,11<sup>th</sup> Floor,  
Harambee Avenue,  
P. O. Box 3561 – 00200,  
Nairobi, Kenya.  
*Email:procurement@psss.go.ke*

D. **Address for Opening of Tenders**

The Public Service Superannuation Fund.  
Bima House Building,6th Floor  
Harambee Avenue  
P. O. Box 3561 – 00200,  
Nairobi, Kenya

**CHIEF EXECUTIVE OFFICER**



Public Service Superannuation Fund

---

# **PART 1 - TENDERING PROCEDURES**

---

## SECTION I - INSTRUCTIONS TO TENDERERS

### A. General

#### 1. Scope of Tender

1.1 This tendering document is for the delivery of Insurance services, as specified in Section V, Procuring Entity's Schedule of Requirements. The name of the Procuring Entity, name, identification, and number of this tender are specified in the **TDS**.

#### 2. Definitions

2.1 Throughout this tendering document:

- a) The term "in writing" means communicated in written form (e.g. by mail, e-mail, including if specified **in the TDS**, distributed or received through the electronic procurement system used by the Procuring Entity) with proof of receipt;
- b) If the contexts require, "singular" means "plural" and vice versa; and
- c) "Day" means calendar day, unless otherwise specified as "Business Day". A Business Day is any day that is an official working day of the Procuring Entity. It excludes the Procuring Entity's official public holidays.

2.2 The successful Tenderer will be expected to commence providing the Insurance Services by Date provided **in the TDS**. The insurance duration for each item will be one year or the period specified in the **TDS**.



#### 3. Fraud and Corruption

3.1 The Procuring Entity requires compliance with the provisions of the Public Procurement and Asset Disposal Act, 2015, Section 62 "Declaration not to engage in corruption". The tender submitted by a person shall include a declaration that the person shall not engage in any corrupt or fraudulent practice and a declaration that the person or his or her sub-contractors are not debarred from participating in public procurement proceedings.

3.2 The Procuring Entity requires compliance with the provisions of the Competition Act 2010, regarding collusive practices in contracting. Any tenderer found to have engaged in collusive conduct shall be disqualified and criminal and/or civil actions may be imposed. To this effect, Tenders shall be required to complete and sign the "Certificate of Independent Tender Determination" annexed to the Form of Tender.

3.3 Unfair Competitive Advantage -Fairness and transparency in the tender process require that the firms or their Affiliates competing for a specific assignment do not derive a competitive advantage from having provided consulting services related to this tender. To that end, the Procuring Entity shall indicate in the **TDS** and make available to all the firms together with this tender document all information that would in that respect give such firm any unfair competitive advantage over competing firms.

3.4 Tenderers shall permit and shall cause their agents (where declared or not), subcontractors, sub-consultants, service providers, suppliers, and their personnel, to permit the Procuring Entity to inspect all accounts, records and other documents relating to any initial selection process, pre-qualification process, tender submission, proposal submission, and contract performance (in the case of award), and to have them audited by auditors




appointed by the Procuring Entity.

#### 4 Eligible Tenderers

4.1 A Tenderer may be a firm that is a private entity, a state-owned enterprise or institution subject to ITT 4.7 or any combination of such entities in the form of a joint venture (JV) under an existing agree mentor with the intent to enter into such an agreement supported by a letter of intent. Only Insurance service providers registered by Insurance Regulatory Authority are eligible to tender and sign contracts. In the case of a joint venture, all members shall be jointly and severally liable for the execution of the entire Contract in accordance with the Contract terms. The JV shall nominate a Representative who shall have the authority to conduct all business for and on behalf of any and all the members of the JV during the tendering process and, in the event the JV is awarded the Contract, during contract execution. Members of a joint venture may not also make an individual tender, be a subcontractor in a separate tender or be part of another joint venture for the purposes of the same Tender. The maximum number of JV members shall be specified in the **TDS**.

4.2 Public Officers of the Procuring Entity, their spouse, child, parent, brother, sister, child, parent or sister of a spouse, their business associates or agents and firms/organizations in which they have a substantial or controlling interest shall not be eligible to tender or be awarded a contract. Public Officers are also not allowed to participate in any procurement proceedings.

4.3 A Tenderer shall not have a conflict of interest. Any Tenderer found to have a conflict of interest shall be disqualified. A Tenderer may be considered to have a conflict of interest for the purpose of this Tendering process, if the Tenderer:

- 
- REPUBLIC OF KENYA
- a) Directly or in directly controls, is controlled by or is under common control with another Tenderer; or
  - b) Receives or has received any direct or indirect subsidy from another Tenderer; or
  - c) Has the same legal representative as another Tenderer; or
  - d) Has a relationship with another Tenderer, directly or through common third parties, that puts it in a position to influence the Tender of another Tenderer, or influence the decisions of the Procuring Entity regarding this Tendering process; or
  - e) Or any of its affiliates participated as a consultant in the preparation of the Procuring Entity's Requirements (including Schedules of requirements, Performance Specifications, etc.) for the Insurance services that are the subject of this Tender; or
  - f) or any of its affiliates has been hired (or is proposed to be hired) by the Procuring Entity for the Contract implementation; or
  - g) would be providing goods, works, or services resulting from or directly related to the insurance services specified in the **TDS** ITT 1.1 that it provided or were provided by any affiliate that directly or indirectly controls, is controlled by, or is under common control with that firm; or
  - h) has a close business or family relationship with a professional staff of the Procuring Entity who: (i) are directly or indirectly involved in the preparation of the tendering document or specifications of the contract, and/or the Tender evaluation process of such contract; or (ii)

would be involved in the implementation or supervision of such contract unless the conflict stemming from such relationship has been resolved in a manner acceptable to the Procuring Entity throughout the procurement process and execution of the Contract.

4.4A firm that is a Tenderer shall not participate in more than one Tender, except for permitted alternative Tenders. Such participation shall result in the disqualification of all Tenders in which the firm is involved.

4.5A Tenderer may have the nationality of any country, subject to the restrictions pursuant to ITT 4.9. A Tenderer shall be deemed to have the nationality of a country if the Tenderer is constituted, incorporated or registered in and operates in conformity with the provisions of the laws of that country, as evidenced by its articles of incorporation (or equivalent documents of constitution or association) and its registration documents, as the case may be. This criterion also shall apply to the determination of the nationality of proposed sub-contractors or sub-consultants for any part of the Contract including related Services.

4.6A Tenderer that has been debarred from participating in public procurement shall be ineligible to tender or be awarded a contract. The list of debarred firms and individuals is available from the website of PPRAs [www.ppra.go.ke](http://www.ppra.go.ke).

4.7 Tenderers that are state-owned enterprises or institutions in Kenya may be eligible to compete and be awarded a Contract(s) if they can establish that they are registered as insurance businesses.

4.8A tenderer under suspension from tendering as the result of the operation of a Tender-Securing Declaration or Proposal-Securing Declaration shall not be eligible to tender.



Public Service Superannuation Fund

4.9 Firms and individuals may be ineligible if (a) as a matter of law or official regulations, Kenya prohibits commercial relations with that country, or (b) by an act of compliance with a decision of the United Nations Security Council taken under Chapter VII of the Charter of the United Nations, Kenya prohibits any import of goods or contracting of works or services from that country, or any payments to any country, person, or entity in that country.

4.10 The Insurance Act of Kenya (Revised 2017) requires that insurance companies that wish to offer insurance services in Kenya should be registered with the Insurance Regulatory Authority (IRA) of Kenya to allow them undertake insurance business in Kenya. Registration shall not be a condition for tender, but it shall be a condition of contract award and signature. A selected tenderer shall be given opportunity to register before contract award and signature of contract. Details on application for registration with Insurance Regulatory Authority may be accessed from the website [www.psss.go.ke](http://www.psss.go.ke)

4.11 The Competition Act of Kenya requires that firms wishing to tender as Joint Venture undertakings which may prevent, distort or lessen competition in provision of services are prohibited unless they are exempt in accordance with the provisions of Section 25 of the Act. JVs will be required to seek for exemption from the Competition Authority. Exemption shall not be a condition for tender, but it shall be a condition of contract award and signature. A JV tenderer shall be given opportunity to seek such exemption as a condition of award and signature of contract. Application for exemption from the Competition Authority of Kenya may be accessed from the website [www.psss.go.ke](http://www.psss.go.ke)

4.12 A Kenyan tenderer shall provide evidence of having fulfilled his/her tax obligations by producing a current tax compliance certificate or tax exemption certificate issued by the Kenya Revenue Authority.

## 5. Qualification of the Tenderer

5.1 In the event that pre-qualification of Tenderers has been undertaken as stated in ITT 18.4, the provisions on qualifications of the Section III, Evaluation and Qualification Criteria shall not apply.

## B. Contents of Tendering Document

## 6. Sections of Tendering Document

6.1 The tendering document consists of Parts 1, 2, and 3, which include all the sections indicated below and should be read in conjunction with any Addenda issued in accordance with ITT 9.

### PART 1: Tendering Procedures

- i) Section I - Instructions to Tenderers (ITT)
- ii) Section II - Tender Data Sheet (TDS)
- iii) Section III - Evaluation and Qualification Criteria
- iv) Section IV – Tendering Forms

### PART 2: Procuring Entity's Requirements



Section V - Schedule of Requirements

### PART 3: Contract

Public Service Superannuation Fund

REPUBLIC OF KENYA

- vi) Section VI-General Conditions of Contract (GCC)
- vii) Section VII-Special Conditions of Contract (SCC)
- viii) Appendix to the Contract–Insurance Policy

6.2 The Invitation to Tender (ITT) or the notice to pre-qualify Tenderers, as the case may be, issued by the Procuring Entity is not part of this tendering document.

6.3 Unless obtained directly from the Procuring Entity, the Procuring Entity is not responsible for the completeness of the document, responses to requests for clarification, the Minutes of the pre-Tender meeting (if any), or Addenda to the tendering document in accordance with ITT 9. In case of any contradiction, documents obtained directly from the Procuring Entity shall prevail.

6.4 The Tenderer is expected to examine all instructions, forms, terms of reference, and specifications in the tendering document and to furnish with its Tender all information or documentation as is required by the tendering document.

## 7. Clarification of Tender Document, Site Visit, Pre-Tender Meeting

7.1 A Tenderer requiring any clarification of the Tender Document shall contact the Procuring Entity in writing at the Procuring Entity's address specified in the TDS or raise its enquiries during the pre-Tender meeting if



provided for in accordance with ITT 7.2. The Procuring Entity will respond in writing to any request for clarification, provided that such request is received no later than the period specified in the **TDS** prior to the deadline for submission of tenders. The Procuring Entity shall forward copies of its response to all tenderers who have acquired the Tender D documents in accordance with ITT 7.4, including a description of the inquiry but without identifying its source. If so specified in the **TDS**, the Procuring Entity shall also promptly publish its response at the web page identified in the **TDS**. Should the clarification result in changes to the essential elements of the Tender Documents, the Procuring Entity shall amend the Tender Documents following the procedure under ITT 8 and ITT 22.2.

7.2 The Tenderer, at the Tenderer's own responsibility and risk, is encouraged to visit and examine and inspect the site(s) and items of the required contracts and obtain all information that may be necessary for preparing a tender. The costs of visiting the Sites shall be at the Tenderer's own expense. The Procuring Entity shall specify in the **TDS** if a pre-arranged Site visit and or a pre-tender meeting will be held, when and where. The Tenderer's designated representative is invited to attend a pre-arranged site visit and a pre-tender meeting, as the case may be. The purpose of the site visit and the pre-tender meeting will be to clarify issues and to answer questions on any matter that may be raised at that stage.

7.3 The Tenderer is requested to submit any questions in writing, to reach the Procuring Entity not later than the period specified in the **TDS** before the meeting.



7.4 Minutes of a pre-arranged site visit and those of the pre-tender meeting, if applicable, including the text of the questions asked by Tenderers and the responses given, together with any responses prepared after the meeting, will be transmitted promptly to all Tenderers who have acquired the Tender Documents. Minutes shall not identify the source of the questions asked.

7.5 The Procuring Entity shall also promptly publish anonymized (no names) Minutes of the pre-arranged site visit and those of the pre-tender meeting at the web page identified in the **TDS**. Any modification to the Tender Documents that may become necessary as a result of the pre-arranged site visit and those of the pre-tender meeting shall be made by the Procuring Entity exclusively through the issue of an Addendum pursuant to ITT 8 and not through the minutes of the pre-Tender meeting. Non-attendance at the pre-arranged site visit and the pre-tender meeting will not be a cause for disqualification of a Tenderer.

## 8. Clarification of Tendering Document

8.1 A Tenderer requiring any clarification of the tendering document shall contact the Procuring Entity in writing at the Procuring Entity's address specified in the **TDS**. The Procuring Entity will respond in writing to any request for clarification, provided that such request is received prior to the deadline for submission of Tenders within a period specified in the **TDS**. The Procuring Entity shall forward copies of its response to all Tenderers who have acquired the tendering document in accordance with ITT 6.3, including description of the inquiry but without identifying its source. If so specified in the **TDS**, the Procuring Entity shall also promptly publish its

response at the web page identified in the TDS. Should the clarification result in changes to the essential elements of the tendering document, the Procuring Entity shall amend the tendering document following the procedure under ITT 9 and ITT 23.2.

## 9. Amendment of Tendering Document

9.1 At any time prior to the deadline for submission of Tenders, the Procuring Entity may amend the Tendering document by issuing addenda.

9.2 Any addendum issued shall be part of the tendering document and shall be communicated in writing to all who have obtained the tendering document from the Procuring Entity in accordance with ITT 6.3. The Procuring Entity shall also promptly publish the addendum on the Procuring Entity's web page in accordance with ITT 8.1.

9.3 To give prospective Tenderers reasonable time in which to take an addendum into account in preparing their Tenders, the Procuring Entity shall extend, as necessary, the deadline for submission of Tenders, in accordance with ITT 23.2 below.

## C. Preparation of Tenders

### 10. Cost of Tendering

10.1 The Tenderer shall bear all costs associated with the preparation and submission of its Tender, and the Procuring Entity shall not be responsible or liable for those costs, regardless of the conduct or outcome of the Tendering process.



REPUBLIC OF KENYA

### 11. Language of Tender

11.1 The Tender as well as all correspondence and documents relating to the Tender exchanged by the Tenderer and the Procuring Entity shall be written in the English language. Supporting documents and printed literature that are part of the Tender maybe in another language provided they are accompanied by an accurate translation of the relevant passages in to the English language, in which case, for purposes of interpretation of the Tender, such translation shall govern.

### 12. Documents Comprising the Tender

12.1 The Tender shall comprise the following:

- a) **Form of Tender** prepared in accordance with ITT 13;
- b) **Schedules:** priced Activity Schedule completed in accordance with ITT 13 and ITT 15;
- c) **Tender Security or Tender-Securing Declaration** in accordance with ITT 20.1;
- d) **Alternative Tender:** if permissible in accordance with ITT 14;
- e) **Authorization:** written confirmation authorizing the signatory of the Tender to commit the Tenderer, in accordance with ITT 21.3;
- f) **Qualifications:** documentary evidence in accordance with ITT 18 establishing the Tenderer's qualifications to perform the Contract if its Tender is accepted;
- g) **Tenderer's Eligibility:** documentary evidence in accordance with ITT 18

- establishing the Tenderer's eligibility to Tender;
- h) **Conformity:** documentary evidence in accordance with ITT 17, that the Services conform to the tendering document;
  - i) **Sample Insurance Policy** for each type of insurance required, and
  - j) Any other document required **in the TDS.**

12.2 The Tenderer shall furnish in the Tender Information Form on commissions and gratuities, if any, paid or to be paid to agents or any other party relating to the is Tender.

### 13. Form of Tender and Schedule of Requirements

13.1 The Form of Tender and priced Schedule of Requirements shall be prepared using the relevant forms furnished in Section IV, Tendering Forms. The forms must be completed without any alterations to the text, and no substitutes shall be accepted except as provided under ITT 21.3. All blank spaces shall be filled in with the information requested. The Tenderer shall chronologically serialize pages of all tender documents submitted.

### 14. Alternative Tenders

14.1 Unless otherwise indicated **in the TDS**, alternative Tenders shall not be considered. If alternatives are permitted, only the technical alternatives, if any, of the best Evaluated Tenderer shall be considered by the Procuring Entity.



### 15. Tender Prices and Discounts

15.1 The prices (or premiums) and discounts (including any price reduction) quoted by the Tenderer in the Form of Tender and in the Schedule of Requirements shall conform to the requirements specified below.

15.2 The Contract shall be for the Insurance Services of the items described in the Schedule of Requirements submitted by the Tenderer.

15.3 The Tenderer shall quote any discounts in the Form of Tender in accordance with ITT 13.1.

15.4 All duties, taxes, and other levies payable by the Insurance Provider under the Contract, or for any other cause, as of the date 28 days prior to the deadline for submission of Tenders, shall be included in the total Tender price submitted by the Tenderer.

15.5 If provided for in the **TDS**, prices quoted by the Tenderer shall be subject to adjustment during the performance of the Contract in accordance with and the provisions of Clause 6.6 of the General Conditions of Contract and/or Special Conditions of Contract. The Tenderer shall submit with the Tender all the information required under the Special Conditions of Contract and of the General Conditions of Contract.

### 16. Currencies of Tender and Payment

16.1 The currency of the Tender and the currency of payments shall be Kenya Shillings, unless specified otherwise in the **TDS.**

## 17. Documents Establishing Conformity of Services

17.1 To establish the conformity of the Insurance Services to the tendering document, the Tenderer shall furnish as part of its Tender the documentary evidence that Services provided conform to the Procurement Entity's requirements specified in Section VII, Schedule of Requirements.

17.2 Standards for provision of the Insurance Services are intended to be descriptive only and not restrictive. The Tenderer may offer other standards of quality provided that it demonstrates, to the Procuring Entity's satisfaction, that the substitutions ensure substantial equivalence or are superior to those specified in the Section V, Schedule of Requirements.

17.3 Tenderers shall be asked to provide, as part of the data for qualification, such information, including details of ownership, as shall be required to determine whether, according to the classification established by the Procuring Entity, a Service provider or group of service providers qualifies for a margin of preference. Further the information will enable the Procuring Entity identify any actual or potential conflict of interest in relation to the procurement and / or contract management processes, or a possibility of collusion between tenderers, and there by help to prevent any corrupt influence in relation to the procurement process or contract management.



17.4 The purpose of the information described in ITT 6.2 above overrides any claims to confidentiality which a tenderer may have. There can be no circumstances in which it would be justified for a tenderer to keep information relating to its ownership and control confidential where it is tendering to undertake public sector work and receive public sector funds. Thus, confidentiality will not be accepted by the Procuring Entity as a justification for a Tenderer's failure to disclose, or failure to provide required information on its ownership and control.

17.5 The Tenderer shall provide further documentary proof, information or authorizations that the Procuring Entity may request in relation to ownership and control which information on any changes to the information which was provided by the tenderer under ITT 6.3. The obligations to require this information shall continue for the duration of the procurement process and contract performance and after completion of the contract, if any change to the information previously provided may reveal a conflict of interest in relation to the award or management of the contract.

17.6 All information provided by the tenderer pursuant to these requirements must be complete, current and accurate as at the date of provision to the Procuring Entity. In submitting the information required pursuant to these requirements, the Tenderer shall warrant that the information submitted is complete, current and accurate as at the date of submission to the Procuring Entity.

17.7 If a tenderer fails to submit the information required by these requirements, its tender will be rejected. Similarly, if the Procuring Entity is unable, after taking reasonable steps, to verify to a reasonable degree the information submitted by a tenderer pursuant to these requirements,



then the tender will be rejected.

17.8 If information submitted by a tenderer pursuant to these requirements, or obtained by the Procuring Entity (whether through its own enquiries, through notification by the public or otherwise), shows any conflict of interest which could materially and improperly benefit the tenderer in relation to the procurement or contract management process, then:

- i) If the procurement process is still ongoing, the tenderer will be disqualified from the procurement process,
- ii) if the contract has been awarded to that tenderer, the contract award will be set aside,
- iii) the tenderer will be referred to the relevant law enforcement authorities for investigation of whether the tenderer or any other persons have committed any criminal offence.

17.9 If a tenderer submits information pursuant to these requirements that is incomplete, inaccurate or out-of-date, or attempts to obstruct the verification process, then the consequences ITT 6.7 will ensue unless the tenderer can show to the reasonable satisfaction of the Procuring Entity that any such act was not material, or was due to genuine error or which was not attributable to the intentional act, negligence or recklessness of the tenderer.

## 18 Documents Establishing the Eligibility and Qualifications of the Tenderer



REPUBLIC OF KENYA

18.1 To establish Tenderer's their eligibility in accordance with ITT 4, Tenderers shall complete the Form of Tender, and all Tendering Forms included in Section IV.

18.2 The documentary evidence of the Tenderer's qualifications to perform the Contract if its Tender is accepted shall establish to the Procuring Entity's satisfaction that the Tenderer meets each of the qualification criterion specified in Section III, Evaluation and Qualification Criteria.

18.3 In the event that pre-qualification of Tenderers has been under taken as stated in the TDS, only Tenders from pre- qualified Tenderers shall be considered for award of Contract. These qualified Tenderers should submit with their Tenders any information updating their original pre-qualification applications or, alternatively, confirm in their Tenders that the originally submitted pre-qualification information remains essentially correct as of the date of Tender submission.

18.4 If pre-qualification has not taken place before Tendering, the qualification criteria for the Tenderers are specified- in Section III, Evaluation and Qualification Criteria.

## 19. Period of Validity of Tenders

19.1 Tenders shall remain valid for the Tender Validity period specified in the TDS. The Tender Validity period starts from the date fixed for the Tender submission deadline date (as prescribed by the Procuring Entity in accordance with ITT 23.1). A tender valid for a shorter period shall be rejected by the Procuring Entity as non-responsive.

19.2 In exceptional circumstances, prior to the expiration of the Tender



validity period, the Procuring Entity may request Tenderers to extend the period of validity of their Tenders. The request and the responses shall be made in writing. If a Tender Security is requested in accordance with ITT 20, it shall also be extended for a corresponding period. A Tenderer may refuse the request without forfeiting its Tender Security. A Tenderer granting the request shall not be required or permitted to modify its Tender, except as provided in ITT 19.3.

## 20. Tender Security

20.1 The Tenderer shall furnish as part of its Tender, either a Tender-Securing Declaration or a Tender security, as specified **in the TDS**, in original form and, in the case of a Tender Security, in the amount and currency specified **in the TDS**.

20.2 A Tender Securing Declaration shall use the form included in Section IV, Tendering Forms.

20.3 If a Tender Security is specified pursuant to ITT 20.1, from a reputable source, and an eligible country and shall be in any of the following forms at the Tenderer's option:

- i) cash;
- ii) a bank guarantee;
- iii) a guarantee by an insurance company registered and licensed by the Insurance Regulatory Authority listed by the Authority; or

iv) a guarantee issued by a financial institution approved and licensed by the Central Bank of Kenya.



20.4 If a Tender Security is specified pursuant to ITT 20.1, any Tender not accompanied by a substantially responsive Tender Security shall be rejected by the Procuring Entity as non-responsive.

20.5 If a Tender Security is specified pursuant to ITT 20.1, the Tender Security of unsuccessful Tenderers shall be returned as promptly as possible upon the successful Tenderer's signing the contract and furnishing the Performance Security pursuant to ITT 46. The Procuring Entity shall also promptly return the tender security to the tenderers where the procurement proceedings are terminated, all tenders were determined non responsive or a bidder declines to extend tender validity period.

20.6 The Tender Security of the successful Tenderer shall be returned as promptly as possible once the successful Tenderer has signed the Contract and furnished the required Performance Security.

20.7 The Tender Security may be forfeited or the Tender-Securing Declaration executed:

- a) If a Tenderer withdraws its Tender during the period of Tender validity specified by the Tenderer in the Form of Tender, or any extension thereto provided by the Tenderer; or
- b) If the successful Tenderer fails to:
  - i) Sign the Contract in accordance with ITT 45; or
  - ii) Furnish a performance security in accordance with ITT 46.

20.8 Where tender securing declaration is executed, the Procuring Entity shall recommend to the PPRA that PPRA debars the Tenderer from participating in public procurement as provided in the law.

20.9 A tenderer shall not issue a tender security to guarantee itself.

## 21. Format and Signing of Tender

21.1 The Tenderer shall prepare one original of the documents comprising the Tender as described in ITT 12, bound with the volume containing the Form of Tender, and clearly marked "Original." In addition, the Tenderer shall submit copies of the Tender, in the number specified in the TDS, and clearly marked as "Copies." In the event of discrepancy between them, the original shall prevail.

21.2 Tenderers shall mark as "CONFIDENTIAL" information in their Tenders which is confidential to their business. This may include proprietary information, trade secrets, or commercial or financially sensitive information.

21.3 The original and all copies of the Tender shall be typed or written in indelible ink and shall be signed by a person or persons duly authorized to sign on behalf of the Tenderer. This authorization shall consist of a written confirmation as specified in the TDS and shall be attached to the Tender. The name and position held by each person signing the authorization must be typed or printed below the signature. All pages of the Tender where entries or amendments have been made shall be signed or initialed by the person signing the Tender.

21.4 Any inter-lineation, erasures, or overwriting shall be valid only if they are signed or initialed by the person signing the Tender.



REPUBLIC OF KENYA

Public Service Superannuation Fund

## D. Submission and Opening of Tenders

## 22. Sealing and Marking of Tenders

22.1 The Tenderer shall deliver the Tender in a single, sealed envelope. Within the single envelope the Tenderer shall place the following separate, sealed envelopes:

- a) In an envelope marked "ORIGINAL", all documents comprising the Tender, as described in ITT 12; and
- b) in an envelope marked "COPIES", all required copies of the Tender; and
- c) if alternative Tenders are permitted in accordance with ITT14, and if relevant:
  - i) in an envelope marked "ORIGINAL-ALTERNATIVE TENDER", the alternative Tender; and
  - ii) in the envelope marked "COPIES –ALTERNATIVE TENDER" all required copies of the alternative Tender.

22.2 The inner envelopes shall:

- a) Bear the name and address of the Tenderer;
- b) Be addressed to the Procuring Entity in accordance with ITT 23.1;

- c) Bear the specific identification of this Tendering process specified in accordance with **TDS 1.1**; and
- d) Bear a warning not to open before the time and date for Tender opening.

22.3 The outer-envelopes shall:

- a) Be addressed to the Procuring Entity in accordance with ITT 23.1;
- b) bear the specific identification of this Tendering process specified in accordance with **TDS 1.1**; and
- (c) Bear a warning not to open before the time and date for Tender opening.

22.4 If all envelopes are not sealed and marked as required, the Procuring Entity will assume no responsibility for the misplacement or premature opening of the Tender. Tenders that were misplaced or opened prematurely will be not be accepted.

## 23 Deadline for Submission of Tenders

23.1 Tenders must be received by the Procuring Entity at the address and no later than the date and time specified **in the TDS**. When so specified **in the TDS**, Tenderers shall have the option of submitting their Tenders electronically. Tenderers submitting Tenders electronically shall follow the electronic Tender submission procedures specified **in the TDS**.



23.2 The Procuring Entity may, at its discretion, extend the deadline for the submission of Tenders by amending the tendering document in accordance with ITT 9, in which case all rights and obligations of the Procuring Entity and Tenderers previously subject to the deadline shall thereafter be subject to the deadline as extended.

## 24. Late Tenders

24.1 The Procuring Entity shall not consider any Tender that arrives after the deadline for submission of Tenders, in accordance with ITT 23. Any Tender received by the Procuring Entity after the deadline for submission of Tenders shall be declared late, rejected, and returned unopened to the Tenderer.

## 25 Withdrawal, Substitution and Modification of Tenders

25.1 A Tenderer may withdraw, substitute, or modify its Tender after it has been submitted by sending a written notice, duly signed by an authorized representative, and shall include a copy of the authorization (the power of attorney) in accordance with ITT 21.3, (except that withdrawal notices do not require copies). The corresponding substitution or modification of the Tender must accompany the respective written notice. All notices must be:

- a) Prepared and submitted in accordance with ITT 21 and ITT 22 (except that with draw all notices do not require copies), and in addition, the respective envelopes shall be clearly marked “WITHDRAWAL,” “SUBSTITUTION,” or “MODIFICATION;” and
- b) Received by the Procuring Entity prior to the deadline prescribed for submission of Tenders, in accordance with ITT 23.

25.2 Tenders requested to be withdrawn in accordance with ITT 25.1 shall be returned unopened to the Tenderers.

25.3 No Tender may be withdrawn, substituted, or modified in the interval between the deadline for submission of Tenders and the expiration of the period of Tender validity specified by the Tenderer on the Form of Tender or any extension thereof.

## 26. Tender Opening

26.1 Except as in the cases specified in ITT 23 and ITT 25.2, the Procuring Entity shall, at the Tender opening, publicly open and read out all Tenders received by the deadline at the date, time and place specified in the **TDS** in the presence of Tenderers' designated representatives and anyone who choose to attend. Any specific electronic Tender opening procedures required if electronic tendering is permitted in accordance with ITT 23.1, shall be as specified **in the TDS**.

26.2 First, envelopes marked "WITHDRAWAL" shall be opened and read out and the envelope with the corresponding Tender shall not be opened, but returned to the Tenderer. If the withdrawal envelope does not contain a copy of the "power of attorney" confirming the signature as a person duly authorized to sign on behalf of the Tenderer, the corresponding Tender will be opened. No Tender withdrawal shall be permitted unless the corresponding withdrawal notice contains a valid authorization to request the withdrawal and is read out at Tender opening.



26.3 Next, envelopes marked "SUBSTITUTION" shall be opened and read out and exchanged with the corresponding Tender being substituted, and the substituted Tender shall not be opened, but returned to the Tenderer. No Tender substitution shall be permitted unless the corresponding substitution notice contains a valid authorization to request the substitution and is read out at Tender opening.

26.4 Next, envelopes marked "MODIFICATION" shall be opened and read out with the corresponding Tender. No Tender modification shall be permitted unless the corresponding modification notice contains a valid authorization to request the modification and is read out at Tender opening.

26.5 Next, all remaining envelopes shall be opened one at a time, reading out: the name of the Tenderer and whether there is a modification; the total Tender Prices, per lot (contract) if applicable, including any discounts and alternative Tenders; the presence or absence of a Tender Security or Tender-Securing Declaration, if required; and any other details as the Procuring Entity may consider appropriate.

26.6 Only Tenders, alternative Tenders and discounts that are opened and read out at Tender opening shall be considered further. The Form of Tender and the priced Activity Schedule are to be initialed by representatives of the Procuring Entity attending Tender opening in the manner specified in the **TDS**.

26.7 The Procuring Entity shall neither discuss the merits of any Tender nor reject any Tender (except for late Tenders, in accordance with ITT 24.1).



26.8 The Procuring Entity shall prepare a record of the Tender opening that shall include, as a minimum:

- a) the name of the Tenderer and whether there is a withdrawal, substitution, or modification;
- b) the Tender Price, per lot (contract) if applicable, including any discounts; and
- c) any alternative Tenders;
- d) the presence or absence of a Tender Security or Tender-Securing Declaration, if one was required.
- e) Number of pages of each tender document submitted.

26.9 The Tenderers' representatives who represent shall be requested to sign the record. The omission of a Tenderer's signature on the record shall not invalidate the contents and effect of the record. A copy of the tender opening register shall be issued to a tenderer upon request.

## E. Evaluation and Comparison of Tenders

### 27. Confidentiality

27.1 Information relating to the evaluation of Tenders and recommendation of contract award, shall not be disclosed to Tenderers or any other persons not officially concerned with the Tendering process until information on the Intention to Award the Contract is transmitted to all Tenderers in accordance with ITT 41.



REPUBLIC OF KENYA

27.2 Any effort by a Tenderer to influence the Procuring Entity in the evaluation or contract award decisions may result in the rejection of its Tender.

27.3 Notwithstanding ITT 27.2, from the time of Tender opening to the time of Contract Award, if any Tenderer wishes to contact the Procuring Entity on any matter related to the Tendering process, it should do so in writing.

### 28 Clarification of Tenders

28.1 To assist in the examination, evaluation, and comparison of Tenders, and qualification of the Tenderers, the Procuring Entity may, at the Procuring Entity's discretion, ask any Tenderer for clarification of its Tender including breakdowns of the prices in the Activity Schedule, and other information that the Procuring Entity may require. Any clarification submitted by a Tenderer in respect to its Tender and that is not in response to a request by the Procuring Entity shall not be considered. The Procuring Entity's request for clarification and the response shall be in writing. No change, including any voluntary increase or decrease, in the prices or substance of the Tender shall be sought, offered, or permitted, except to confirm the correction of arithmetic errors discovered by the Procuring Entity in the evaluation of the Tenders, in accordance with ITT 32.

28.2 If a Tenderer does not provide clarifications of its Tender by the date and time set in the Procuring Entity's request for clarification, its Tender may be rejected.



## 29 Deviations, Reservations, and Omissions

29.1 During the evaluation of Tenders, the following definitions apply:

- a) "Deviation" is a departure from the requirements specified in the tendering document;
- b) "Reservation" is the setting of limiting conditions or withholding from complete acceptance of the requirements specified in the tendering document; and
- c) "Omission" is the failure to submit part or all of the information or documentation required in the tendering document.

## 30. Determination of Responsiveness

30.1 The Procuring Entity's determination of a Tender's responsiveness is to be based on the contents of the Tender itself, as defined in ITT 12.

30.2 A substantially responsive Tender is one that meets the requirements of the tendering document without material deviation, reservation, or omission. A material deviation, reservation, or omission is one that:

- a) If accepted, would:
  - i) Affect in any substantial way the scope, quality, or performance of the Insurance Services specified in the Contract; or
  - ii) Limit in any substantial way, inconsistent with the tendering document, the Procuring Entity's rights or the Tenderer's obligations under the Contract; or
- b) If rectified, would unfairly affect the competitive position of other Tenderers presenting substantially responsive Tenders.



REPUBLIC OF KENYA

30.3 The Procuring Entity shall examine the technical aspects of the Tender submitted in accordance with ITT17 and ITT 18, in particular, to confirm that all requirements of Section VII, Schedule of Requirements have been met without any material deviation or reservation, or omission.

## 31. Non-conformities, Errors and Omissions

31.1 If a Tender is not substantially responsive to the requirements of tendering document, it shall be rejected by the Procuring Entity and may not subsequently be made responsive by correction of the material deviation, reservation, or omission. Non-conformities, Errors and Omissions

31.2 Provided that a Tender is substantially responsive, the Procuring Entity may waive any non-conformities in the Tender.

31.3 Provided that a Tender is substantially responsive, the Procuring Entity may request that the Tenderer submit the necessary information or documentation, within a reasonable period of time, to rectify non-conformities or omissions in the Tender related to documentation requirements. Requesting information or documentation on such non-conformities shall not be related to any aspect of the price of the Tender. Failure of the Tenderer to comply with the request may result in the rejection of its Tender.

## 32. Arithmetical Errors

32.1 The tender sum as submitted and read out during the tender opening shall be absolute and final and shall not be the subject of correction, adjustment or amendment in any way by any person or entity.

32.2 Provided that the Tender is substantially responsive, the Procuring Entity shall handle errors on the following basis:

- a) Any error detected if considered a major deviation that affects the substance of the tender, shall lead to disqualification of the tender as non-responsive.
- b) Any errors in the submitted tender arising from an incorrect calculation of unit price, quantity, sub-total and total bid price shall be considered as a major deviation that affects the substance of the tender and shall lead to disqualification of the tender as non-responsive. and
- c) If there is a discrepancy between words and figures, the amount in words shall prevail

32.3 Tenderers shall be notified of any error detected in their bid during the notification of award

## 33. Comparison of Tenders and Conversion to Single Currency

33.1 The Procuring Entity shall compare the evaluated costs of all substantially responsive Tenders established in accordance with ITT 31.2 to determine the Tender that has the lowest evaluated cost. The comparison shall be on the basis of total cost prices for each offered insurance service.

33.2 For evaluation and comparison purposes, the currency(ies) of the Tender shall be converted in a single currency as specified in the TDS. The source of exchange rate and the date of such exchange rate shall also be specified in the TDS.



Public Service Superannuation Fund

## 34. Margin of Preference and Reservations

34.1 A margin of preference on local insurance providers may be allowed only when the contract is open to international competitive tendering where foreign contractors are expected to participate in the tendering process and where the contract exceeds the value/thresholds specified in the Regulations.

34.2 A margin of preference shall not be allowed unless it is specified so in the TDS.

34.3 Contracts procured on basis of international competitive tendering shall not be subject to reservation exclusive to specific groups as provided in ITT 33.4.

34.4 Where it is intended to reserve a contract to a specific group of businesses (these groups are Small and Medium Enterprises, Women Enterprises, Youth Enterprises and Enterprises of persons living with disability, as the case maybe), and who are appropriately registered as such by a competent authority, a procuring entity shall ensure that the invitation to tender specifically indicates that only businesses or firms belonging to the specified group are eligible to tender. No tender shall be reserved to more than one group. If not so stated in the Invitation to Tender and in the Tender documents, the invitation to tender will be

open to all interested tenderers.

### **35. Evaluation of Tenders**

35.1 The Procuring Entity shall use the criteria and methodologies listed in this ITT and Section III, Evaluation and Qualification Criteria. No other evaluation criteria or methodologies shall be permitted. By applying the criteria and methodologies, the Procuring Entity shall determine the Lowest Evaluated Tender. This is the Tender of the Tenderer that meets the qualification criteria and whose Tender has been determined to be:

- a) Substantially responsive to the tendering document; and
- b) The lowest evaluated cost.

35.2 In evaluating the Tenders, the Procuring Entity will determine for each Tender the Evaluated Tender Price by adjusting the Tender price as follows:

- a) Prices offered by the Tenderer, corrected appropriately in accordance with ITT 32;
- b) Price adjustment due to discounts offered in accordance with ITT 15.4;
- c) converting the amount resulting from applying (a) and (b) above, if allowed, to a single currency in accordance with ITT 33.2;
- d) the additional evaluation factors are specified in Section III, Evaluation and Qualification Criteria.



REPUBLIC OF KENYA

35.3 The estimated effect of the price adjustment provisions of the Conditions of Contract, applied over the period of execution of the Contract, shall not be taken in to account in Tender evaluation.

35.4 Where the tender involves multiple items, the tenderer will be allowed to tender for one or more items. Each item will be evaluated in accordance with ITT 35.2. The methodology to determine the lowest evaluated tenderer or tenderers will be base done each item and not a combination of items.

### **36. Comparison of Tenders**

36.1 The Procuring Entity shall compare the evaluated costs of all substantially responsive Tenders established in accordance with ITT 35.2 to determine the Tender that has the lowest evaluated cost.

### **37. Abnormally Low Tenders and Abnormally high tenders**

#### **Abnormally Low Tenders**

37.1 An Abnormally Low Tender is one where the Tender price, in combination with other constituent elements of the Tender, appears unreasonably low to the extent that the Tender price raises material concerns as to the capability of the Tenderer to perform the Contract for the offered Tender price or that genuine competition between Tenderers is compromised.

37.2 In the event of identification of a potentially Abnormally Low Tender

by the evaluation committee, the Procuring Entity shall seek written clarifications from the Tenderer, including detailed price analysis of its Tender price in relation to the subject matter of the contract, scope, proposed methodology, schedule, allocation of risks and responsibilities and any other requirements of the tendering document.

37.3 After evaluation of the price analyses, in the event that the Procuring Entity determines that the Tenderer has failed to demonstrate its capability to perform the Contract for the offered Tender Price, the Procuring Entity shall reject the Tender.

### Abnormally High Tenders

37.4 An abnormally high tender price is one where the tender price, in combination with other constituent elements of the Tender, appears unreasonably too high to the extent that the Procuring Entity is concerned that it (the Procuring Entity) may not be getting value for money or it may be paying too high a price for the contract compared with market prices or that genuine competition between Tenderers is compromised.

37.5 In case of an abnormally high price, the Procuring Entity shall make a survey of the market prices, check if the estimated cost of the contract is correct and review the Tender Documents to check if the specifications, scope of work and conditions of contract are contributory to the abnormally high tenders. The Procuring Entity may also seek written clarification from the tenderer on the reason for the high tender price. The Procuring Entity shall proceed as follows:



## Public Service Superannuation Fund

- i) If the tender price is abnormally high based on wrong estimated cost of the contract, the Procuring Entity may accept or not accept the tender depending on the Procuring Entity's budget considerations.
- ii) If specifications, cope of work and/or conditions of contract are contributory to the abnormally high tender prices, the Procuring Entity shall reject all tenders and may retender for the contract based on revised estimates, specifications, scope of work and conditions of contract, as the case may be.

37.6 If the Procuring Entity determines that the Tender Price is abnormally too high because genuine competition between tenderers is compromised (*often due to collusion, corruption or other manipulations*), the Procuring Entity shall reject all Tenders and shall institute or cause relevant Government Agencies to institute an investigation on the cause of the compromise, before retendering.

## 38. Qualification of the Tenderer

38.1 The Procuring Entity shall determine to its satisfaction whether the Tenderer that is selected as having submitted the lowest evaluated cost and substantially responsive Tender is eligible and meets the qualifying criteria specified in Section III, Evaluation and Qualification Criteria.

38.2 The determination shall be based upon an examination of the documentary evidence of the Tenderer's qualifications submitted by the Tenderer, pursuant to ITT 18. The determination shall not take in to consideration the qualifications of other firms such as the Tenderer's



subsidiaries, parent entities, affiliates, subcontractors or any other firm(s) different from the Tenderer that submitted the Tender.

38.3 An affirmative determination shall be a prerequisite for award of the Contract to the Tenderer. A negative determination shall result in disqualification of the Tender, in which event the Procuring Entity shall proceed to the Tenderer who offers a substantially responsive Tender with the next lowest evaluated cost to make a similar determination of that Tenderer's qualifications to perform satisfactorily.

### **39. Procuring Entity's Right to Accept Any Tender, and to Reject Any or All Tenders**

39.1 The Procuring Entity reserves the right to accept or reject any tender, and to annul the Tendering process and reject all Tenders at any time prior to Contract Award, without there by incurring any liability to Tenderers. In case of annulment, all Tenderers shall be notified with reasons and all Tenders submitted and specifically, Tender securities, shall be promptly returned to the Tenderers.

## **F. Award of Contract**

### **40. Award Criteria**

40.1 The Procuring Entity shall award the Contract to the successful tenderer whose tender has been determined to be the Lowest Evaluated Tender.

### **41. Notice of Intention to enter in to a Contract**



41.1 Upon award of the contract and Prior to the expiry of the Tender Validity Period the Procuring Entity shall issue a Notification of Intention to Enter in to a Contract/Notification of award to all tenderers which shall contain, at a minimum, the following information:

- a) The name and address of the Tenderer submitting the successful tender;
- b) The Contract price of the successful tender;
- c) a statement of the reason(s) the tender of the unsuccessful tenderer to whom the letter is addressed was unsuccessful, unless the price information in(c) above already reveals the reason;
- d) the expiry date of the Standstill Period; and
- e) instructions on how to request a debriefing and/or submit a complaint during the standstill period;

### **42. Standstill Period**

42.1 The Contract shall not be signed earlier than the expiry of a Standstill Period of 14 days to allow any dissatisfied tender to launch a complaint. Where only one Tender is submitted, the Standstill Period shall not apply.

42.2 Where a Standstill Period applies, it shall commence when the Procuring Entity has transmitted to each Tenderer the Notification of Intention to Enter in to a Contract with the successful Tenderer.

### **43. Debriefing by the Procuring Entity**

43.1 On receipt of the Procuring Entity's Notification of Intention to Enter



into a Contract referred to in ITT 43, an unsuccessful tenderer may make a written request to the Procuring Entity for a debriefing on specific issues or concerns regarding their tender. The Procuring Entity shall provide the debriefing within five days of receipt of the request.

43.2 Debriefings of unsuccessful Tenderers may be done in writing or verbally. The Tenderer shall bear its own costs of attending such a debriefing meeting.

#### 44. Negotiations

44.1 The negotiations shall be held at the place indicated in the TDS with the Tenderer's representative(s) who must have written power of attorney to negotiate and sign a Contract on behalf of the Tenderer. The Procuring Entity will constitute a team to negotiate a contract and the terms of the Insurance Policy to be provided.

44.2 The negotiations shall start with discussions of the scope of the terms and conditions of the Policy, its conformity to the Procuring Entity's requirements, the conditions and circumstances under which the insured will be financially compensated, and the items that would need to be attended to before the contract is signed and an Insurance Policy issued. These discussions shall not substantially alter the original scope of the Procuring Entity's requirements. The items that would need to be attended to by the Procuring Entity before the contract is signed and an Insurance Policy issued should not be so extended as to render the scope of the required service and its price different from the Procuring Entity's requirements.

44.3 The Procuring Entity shall prepare minutes of negotiations that are signed by the Procuring Entity and the Tenderers' authorized representative.



## Public Service Superannuation Fund

#### 45. Letter of Award

45.1 Prior to the expiry of the Tender Validity Period and upon expiry of the Standstill Period specified in ITT 42.1, upon addressing a complaint that has been filed within the Standstill Period, the Procuring Entity shall transmit the Letter of Award to the successful Tenderer. The letter of award shall request the successful tenderer to furnish the Performance Security within 21 days of the date of the letter.

#### 46. Signing of Contract

46.1 Upon the expiry of the fourteen days of the Notification of Intention to enter into contract and upon the parties meeting their respective statutory requirements, the Procuring Entity shall send the successful Tenderer the Contract Agreement.

46.2 Within fourteen (14) days of receipt of the Contract Agreement, the successful Tenderer shall sign, date, and return it to the Procuring Entity.

46.3 The written contract shall be entered into within the period specified in the notification of award and before expiry of the tender validity period.

#### 47. Performance Security

47.1 Within twenty-one (21) days of the receipt of the Letter of Award from


the Procuring Entity, the successful Tenderer shall furnish the Performance Security and, any other documents required in the **TDS**, in accordance with the General Conditions of Contract, subject to ITT 38.2 (b), using the Performance Security and other Forms included in Section X, Contract Forms, or another form acceptable to the Procuring Entity. A foreign institution providing a bank guarantee shall have a correspondent financial institution located in Kenya, unless the Procuring Entity has agreed in writing that a correspondent bank is not required.

47.2 Failure of the successful Tenderer to submit the above-mentioned Performance Security and other documents required in the **TDS** or sign the Contract shall constitute sufficient grounds for the annulment of the award and forfeiture of the Tender Security. In that event the Procuring Entity may award the Contract to the Tenderer offering the next Best Evaluated Tender.

47.3 Performance security shall not be required for contracts estimated to cost less than the amount specified in the Regulations.

#### **48. Publication of Procurement Contract**

48.1 Within fourteen days after signing the contract, the Procuring Entity shall publish the awarded contract at its notice boards and websites; and on the Website of the Authority. At the minimum, the notice shall contain the following information:

- 
- a) Name and address of the Procuring Entity;
- b) Name and reference number of the contract being awarded, a summary of its scope and the selection method used;
- c) The name of the successful Tenderer, the final total contract price, the contract duration.
- d) Dates of signature, commencement and completion of contract;
- e) Names of all Tenderers that submitted Tenders, and their Tender prices as read out at Tender opening.


#### **49. Procurement Related Complaint and Administrative Review**

49.1 The procedures for making Procurement-related Complaints are as specified in the **TDS**.

49.2 A request for administrative review shall be made in the form provided under contract forms.

## SECTION II - TENDER DATA SHEET (TDS)

The following specific data for the Insurance Services to be procured shall complement, supplement, or amend the provisions in the Instructions to Tenderers (ITT). Whenever there is a conflict, the provisions here in shall prevail over those in ITT.

ITT Reference	PARTICULARS OF APPENDIX TO INSTRUCTIONS TO TENDERS
	<b>A. General</b>
TDS 1 TDS 1.1	<p><b>Scope of Tender</b> This tender document is for the PROVISION OF GROUP MEDICAL INSURANCE COVER, as specified in Section V – Schedule of Requirements.</p> <p>The name of the Procuring Entity: <b>THE PUBLIC SERVICE SUPERANNUATION FUND</b></p> <p>The name and identification number of the tender:</p> <p><b>Tender Name: PROVISION OF GROUP MEDICAL INSURANCE COVER FOR THE PUBLIC SERVICE SUPERANNUATION FUND SECRETARIAT STAFF.</b></p> <p><b>Tender Number: PSSF/T/001/2023-2024</b></p>
 <p>TDS 2 TDS 2.1</p>	<p><b>Definitions</b> Throughout this tendering document: The term “in writing” means communication in written form by mail: <a href="mailto:procurement@psss.go.ke">procurement@psss.go.ke</a> or Post P.O Box 3561-00200 Nairobi if the contexts or esquires,</p>
TDS 2.2	<p>“singular” means “plural” and vice versa; and “Day” means calendar day,</p> <p>The successful Tenderer will be expected to commence the PROVISION OF GROUP MEDICAL INSURANCE COVER by <b>1<sup>st</sup> October , 2023</b>. The Insurance Cover duration will be one year with the provision of Renewal once subject to satisfactory performance and availability of funds.</p>
TDS 3 TDS 3.1	<p><b>Fraud and Corruption</b> The The Public Service Superannuation Fund is required to comply with the provisions of the Public Procurement and Asset Disposal Act, 2015 (the Act), Section 62 “Declaration not to engage in corruption”. The tender submitted by a person shall include a declaration that the person shall not engage in any corrupt or fraudulent practice and a declaration that the person or his or her sub-contractors are not debarred from participating in public procurement proceedings.</p>
TDS 3.2	<p>The Public Service Superannuation Fund is also required to comply with the provisions of the Competition Act 2010, regarding collusive practices in contracting. Any tenderer found to have engaged in collusive conduct shall be disqualified and criminal and/or civil sanctions may be imposed. To this effect, Tenderers shall be required to complete and sign the “<b><i>Certificate of Independent Tender Determination</i></b>” annexed to the Form of Tender.</p>

ITT Reference	PARTICULARS OF APPENDIX TO INSTRUCTIONS TO TENDERS
<p>TDS 3.3</p> <p>TDS 3.4</p>	<p>Unfair Competitive Advantage - Fairness and transparency in the tender process require that the firms or their Affiliates competing for this specific tender (<b><i>PROVISION OF GROUP MEDICAL INSURANCE COVER for Secretariat staff</i></b>) do not derive a competitive advantage from having provided consulting services related to this tender. The preparation of this tender was not affiliated to any tenderer hence the The Public Service Superannuation Fund has provided all the necessary information in respect to fairness, competition to all interested firms.</p> <p>Tenderers shall permit and shall cause their agents (where declared or not), subcontractors, sub-consultants, service providers, suppliers, and their personnel, to permit The Public Service Superannuation Fund to inspect all accounts, records and other documents relating to any initial selection process, pre-qualification process, tender submission, proposal submission, and contract performance (in the case of award), and to have them audited by auditors appointed by The Public Service Superannuation Fund .</p>
<p>TDS 4</p> <p>TDS 4.1</p> <p>TDS 4.2</p> <p>TDS 4.3</p>	<p><b>Eligible Tenderers</b></p> <p>A Tenderer may be a firm that is a private entity, a state-owned enterprise or institution subject to ITT 4.7 or any combination of such entities in the form of a joint venture (JV) under an existing agreement or with the intent to enter into such an agreement supported by a letter of intent. Medical Insurance Underwriters or Medical Insurance Providers registered by Insurance Regulatory Authority and have met all requirements set out in Section III – Evaluation Criteria are eligible to tender and sign contracts.</p> <p>In the case of a joint venture, all members shall be jointly and severally liable for the execution of the entire Contract in accordance with the Contract terms. The JV shall nominate a Representative who shall have the authority to conduct all business for and on behalf of any and all the members of the JV during the tendering process and, in the event the JV is awarded the Contract, during contract execution. Members of a joint venture may not also make an individual tender, be a subcontractor in a separate tender or be part of another joint venture for the purposes of the same Tender. The maximum number of JV members shall be two.</p> <p>Public Officers of The Public Service Superannuation Fund , their spouses, children, parents, brothers, sisters, children, parents or sister of a spouse, their business associates or agents and firms/organizations in which they have a substantial or controlling interest shall not be eligible to tender or be awarded a contract. Public Officers are also not allowed to participate in any procurement proceedings.</p> <p>A Tenderer shall not have a conflict of interest. Any Tenderer found to have a conflict of interest shall be disqualified. A Tenderer may be considered to have</p>



Public Service Superannuation Fund



ITT Reference	PARTICULARS OF APPENDIX TO INSTRUCTIONS TO TENDERS
	<p>a conflict of interest for the purpose of this Tendering process, if the Tenderer:</p> <ul style="list-style-type: none"> <li>a) Directly or in directly controls, is controlled by or is under common control with another Tenderer; or</li> <li>b) Receives or has received any direct or indirect subsidy from another Tenderer; or</li> <li>c) Has the same legal representative as another Tenderer; or</li> <li>d) Has a relationship with another Tenderer, directly or through common third parties, that puts it in a position to influence the Tender of another Tenderer, or influence the decisions of The Public Service Superannuation Fund regarding this Tendering process; or</li> <li>e) Or any of its affiliates participated as a consultant in the preparation of the Procuring Entity's Requirements (including Schedules of requirements, Performance Specifications, etc.) for the Insurance services that are the subject of this Tender; or</li> <li>f) for any of its affiliates has been hired (or is proposed to be hired) by The Public Service Superannuation Fund for the Contract implementation; or</li> <li>g) would be providing goods, works, or services resulting from or directly related to the insurance services specified in the TDS ITT 1.1 that it provided or were provided by any affiliate that directly or indirectly controls, is controlled by, or is under common control with that firm; or</li> <li>h) has a close business or family relationship with a professional staff of The Public Service Superannuation Fund who: (i) are directly or indirectly involved in the preparation of the tendering document or specifications of the contract, and/or the Tender evaluation process of such contract; or (ii) would be involved in the implementation or supervision of such contract unless the conflict stemming from such relationship has been resolved in a manner acceptable to The Public Service Superannuation Fund throughout the procurement process and execution of the Contract.</li> </ul>
TDS 4.4	A firm that is a Tenderer shall not participate in more than one Tender, such participation shall result in the disqualification of all Tenders in which the firm is involved.
TDS 4.5	The Insurance Company/ies must be a firm registered and incorporated in Kenya by the Registrar of Company. The firm must have been constituted, incorporated or registered in and operates in conformity with the provisions of the laws of Kenya, as evidenced by its articles of incorporation (or equivalent documents of constitution or association) and its registration documents, as the case may be. This criterion also shall apply to the determination of the nationality of proposed sub-contractors or sub-



Public Service Superannuation Fund


ITT Reference	PARTICULARS OF APPENDIX TO INSTRUCTIONS TO TENDERS
	consultants for any part of the Contract including related Services.
TDS 4.6	A Tenderer that has been debarred from participating in public procurement shall be ineligible to tender or be awarded a contract. The list of debarred firms and individuals are available from the PPRA website: <a href="http://www.ppra.go.ke">www.ppra.go.ke</a>
TDS 4.7	Tenderers that are state-owned enterprises or institutions in Kenya may be eligible to compete and be awarded a Contract(s) if they can establish that they are registered as Medical Insurance Underwriters.
TDS 4.8	A tenderer under suspension from tendering as a result of the operation of a Tender-Securing Declaration or Proposal-Securing Declaration shall not be eligible to tender.
TDS 4.9	Firms and individuals may be ineligible if (a) as a matter of law or official regulations, Kenya prohibits commercial relations with that country, or (b) by an act of compliance with a decision of the United Nations Security Council taken under Chapter VII of the Charter of the United Nations, Kenya prohibits any import of goods or contracting of works or services from that country, or any payments to any country, person, or entity in that country.
TDS 4.10	The Insurance Act of Kenya (Revised 2017) requires that insurance companies that wish to offer Medical Insurance Services in Kenya should be registered with the Insurance Regulatory Authority (IRA) of Kenya to allow them undertake Medical Insurance business in Kenya.
TDS 4.11	The Competition Act of Kenya requires that firms wishing to tender as Joint Venture undertakings which may prevent, distort or lessen competition in provision of services are prohibited unless they are exempt in accordance with the provisions of Section 25 of the Act. JVs will be required to seek for exemption from the Competition Authority. Exemption shall not be a condition for tender, but it shall be a condition of contract award and signature. A JV tenderer shall be given opportunity to seek such exemption as a condition of award and signature of contract. Application for exemption from the Competition Authority of Kenya may be accessed from the website <a href="http://www.ira.go.ke">www.ira.go.ke</a>
TDS 4.12	A Kenyan tenderer shall provide evidence of having fulfilled his/her tax obligations by producing a current tax compliance certificate or tax exemption certificate issued by the Kenya Revenue Authority.
TDS 5	<b>Qualification of the Tenderer</b>
TDS 5.1	All Licensed Medical Insurance Companies who wish to tender shall be evaluated as per the criteria set out in this tender document in order to qualify.




Public Service Superannuation Fund

ITT Reference	PARTICULARS OF APPENDIX TO INSTRUCTIONS TO TENDERS
<p>TDS 6</p> <p>TDS 6.1</p> <p>TDS 6.2</p> <p>TDS 6.3</p> <p>TDS 6.4</p>	<p><b>Sections of Tendering Document</b></p> <p>The tendering document consists of Parts 1, 2, and 3, which include all the sections indicated below and should be read in conjunction with any Addenda issued in accordance with ITT 9.</p> <p><b>PART 1: Tendering Procedures</b></p> <ul style="list-style-type: none"> <li>i. Section I - Instructions to Tenderers (ITT)</li> <li>ii. Section II - Tender Data Sheet (TDS)</li> <li>iii. Section III - Evaluation and Qualification Criteria</li> <li>iv. Section IV – Tendering Forms</li> </ul> <p><b>PART 2: Procuring Entity's Requirements</b></p> <ul style="list-style-type: none"> <li>v. Section V–Schedule of Requirements</li> </ul> <p><b>PART 3: Contract</b></p> <ul style="list-style-type: none"> <li>vi. Section VI-General Conditions of Contract (GCC)</li> <li>vii. Section VII-Special Conditions of Contract (SCC)</li> <li>viii. Appendix to the Contract–Insurance Policy</li> </ul> <p>The Invitation to Tender (ITT), The Tender Document and addendum if any, as the case may be, issued by The Public Service Superannuation Fund shall form part of this tender document.</p> <p>Unless obtained directly from The Public Service Superannuation Fund , The Public Service Superannuation Fund is not responsible for the completeness of the document, responses to requests for clarification, the Minutes of the pre-Tender meeting (if any), or Addenda to the tendering document in accordance with ITT 9. In case of any contradiction, documents obtained directly from The Public Service Superannuation Fund shall prevail.</p> <p>The Tenderer is expected to examine all instructions, forms, terms of reference, and specifications in the tendering document and to furnish with its Tender all information or documentation as is required by the tendering document.</p>
<p>TDS 7</p> <p>TDS 7.1</p> <p>TDS 7.2</p> <p>TDS 7.3</p>	<p><b>Clarification of Tender Document, Site Visit, Pre-Tender Meeting</b></p> <p>A Tenderer requiring any clarification of the Tender Document shall contact The Public Service Superannuation Fund in writing <i>via Email -<a href="mailto:procurement@psss.go.ke">procurement@psss.go.ke</a> or via Post Addressed to The Chief Executive Officer, The Public Service Superannuation Fund , Attention Assistant Director Supply Chain Management Services P.O Box 3561-00200 00100 Nairobi.</i> The Public Service Superannuation Fund will respond in writing to any request for clarification, provided that such request is received no later than seven (7) days before the Tender Closing date. The Public Service Superannuation Fund shall respond to clarification within 3days.</p> <p>The Public Service Superannuation Fund shall forward copies of its responses to all tenderers who have requested on the Tender documents in accordance with ITT 7.4, including a description of the inquiry but without identifying its source. The Public Service Superannuation Fund shall also promptly publish its response at <a href="http://www.psss.go.ke">www.psss.go.ke</a>. Should the clarification result in changes to the essential elements of the Tender Documents, The Public Service Superannuation Fund shall amend the Tender Documents following the procedure under ITT 8 and ITT 22.2.</p> <p>There shall be <b>NO</b> Tender Site Meeting or Pre-Bid Conference of the Procurement</p>



ITT Reference	PARTICULARS OF APPENDIX TO INSTRUCTIONS TO TENDERS
	Subject.
<p>TDS 8</p> <p>TDS 8.1</p>	<p><b>Clarification of Tendering Document</b></p> <p>A Tenderer requesting any clarification of the tendering document shall contact The Public Service Superannuation Fund in writing <i>via Email -<a href="mailto:procurement@psss.go.ke">procurement@psss.go.ke</a> or via Post Addressed to The Chief Executive Officer The Public Service Superannuation Fund Attention Assistant Director Supply Chain Management Services P.O Box 3561-00200 00100 Nairobi.</i> The Public Service Superannuation Fund will respond in writing to any request for clarification, provided that such request is received within seven (7) days prior to the deadline for submission of Tenders.</p> <p>The Public Service Superannuation Fund shall forward copies of its response to all Tenderers who have requested the tendering document in accordance with ITT 6.3, including description of the inquiry but without identifying its source. The Public Service Superannuation Fund shall also promptly publish its response on its website: <a href="http://www.psss.go.ke">www.psss.go.ke</a> and publicize the same in at least one local daily newspaper only if the inquiry has adverse change in the tender document. Should the clarification result in changes to the essential elements of the tendering document, The Public Service Superannuation Fund shall amend the tendering document following the procedure under ITT 9 and ITT 23.2.</p>
 <p>TDS 9</p> <p>TDS 9.1</p> <p>TDS 9.2</p> <p>TDS 9.3</p>	<p><b>Amendment of Tendering Documents</b></p> <p>At any time prior to the deadline for submission of Tenders, The Public Service Superannuation Fund may amend the Tendering document by issuing addenda.</p> <p>Any addendum issued shall be part of the tender document and shall be communicated in writing to all who have obtained the tendering document from the The Public Service Superannuation Fund in accordance with ITT 6.3. The Public Service Superannuation Fund shall also promptly publish the addendum on its webpage in accordance with ITT 8.4.</p> <p>To give prospective Tenderers reasonable time in which to take an addendum into account in preparing their Tenders, The Public Service Superannuation Fund may extend, as necessary, the deadline for submission of Tenders, in accordance with ITT 24.2.</p>
<p>TDS 10</p> <p>TDS 10.1</p>	<p><b>Preparation of Tenders</b></p> <p><b>Cost of Tendering</b></p> <p>The Tenderer shall bear all costs associated with the preparation and submission of its Tender, and The Public Service Superannuation Fund shall not be responsible or liable for those costs, regardless of the conduct or outcome of the Tendering process.</p>
<p>TDS 11</p> <p>TDS 11.1</p>	<p><b>Language of Tender</b></p> <p>The Tender as well as all correspondence and documents relating to the Tender exchanged by the Tenderer and The Public Service Superannuation Fund shall be written in the English language. Supporting documents and printed literature that are part of the Tender may be in another language provided they are accompanied by an accurate translation of the relevant passages into the English language, in which case, for purposes of interpretation of the Tender, such translation shall govern.</p>



ITT Reference	PARTICULARS OF APPENDIX TO INSTRUCTIONS TO TENDERS
TDS 12.	<b>Documents Comprising the Tender</b>
TDS 12.1	<p>The Tender shall comprise the following:</p> <ol style="list-style-type: none"> <li>a) <b>Form of Tender</b> prepared in accordance with ITT 13;</li> <li>b) <b>Schedules:</b> priced Activity Schedule completed in accordance with ITT 13 and ITT 15;</li> <li>c) <b>Tender Security</b> in accordance with ITT 20.1;</li> <li>d) <b>Authorization:</b> written confirmation authorizing the signatory of the Tender to commit the Tenderer, in accordance with ITT 21.3;</li> <li>e) <b>Qualifications:</b> documentary evidence in accordance with ITT 18 establishing the Tenderer's qualifications to perform the Contract if its Tender is accepted;</li> <li>f) <b>Tenderer's Eligibility:</b> documentary evidence in accordance with ITT 18 establishing the Tenderer's eligibility to Tender;</li> <li>g) <b>Conformity:</b> documentary evidence in accordance with ITT 17, that the Services conforms to the tendering document;</li> <li>h) <b>Complete and fully approved and signed Insurance Policy</b> for each type of insurance required. The Policy shall not be inconsistent with the terms and conditions provided in the tender document for the provision of the medical insurance service.</li> <li>i) Any other document required in the Evaluation criteria</li> </ol>
TDS 12.2	The Tenderer shall furnish in the Tender Information Form on commissions and gratuities, if any, paid or to be paid to agents or any other party relating to the is Tender.
 <p>TDS 13 TDS 13.1</p>	<p><b>Form of Tender and Schedule of Requirements</b></p> <p><b>Public Service Superannuation Fund</b></p> <p>The Form of Tender and priced Schedule of Requirements shall be prepared using the relevant forms furnished in Section IV, Tendering Forms. The forms must be completed without any alterations to the text, and no substitutes shall be accepted except as provided under ITT 21.3. All blank spaces shall be filled in with the information requested. The Tenderer shall chronologically serialize pages of all tender documents submitted. Any inter-lineation, erasures, or overwriting shall be valid only if they are signed or initialed by the person signing the Tender. Tenders with inter-lineation, erasures, or overwriting that are not initialized shall be disqualified.</p>
TDS 14	<b>Alternative Tenders</b>
TDS 14.1	Alternative Tenders <b><i>SHALL NOT</i></b> be considered.
TDS 15	<b>Tender Prices and Discounts</b>
TDS 15.1	The prices (or premiums) and discounts (including any price reduction) quoted by the Tenderer in the Form of Tender and in the Schedule of Requirements shall conform to the requirements specified below.
TDS 15.2	The Contract shall be the Provision of Medical Insurance Services as described in the Schedule of Requirements submitted by the Tenderer.
TDS 15.3	The Tenderer shall quote any discounts in the Form of Tender in accordance with ITT 13.1.
TDS 15.4	All duties, taxes, and other levies payable by the Medical Insurance Provider under the Contract, or for any other cause, as of the date 28 days prior to the deadline for submission of Tenders, shall be included in the total Tender price submitted by the
TDS 15.5	Tenderer.

ITT Reference	PARTICULARS OF APPENDIX TO INSTRUCTIONS TO TENDERS
	<p>Prices quoted by the Tenderer shall <b>NOT</b> be subject to <b>ANY</b> adjustment during the performance of the Contract in accordance with and the provisions of Clause 6.6 of the General Conditions of Contract and/or Special Conditions of Contract. The Tenderer shall submit with the Tender all the information required under the Special Conditions of Contract and of the General Conditions of Contract.</p>
TDS 16	<p><b>Currencies of Tender and Payment</b></p>
TDS 16.1	<p>The currency of the Tender and the currency of payments shall be in Kenya Shillings only.</p>
TDS 17	<p><b>Documents Establishing Conformity of Services</b></p>
TDS 17.1	<p>To establish the conformity of the Insurance Services to the tendering document, the Tenderer shall furnish as part of its Tender the documentary evidence that Services provided conform to the The Public Service Superannuation Fund 's requirements specified in Section VII, Schedule of Requirements.</p>
TDS 17.2	<p>Tenderers shall be asked to provide, as part of the data for qualification, such information, including details of ownership, as shall be required to determine whether, according to the classification established by the The Public Service Superannuation Fund , a Licensed Insurance Company qualifies for an award of Tender. Further the information will enable the The Public Service Superannuation Fund to identify any actual or potential conflict of interest in relation to the procurement and / or contract management processes, or a possibility of collusion between tenderers, and there by help to prevent any corrupt influence in relation to the procurement process or contract management.</p>
TDS 17.3	<p>The purpose of the information described in ITT 6.2 above overrides any claims to confidentiality which a tenderer may have. There can be no circumstances in which it would be justified for a tenderer to keep information relating to its ownership and control confidential where it is tendering to undertake public sector work and receive public sector funds. Thus, confidentiality will not be accepted by the The Public Service Superannuation Fund as a justification for a Tenderer's failure to disclose, or failure to provide required information on its ownership and control.</p>
TDS 17.4	<p>The Tenderer shall provide further documentary proof, information or authorizations that the The Public Service Superannuation Fund may request in relation to ownership and control which information on any changes to the information which was provided by the tenderer under ITT 6.3. The obligations to require this information shall continue for the duration of the procurement process and contract performance and after completion of the contract, if any change to the information previously provided may reveal a conflict of interest in relation to the award or management of the contract.</p>
TDS 17.5	<p>All information provided by the tenderer pursuant to these requirements must be complete, current and accurate as at the date of provision of the service to the The Public Service Superannuation Fund . In submitting the information required pursuant to these requirements, the Tenderer shall warrant that the information submitted is complete, current and accurate as at the date of submission to the The Public Service Superannuation Fund .</p>
TDS 17.6	<p>If a tenderer fails to submit the information required by these</p>




Public Service Superannuation Fund

ITT Reference	PARTICULARS OF APPENDIX TO INSTRUCTIONS TO TENDERS
TDS 17.7	<p>requirements, its tender will be rejected. Similarly, if the The Public Service Superannuation Fund is unable, after taking reasonable steps, to verify to a reasonable degree the information submitted by a tenderer pursuant to these requirements, then the tender will be rejected.</p> <p>If information submitted by a tenderer pursuant to these requirements, or obtained by the The Public Service Superannuation Fund (whether through its own enquiries, through notification by the public or otherwise), shows any conflict of interest which could materially and improperly benefit the tenderer in relation to the procurement or contract management process, then:</p> <ol style="list-style-type: none"> <li>If the procurement process is still ongoing, the tenderer will be disqualified from the procurement process,</li> <li>if the contract has been awarded to that tenderer, the contract award will be set aside,</li> <li>the tenderer will be referred to the relevant law enforcement authorities for investigation of whether the tenderer or any other persons have committed any criminal offence.</li> </ol>
TDS 17.8	<p>If a tenderer submits information pursuant to these requirements that is incomplete, inaccurate or out-of-date, or attempts to obstruct the verification process, then the consequences ITT 6.7 will ensue unless the tenderer can show to the reasonable satisfaction of the The Public Service Superannuation Fund that any such act was not material, or was due to genuine error which was not attributable to the intentional act, negligence or recklessness of the tenderer.</p>
TDS 18	<p><b>Documents Establishing the Eligibility and Qualifications of the Tenderer</b></p>
TDS 18.1	<p>To establish Tenderer's eligibility in accordance with ITT 4, Tenderers shall complete the Form of Tender, and all Tendering Forms included in Section IV.</p>
TDS 18.2	<p>The documentary evidence of the Tenderer's qualifications to perform the Contract if its Tender is accepted shall establish to the The Public Service Superannuation Fund satisfaction that the Tenderer meets each of the qualification criterion specified in Section III, Evaluation and Qualification Criteria.</p>
TDS 19	<p><b>Period of Validity of Tenders</b></p>
TDS 19.1	<p>Tenders shall remain valid for a period of <b>150</b> days from the date of tender opening. A Tender valid for a shorter period shall be rejected by The Public Service Superannuation Fund as non-responsive.</p>
TDS 19.2	<p>In exceptional circumstances, prior to the expiration of the Tender validity period, The Public Service Superannuation Fund may request Tenderers to extend the period of validity of their Tenders to a maximum of 30 calendar days. Failure by a tenderer to accept the request for extension of validity period within the stipulated timeline shall not affect the extension period. The Public Service Superannuation Fund shall proceed and effect the extension period.</p>
TDS 20	<p><b>Tender Security</b></p>
TDS 20.1	<p>The Tenderer shall furnish as part of its Tender, a Tender security of <b>Kshs. 200,0000</b></p>



REPUBLIC OF KENYA


Public Service Superannuation Fund

ITT Reference	PARTICULARS OF APPENDIX TO INSTRUCTIONS TO TENDERS
	<p>(<i>Kenya Shillings Two hundred Thousands only</i>) in any of the following forms at the Tenderer's option:</p> <ol style="list-style-type: none"> <li>i. a bank guarantee issued by a financial institution approved and licensed by the Central Bank of Kenya;</li> <li>ii. a guarantee by an insurance company registered and licensed by the Insurance Regulatory Authority and listed by the Public Procurement Regulatory Authority; or</li> </ol>
TDS 20.4	If a Tender Security is specified pursuant to ITT 20.1, any Tender not accompanied by a substantially responsive Tender Security shall be rejected by The Public Service Superannuation Fund as non-responsive.
TDS 20.5	Tender Security of unsuccessful Tenderers shall be returned as promptly as possible upon the successful Tenderer's signing the contract and furnishing the Performance Security pursuant to ITT 46. The Public Service Superannuation Fund shall also promptly return the tender security to the tenderers where the procurement proceedings are terminated, all tenders were determined non responsive or a bidder declines to extend tender validity period.
TDS 20.6	The Tender Security of the successful Tenderer shall be returned as promptly as possible once the successful Tenderer has signed the Contract and furnished the required Performance Security.
 <p>TDS 20.7</p>	<p>The Tender Security may be forfeited:</p> <ol style="list-style-type: none"> <li>a) If a Tenderer withdraws its Tender during the period of Tender validity specified by the Tenderer in the Form of Tender, or any extension thereto provided by the Tenderer; or</li> <li>b) If the successful Tenderer fails to: <ol style="list-style-type: none"> <li>i. Sign the Contract in accordance with ITT 45; or</li> <li>ii. Furnish a performance security in accordance with ITT 46.</li> </ol> </li> </ol>
TDS 20.9	A tenderer shall not issue a tender security from its company to guarantee itself.
TDS 21	<b>Format and Signing of Tender</b>
TDS 21.1	The Tenderer shall prepare one original of the documents comprising the Tender as described in ITT 13, bound with the volume containing the Form of Tender, and clearly marked " <b>Original</b> ". In addition, the Tenderer shall submit <b>One Copy</b> of the Tender and clearly marked as " <b>COPY</b> ". In the event of discrepancy between them, the original shall prevail.
TDS 21.3	Tenderers shall mark as " <b>CONFIDENTIAL</b> " information in their Tenders which is confidential to their business. This may include proprietary information, trade secrets, or commercial or financially sensitive information.
TDS 21.4	The original and all copies of the Tender shall be typed or written in indelible ink and shall be signed by a person or persons duly authorized to sign on behalf of the Tenderer. This authorization shall consist of a written confirmation as evidenced by a power of Attorney. The name and position held by each person signing the authorization must be typed or printed below the signature.
TDS 21.5	All pages of the Tender where entries or amendments have been made shall be signed or initialed by the person signing the Tender. In case the Tenderer is a JV, the Tender shall be signed by an authorized representative of the JV on behalf of the JV, and so as to be legally binding on all the members as evidenced by a power of



ITT Reference	PARTICULARS OF APPENDIX TO INSTRUCTIONS TO TENDERS
	attorney signed by their legally authorized representatives. Any inter-lineation, erasures, or overwriting shall be valid only if they are signed or initialed by the person signing the Tender.
TDS 22	<b>Submission and Opening of Tenders</b>
TDS 22.1	<p><b>Sealing and Marking of Tenders</b></p> <p>Depending on the sizes or quantities or weight of the tender documents, a tenderer may use an envelope, package or container. The Tenderer shall deliver the Tender in a single sealed envelope, or in a single sealed package, or in a single sealed container bearing the name and Reference number of the Tender, addressed to the <b>CEO, The Public Service Superannuation Fund P.O Box 3561-00200 00100 Nairobi</b> and a warning not to open before <b>THURSDAY 28TH 2023 AT 11.00 A.M. (EAST AFRICA TIME)</b> within a single envelope, package or container, the Tenderer shall place the following separate, sealed envelopes:</p> <ol style="list-style-type: none"> <li>in an envelope or package or container marked "ORIGINAL", all documents comprising the Tender, as described in ITT13; and</li> <li>in an envelope or package or container marked "COPIES", all required copies of the Tender;</li> </ol>
TDS 22.2	<p>The inner envelopes or packages or containers shall</p> <ol style="list-style-type: none"> <li>Bear the name and address of the Tenderer;</li> <li>Be addressed to <b>The Chief Executive Officer, The Public Service Superannuation Fund , 3561-00200, Nairobi.</b></li> </ol>
TDS 22.3	<p>c) Bear the specific identification of this Tendering process specified in accordance with</p> <p><b>Public Service Superannuation Fund</b>  <b>PSSF/T/001/2023-2024 PROVISION OF GROUP MEDICAL INSURANCE COVER FOR THE PUBLIC SERVICE SUPERANNUATION FUND SECRETARIAT STAFF</b></p>
TDS 22.4	<p>d) Bear a warning not to open before :<b>THURSDAY 28TH SEPTEMBER 2023 AT 11.00 A.M. (EAST AFRICA TIME)</b></p> <p>The outer-envelopes shall:</p> <ol style="list-style-type: none"> <li>Be addressed to: <ul style="list-style-type: none"> <li><b>The Chief Executive Officer /Secretary to the Board of Trustees</b></li> <li><b>The Public Service Superannuation Fund</b></li> <li><b>PO BOX 3561-00200 ,Nairobi</b></li> </ul> </li> <li>Bear the specific identification of this Tendering process - <b>PSSF/T/001/2023-2024 PROVISION OF GROUP MEDICAL INSURANCE COVER FOR THE PUBLIC SERVICE SUPERANNUATION FUND SECRETARIAT STAFF</b></li> <li>Bear a warning not to open before <b>THURSDAY 28TH SEPTEMBER 2023 AT 11.00 A.M. (EAST AFRICA TIME).</b></li> </ol>
	<p>If all envelopes are not sealed and marked as required, the Procuring Entity will assume no responsibility for the misplacement or premature opening of the Tender. Tenders that were misplaced or opened prematurely will be not be accepted. Bidders are advised <b>NOT</b> to use Box files or Spring files. Bidders are required to submit their bid documents properly bound, sequentially paginated, initialized and stamp. Any bidder who uses box or spring files shall be disqualified.</p>
TDS 23	<b>Deadline for Submission of Tenders</b>

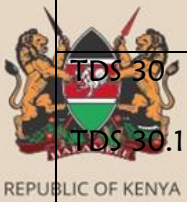


ITT Reference	PARTICULARS OF APPENDIX TO INSTRUCTIONS TO TENDERS
TDS 23.1  TDS 23.2	<p>Tenders must be received by The Public Service Superannuation Fund at the tender box placed The Public Service Superannuation Fund -BIMA HOUSE 6<sup>TH</sup> FLOOR on or before <b>THURSDAY 28TH SEPTEMBER 2023 AT 11.00 A.M. (EAST AFRICA TIME)</b></p> <p>The Public Service Superannuation Fund may, at its discretion, extend the deadline for the submission of Tenders by amending the tendering document in accordance with ITT9, in which case all rights and obligations of The Public Service Superannuation Fund and Tenderers previously subject to the deadline shall thereafter be subject to the new deadline as extended</p>
TDS 24  TDS 24.1	<p><b>Late Tenders</b></p> <p>The Public Service Superannuation Fund shall <b>NOT</b> consider any Tender that arrives after the deadline for submission <b>THURSDAY 28TH SEPTEMBER 2023 AT 11.00 A.M. (EAST AFRICA TIME)</b>. Any Tender received by The Public Service Superannuation Fund after the deadline for submission of Tenders shall be declared late, rejected, and returned unopened to the Tenderer.</p>
TDS 25  TDS 25.1   REPUBLIC OF KENYA	<p><b>Withdrawal, Substitution and Modification of Tenders</b></p> <p>A Tenderer may withdraw, substitute, or modify its Tender after it has been submitted by sending a written notice, duly signed by an authorized representative, and shall include a copy of the authorization (the power of attorney) in accordance with ITT 21.3. The corresponding substitution or modification of the Tender must accompany the respective written notice. All notices must be:</p> <ol style="list-style-type: none"> <li>Prepared and submitted in accordance with ITT 21 and ITT 22 (except that with draw all notices do not require copies), and in addition, the respective envelopes shall be clearly marked “WITHDRAWAL,” “SUBSTITUTION,” or “MODIFICATION;” and</li> <li>Received by the The Public Service Superannuation Fund prior to the deadline prescribed for submission of Tenders, in accordance with ITT 23.</li> </ol> <p>Tenders requested to be withdrawn in accordance with ITT 25.1 shall be returned unopened to the Tenderers.</p> <p>No Tender shall be withdrawn, substituted, or modified in the interval between the deadline for submission of Tenders and the expiration of the period of Tender validity specified by the Tenderer on the Form of Tender or any extension thereof.</p>
TDS 25.2  TDS 25.3  TDS 26 TDS 26.1  TDS 26.2  TDS 26.3	<p><b>Tender Opening</b></p> <p>The Public Service Superannuation Fund shall open publicly all tenders submitted in response to the invitation of the tender. The Fund shall read out loudly the names of all Tenders received by <b>THURSDAY 28TH SEPTEMBER 2023 AT 11.00 A.M. (EAST AFRICA TIME)</b> in the presence of Tenderers' or representatives and anyone who choose to attend. The opening shall be at The Public Service Superannuation Fund 11th Floor.</p> <p>First, envelopes marked “WITHDRAWAL” shall be opened and read out loudly and the envelope with the corresponding Tender shall not be opened, but returned to the Tenderer. If the withdrawal envelope does not contain a copy of the “power of attorney” confirming the signature as a person duly authorized to sign on behalf of the Tenderer, the corresponding Tender will be opened. No Tender withdrawal shall be permitted unless the corresponding withdrawal notice contains a valid authorization to request the withdrawal and is read out at Tender opening.</p> <p>Next, envelopes marked “SUBSTITUTION” shall be opened and read out loudly and exchanged with the corresponding Tender being substituted, and the substituted</p>

ITT Reference	PARTICULARS OF APPENDIX TO INSTRUCTIONS TO TENDERS
TDS 26.4	Tender shall not be opened, but returned to the Tenderer. No Tender substitution shall be permitted unless the corresponding substitution notice contains a valid authorization to request the substitution and is read out at Tender opening.
TDS 26.5	Next, envelopes marked “MODIFICATION” shall be opened and read out with the corresponding Tender. No Tender modification shall be permitted unless the corresponding modification notice contains a valid authorization to request the modification and is read out at Tender opening.
TDS 26.7	Next, all remaining envelopes shall be opened one at a time, reading out: the name of the Tenderer and whether there is a modification; the total Tender Prices in the presence or absence of a Tender Security and any other details as the The Public Service Superannuation Fund may consider appropriate.
TDS 26.7	The Public Service Superannuation Fund Tender Opening Committee shall neither discuss the merits of any Tender nor reject any Tender.
TDS 26.7	The Opening Committee shall prepare a record of the Tender opening that shall include, as a minimum:
TDS 26.9	<ul style="list-style-type: none"> <li>a) the name of the Tenderer and whether there is a withdrawal, substitution, or modification;</li> <li>b) the Tender Price, per lot (contract) if applicable, including any discounts; and</li> <li>c) any alternative Tenders;</li> <li>d) the presence or absence of a Tender Security or Tender-Securing Declaration, if one was required.</li> <li>e) Number of pages of each tender document submitted.</li> </ul>
TDS 26.9	<p><b>Public Service Superannuation Fund</b></p> <p>The Tenderers' representatives who represents each firm shall be requested to sign the record. The omission of a Tenderer's signature on the record shall not invalidate the contents and effect of the record. A copy of the tender opening register shall be issued to a tenderer upon an official request in writing.</p>
TDS 27	<b>Evaluation and Comparison of Tenders</b>
TDS 27.1	<p><b>Confidentiality</b></p> <p>Information relating to the evaluation of Tenders and recommendation of contract award, shall not be disclosed to Tenderers or any other persons not officially concerned with the Tendering process until information on the Intention to Award the Contract is transmitted to all Tenderers in accordance with ITT 41.</p>
TDS 27.2	Any effort by a Tenderer to influence The Public Service Superannuation Fund 's Evaluation Committee or any other authority of the Fund during the evaluation or contract award decisions may result in the rejection of its Tender.
TDS 27.3	Notwithstanding ITT 27.2, from the time of Tender opening to the time of Contract Award, if any Tenderer wishes to contact The Public Service Superannuation Fund on any matter related to the Tendering process, it should do so in writing.
TDS 28	<b>Clarification of Tenders</b>
TDS 28.1	To assist in the examination, evaluation, and comparison of Tenders, and qualification of the Tenderers, The Public Service Superannuation Fund may, at its discretion, ask any Tenderer for clarification of its Tender including breakdowns of the prices in the Activity Schedule, and other information that The Public Service



ITT Reference	PARTICULARS OF APPENDIX TO INSTRUCTIONS TO TENDERS
TDS 28.	<p>Superannuation Fund may require. Any clarification submitted by a Tenderer in respect to its Tender and that is not in response to a request by The Public Service Superannuation Fund shall not be considered. The Public Service Superannuation Fund request for clarification and the response shall be in writing. No change, including any voluntary increase or decrease, in the prices or substance of the Tender shall be sought, offered, or permitted, except to confirm the correction of arithmetic errors discovered by The Public Service Superannuation Fund in the evaluation of the Tenders, in accordance with ITT 32.</p> <p>If a Tenderer does not provide clarifications of its Tender by the date and time set in the The Public Service Superannuation Fund request for clarification, its Tender shall be rejected.</p>
TDS 29 TDS 29.1	<p><b>Deviations, Reservations, and Omissions</b></p> <p>During the evaluation of Tenders, the following definitions apply:</p> <ol style="list-style-type: none"> <li>a) "Deviation" is a departure from the requirements specified in the tendering document;</li> <li>b) "Reservation" is the setting of limiting conditions or withholding from complete acceptance of the requirements specified in the tendering document; and</li> <li>c) "Omission" is the failure to submit part or all of the information or documentation required in the tendering document.</li> </ol>
TDS 30 TDS 30.1 TDS 30.2 TDS 30.3	<p><b>Determination of Responsiveness</b></p> <p>The Public Service Superannuation Fund 's determination of a Tender's responsiveness is to be based on the contents of the Tender itself, as defined in ITT 12.</p> <p>A substantially responsive Tender is one that meets the requirements of the tendering document without material deviation, reservation, or omission. A material deviation, reservation, or omission is one that:</p> <ol style="list-style-type: none"> <li>a) If accepted, would: <ol style="list-style-type: none"> <li>i. Affect in any substantial way the scope, quality, or performance of the Insurance Services specified in the Contract; or</li> <li>ii. Limit in any substantial way, inconsistent with the tender, The Public Service Superannuation Fund 's rights or the Tenderer's obligations under the Contract; or</li> </ol> </li> <li>b) if rectified, would unfairly affect the competitive position of other Tenderer presenting substantially responsive Tenders</li> </ol> <p>The Public Service Superannuation Fund shall examine the technical aspects of the Tender submitted in accordance with ITT17and ITT 18, in particular, to confirm that all requirements of Section VII, Schedule of Requirements have been met without any material deviation or reservation, or omission.</p>
TDS 31 TDS 31.1	<p><b>Non-conformities, Errors and Omissions</b></p> <p>If a Tender is not substantially responsive to the requirements of tendering document, it shall be rejected by The Public Service Superannuation Fund and shall not subsequently be made responsive by correction of the material deviation,</p>




## Public Service Superannuation Fund




ITT Reference	PARTICULARS OF APPENDIX TO INSTRUCTIONS TO TENDERS
TDS 31.2  TDS 31.3	<p>reservation, or omission. Non-conformities, Errors and Omissions.</p> <p>Provided that a Tender is substantially responsive, The Public Service Superannuation Fund may waive any non-conformities in the Tender.</p> <p>The Public Service Superannuation Fund shall <b>NOT</b> request a Tenderer to submit the necessary information or documentation, within a reasonable period of time, to rectify non-conformities or omissions in the Tender related to documentation requirements. Requesting information or documentation on such non-conformities shall not be related to any aspect of the price of the Tender.</p>
TDS 32  TDS 32.1  TDS 32.2	<p><b>Arithmetical Errors</b></p> <p>The tender sum as submitted and read out during the tender opening shall be absolute and final and shall not be the subject of correction, adjustment or amendment in any way by any person or entity.</p> <p>Provided that the Tender is substantially responsive, The Public Service Superannuation Fund shall handle errors on the following basis:</p> <ol style="list-style-type: none"> <li>a) Any error detected if considered a major deviation that affects the substance of the tender, shall lead to disqualification of the tender as non-responsive.</li> <li>b) Any errors in the submitted tender arising from a miscalculation of unit price, quantity, sub-total and total bid price shall be considered as a major deviation that affects the substance of the tender and shall lead to disqualification of the tender as non-responsive; and</li> <li>c) If there is a discrepancy between words and figures, the amount in words shall prevail</li> </ol> <p>Tenderers shall be notified of any error detected in their bid during the notification of award.</p>
TDS 33  TDS 33.1  TDS 33.2	<p><b>Comparison of Tenders and Conversion to Single Currency</b></p> <p>The Public Service Superannuation Fund shall compare the evaluated costs of all substantially responsive Tenders established in accordance with ITT 31.2 to determine the Tender that has the lowest evaluated cost. The comparison shall be on the basis of total cost prices for each offered insurance service.</p> <p>For evaluation and comparison purposes, the currency(ies) of the Tender shall be in <b>Kenya Shillings only.</b></p>
TDS 34  TDS 34.1	<p><b>Margin of Preference and Reservations</b></p> <p>Margin of preference shall not apply.</p>
TDS 35 TDS 35.1	<p><b>Evaluation of Tenders</b></p> <p>The Public Service Superannuation Fund shall use the criteria and methodologies listed in this ITT and Section III, Evaluation and Qualification Criteria. No other evaluation criteria or methodologies shall be permitted outside this tender document. By applying the criteria and methodologies, The Public Service Superannuation Fund shall determine the Lowest Evaluated Tender. This is the</p>



Public Service Superannuation Fund

ITT Reference	PARTICULARS OF APPENDIX TO INSTRUCTIONS TO TENDERS
TDS 35.2	<p>Tender of the Tenderer that meets the qualification criteria and whose Tender has been determined to be:</p> <ul style="list-style-type: none"> <li>a) Substantially responsive to the tendering document; and</li> <li>b) The lowest evaluated cost.</li> </ul> <p>In evaluating the Tenders, The Public Service Superannuation Fund will determine for each Tender the Evaluated Tender Price by adjusting the Tender price as follows:</p> <ul style="list-style-type: none"> <li>a) Prices offered by the Tenderer, corrected appropriately in accordance with ITT 32;</li> <li>b) Price adjustment due to discounts offered in accordance with ITT 15.4;</li> <li>c) converting the amount resulting from applying (a) and (b) above, if allowed, to a single currency in accordance with ITT 33.2;</li> <li>d) the additional evaluation factors are specified in Section III, Evaluation and Qualification Criteria.</li> </ul>
TDS 35.3	<p>The estimated effect of the price adjustment provisions of the Conditions of Contract, applied over the period of execution of the Contract, shall not be taken in to account in Tender evaluation.</p>
TDS 35.4	<p>The tender does not allow multiple items.</p>
 <p>TDS 36 TDS 36.2</p>	<p><b>Comparison of Tenders</b></p> <p>The Public Service Superannuation Fund shall compare the evaluated costs of all substantially responsive Tenders established in accordance with ITT 35.2 to determine the Tender that has the lowest evaluated cost.</p>
TDS 37	<p><b>Abnormally Low Tenders and Abnormally high tenders</b></p>
TDS 37.1	<p><b>Abnormally Low Tenders</b></p> <p>An Abnormally Low Tender is one where the Tender price, in combination with other constituent elements of the Tender, appears unreasonably low to the extent that the Tender price raises material concerns as to the capability of the Tenderer to perform the Contract for the offered Tender price or that genuine competition between Tenderers is compromised.</p>
TDS 37.2	<p>In the event of identification of a potentially Abnormally Low Tender by the evaluation committee, The Public Service Superannuation Fund shall seek written clarifications from the Tenderer, including detailed price analysis of its Tender price in relation to the subject matter of the contract, scope, proposed methodology, schedule, allocation of risks and responsibilities and any other requirements of the tendering document.</p>
TDS 37.3	<p>After evaluation of the price analyses, in the event that The Public Service Superannuation Fund determines that the Tenderer has failed to demonstrate its capability to perform the Contract for the offered Tender Price, the Fund shall reject the Tender.</p>
TDS 37.4	<p><b>Abnormally High Tenders</b></p> <p>An abnormally high tender price is one where the tender price, in combination with</p>

ITT Reference	PARTICULARS OF APPENDIX TO INSTRUCTIONS TO TENDERS
TDS 37.5	<p>other constituent elements of the Tender, appears unreasonably too high to the extent that The Public Service Superannuation Fund is concerned that it may not be getting value for money or it may be paying too high a price for the contract compared with market prices or that genuine competition between Tenderers is compromised.</p> <p>In case of an abnormally high price, The Public Service Superannuation Fund shall make a survey of the market prices, check if the estimated cost of the contract is correct and review the Tender Documents to check if the specifications, scope of work and conditions of contract are contributory to the abnormally high tenders. The Public Service Superannuation Fund may also seek written clarification from the tenderer on the reason for the high tender price. The Public Service Superannuation Fund shall proceed as follows:</p> <ol style="list-style-type: none"> <li>a) If the tender price is abnormally high based on wrong estimated cost of the contract, the The Public Service Superannuation Fund may accept or not accept the tender depending on Fund's budget considerations.</li> <li>b) If specifications, cope of work and/or conditions of contract are contributory to the abnormally high tender prices The Public Service Superannuation Fund shall reject all tenders and may retender for the contract based on revised estimates, specifications, scope of work and conditions of contract, as the case may be.</li> </ol>
TDS 37.6	<p>If the The Public Service Superannuation Fund determines that, the Tender Price is abnormally too high because genuine competition between tenderers is compromised (often due to collusion, corruption or other manipulations), the Fund shall reject all Tenders and shall institute or cause relevant Government Agencies to institute an investigation on the cause of the compromise, before retendering.</p>
 REPUBLIC OF KENYA	
TDS 38	<b>Qualification of the Tenderer</b>
TDS 38.1	<p>The Public Service Superannuation Fund shall determine to its satisfaction whether the Tenderer that is selected as having submitted the lowest evaluated cost and substantially responsive Tender is eligible and meets the qualifying criteria specified in Section III, Evaluation and Qualification Criteria and all provisions of this tender document.</p>
TDS 38.2	<p>The determination shall be based upon an examination of the documentary evidence of the Tenderer's qualifications submitted by the Tenderer, pursuant to ITT 18. The determination shall not take into consideration the qualifications of other firms such as the Tenderer's subsidiaries, parent entities, affiliates, subcontractors or any other firm(s) different from the Tenderer that submitted the Tender.</p>
TDS 38.3	<p>An affirmative determination shall be a prerequisite for award of the Contract to the Tenderer. A negative determination shall result in disqualification of the Tender, in which event The Public Service Superannuation Fund shall proceed to the Tenderer who offers a substantially responsive Tender with the next lowest evaluated cost to make a similar determination of that Tenderer's qualifications to perform satisfactorily.</p>
TDS 39	<b>The Public Service Superannuation Fund Right to Accept any Tender, and to Reject any or All Tenders</b>
TDS 39.1	<p>The Public Service Superannuation Fund reserves the right to accept or reject any tender, and to annul the Tendering process and reject all Tenders at any time prior</p>

ITT Reference	PARTICULARS OF APPENDIX TO INSTRUCTIONS TO TENDERS
	to Contract Award, without thereby incurring any liability to Tenderers. In case of annulment, all Tenderers shall be notified with reasons and all Tenders submitted and specifically, Tender securities, shall be promptly returned to the Tenderers.
TDS 40 TDS 40.1	<p><b>Award of Contract</b></p> <p><b>Award Criteria</b></p> <p>The Public Service Superannuation Fund shall award the Contract to the successful tenderer whose tender has been determined to be the Lowest Evaluated Tender</p>
TDS 41 TDS 41.1	<p><b>Notice of Intention to enter in to a Contract</b></p> <p>Upon award of the contract and Prior to the expiry of the Tender Validity Period The Public Service Superannuation Fund shall issue a Notification of Intention to Enter in to a Contract/Notification of award to all tenderers which shall contain, at a minimum, the following information:</p> <ul style="list-style-type: none"> <li>a) The name and address of the Tenderer submitting the successful tender;</li> <li>b) The Contract price of the successful tender;</li> <li>c) A statement of the reason(s) of the unsuccessful tenderer to whom the letter is addressed was unsuccessful, unless the price information in (c) above already reveals the reason;</li> <li>d) The expiry date of the Standstill Period; and</li> <li>e) Instructions on how to request a debriefing and/or submit a complaint during the standstill period</li> </ul>
TDS 42 TDS 42.1 TDS 42.2	<p><b>Standstill Period</b></p> <p>The Contract shall not be signed earlier than the expiry of a Standstill Period of 14 days to allow any dissatisfied tender to launch a complaint. Where only one Tender is submitted, the Standstill Period shall not apply.</p> <p>Where a Standstill Period applies, it shall commence when <b>The Public Service Superannuation Fund</b> has transmitted to each Tenderer the Notification of Intention to Enter in to a Contract with the successful Tenderer.</p>
TDS 43 TDS 43.1 TDS 43.2	<p><b>Debriefing by the The Public Service Superannuation Fund</b></p> <p>On receipt of The Public Service Superannuation Fund Notification of Intention to Enter into a Contract referred to in ITT 43, an unsuccessful tenderer may make a written request to the Fund for a debriefing on specific issues or concerns regarding their tender. The Public Service Superannuation Fund shall provide the debriefing within five days of receipt of the request.</p> <p>Debriefings of unsuccessful Tenderers may be done in writing or verbally. The Tenderer shall bear its own costs of attending such a debriefing meeting.</p>
TDS 44 TDS 44.1	<p><b>Negotiations</b></p> <p>The negotiations shall be held at the place indicated at the The Public Service Superannuation Fund with the Tenderer's representative(s) who must have written power of attorney to negotiate and sign a Contract on behalf of the Tenderer. The</p>



## Public Service Superannuation Fund





ITT Reference	PARTICULARS OF APPENDIX TO INSTRUCTIONS TO TENDERS
	<ul style="list-style-type: none"> <li>b. Name and reference number of the contract being awarded, a summary of its scope and the selection method used;</li> <li>c. The name of the successful Tenderer, the final total contract price, the contract duration.</li> <li>d. Dates of signature, commencement and completion of contract;</li> <li>e. Names of all Tenderers that submitted Tenders, and their Tender prices as read out at Tender opening.</li> </ul>
TDS 49	<b>Procurement Related Complaint and Administrative Review</b>
TDS 49.1	The procedures for making Procurement-related Complaints shall be as per the Public Procurement and Asset Disposal Act 2015.
TDS 49.2	A request for administrative review shall be made in the form provided under contract forms.

### SECTION III - EVALUATION AND QUALIFICATION CRITERIA

#### 1. General Provision

Wherever a Tenderer is required to state a monetary amount, Tenderers should indicate the Kenya Shilling equivalent using the rate of exchange determined as follows:



- a) For business turn over or financial data required for each year - Exchange rate prevailing on the last day of the respective calendar year (in which the amounts for that year is to be converted) was originally established.
- b) Value of single contract-exchange rate prevailing on the date of the contract signature.
- c) Exchange rates shall be taken from the publicly available source identified in the ITT. Any error in determining the exchange rates in the Tender may be corrected by the Procuring Entity.

This section contains the criteria that the The Public Service Superannuation Fund shall use to evaluate tender and qualify tenderers. ***No other factors, methods or criteria shall be used other than specified in this tender document.*** The Tenderer shall provide all the information requested in the forms included in Section IV, Tendering Forms.

#### Evaluation and contract award Criteria

The Public Service Superannuation Fund shall use the criteria and methodologies listed in this Section to evaluate tenders and arrive at the Lowest Evaluated Tender. The tender that (i) meets the qualification criteria, (ii) ***has been determined to be substantially responsive to the Tender Documents***, and (iii) is determined to have the Lowest Evaluated Tender price shall be selected for award of contract.

#### 2. Preliminary examination for Determination of Responsiveness

The Public Service Superannuation Fund will start by examining all tenders to ensure they meet in all respects of the eligibility criteria and other requirements in the ITT and TDS, and that the tender is complete in all aspects in meeting the requirements of ***“Part2–the The Public Service Superannuation Fund Insurance Requirements”***, including checking for tenders with unacceptable errors,

abnormally low tenders, abnormally high tenders and tenders that are incomplete. Tenders that do not pass the Preliminary Examination will be considered irresponsive and will not be considered further.

3. **Tender Evaluation (ITT 35) Price evaluation:** in addition to the criteria listed in ITT 35.2 (a) – (c) the following criteria shall apply: **Other Criteria;** if permitted under ITT 35.2 (d):

4. **Multiple Contracts**

Multiple contracts shall **NOT** be permitted in accordance with ITT 35.4. Tenders shall be evaluated on basis of one single service and the lowest evaluated tenderer shall be determined.

5. **Alternative Tenders (ITT14.1)**

The Public Service Superannuation Fund shall **NOT** consider Alternative Tenders.

6. **MARGIN OF PREFERENCE**

Application of Margin of Preference shall **NOT** be accepted.

7. **Post Qualification Criteria (ITT 38) Post qualification and Contract award (ITT39), more specifically,**



- a) In case the tender was subject to post-qualification, the contract shall be awarded to the lowest evaluated tenderer, subject to confirmation of post-qualification data, if so required.
- b) In case the tender was not subject to post-qualification, the tender that has been determined to be the lowest evaluated tenderer shall be considered for contract award, subject to meeting each of the following conditions.

- i) The Tenderer shall demonstrate that it has access to, or has available, liquid assets, un encumbered real assets, lines of credit, and other financial means (independent of any contractual advance payment) sufficient to meet the services cash flow of Kenya Shillings 1.1Billion.
- ii) Minimum average annual turnover of Kshs. 1B (Kenya Shillings One Billion) only, equivalent calculated as total certified payments received for contracts in progress and/or completed within the last *two years*.
- iii) At least four (4) contract (s) of a similar nature executed within Kenya, or the East African Community, that have been satisfactorily and substantially completed as a prime insurer, or joint venture member or sub-contractor each of minimum value Kenya shillings 1B equivalent 250M each.
- iv) Other conditions depending on their seriousness.

a) **History of non-performing contracts:**

Tenderer and each member of JV in case the Tenderer is a JV, shall demonstrate that Non- performance of a contract did not occur because of the default of the Tenderer, or the member of a JV in the last three (3) years. The required information shall be furnished in the appropriate form.

### b) Pending Litigation

Financial position and prospective long-term profitability of the Single Tenderer, and in the case the Tenderer is a JV, of each member of the JV, shall remain sound according to criteria established with respect to Financial Capability under Paragraph (i) above if all pending litigation will be resolved against the Tenderer. Tenderer shall provide information on pending litigations in the appropriate form.

### c) Litigation History

There shall be no consistent history of court/arbitral award decisions against the Tenderer, in the last three (3) years. All parties to the contract shall furnish the information in the appropriate form about any litigation or arbitration resulting from contracts completed or ongoing under its execution over the years specified. A consistent history of awards against the Tenderer or any member of a JV may result in rejection of the tender.

## 3.0 Preliminary Evaluation Criteria– Mandatory Requirements

Bidder must fulfill all requirements to proceed to the technical evaluation stage 1 & 2. All reference letters submitted may be checked for authenticity.

### 3.1 Price quoted:

Bidders are expected to quote the total premium inclusive of all government taxes and any discounts. The total tender price inclusive of all **government taxes shall remain valid for a period of 12 months from 28<sup>TH</sup> September, 2023 with a provision of one-year renewal and shall not be either varied or negotiated whatsoever by anybody. However, New Entry and Exits shall be discussed and agreed separately by on a prorated basis.**

## 3.2 PRELIMINARY EXAMINATION – MANDATORY EVALUATION REQUIREMENTS

Table I: Mandatory Requirements FOR UNDERWRITERS

S/No.	Mandatory Requirements	YES / NO
MR 1	Bidders must provide a copy of Certificate of Incorporation from the Registrar of Companies and must have been in operation for the last ten (10) years since the date of first registration. In case of change of names attach valid relevant documents.	
MR 2	Bidders must provide a valid Membership Registration Certificate from the Association of Kenya Insurers (AKI) for the year 2023.	
MR 3	Bidders must provide Registration Certificate from the Insurance Regulatory Authority (IRA) for the current year 2023 or a Perpetual Certificate. <b><i>The Perpetual Certificate must be certified by Commissioner of Oath.</i></b>	
MR 4	Bidders must provide proof of underwriting Medical Class of Insurance for not less than ten (10) years from the date of tender submission. <b><i>Attach IRA Registration Certificates demonstrating the 10 years' progressive provision of medical insurance services.</i></b>	
MR 5	Bidders must provide at least Five(5) reputable Corporate clients each with a minimum annual medical premium of Kshs 30 Million of which they have offered a similar service ( <b><i>Provision of Medical Insurance Service</i></b> ) in the last two (2) years ( <b><i>2021 and 2022</i></b> ). <b><i>Attach certified copies of Signed Contracts/Completion Certificates clearly indicating the total written premium from the corresponding Clients</i></b>	



S/No.	Mandatory Requirements	YES / NO
	<i>or Client's Broker. Certification must be done by the Commissioner of Oath.</i>	
MR 6	Bidders must provide an original Tender Security of <b>Kshs. 200,000.00(Kenya Shillings Two hundred Thousands only)</b> in form of a Bank Guarantee from a reputable financial institution regulated by Central Bank of Kenya or an Insurance Company approved by <b>PPRA valid for 180 days from the date of tender submission in the format provided.</b> The <b>Bank Guarantee or Insurance Guarantee Forms</b> must be filled in the Format Provided without any alterations to the text, and no substitutes shall be accepted.	
MR 7	Bidders must submit copies of Audited Financial Statements for the last two (2) years 2021 & 2022 signed and stamped by a registered Auditor/Accountant/firm with a valid practicing license. <b>Must attach the valid practicing license of the auditor who had signed the qualified opinion.</b>	
MR 8	Bidders must attach valid copy of Tax Compliance Certificate for the year 2023.	
MR 9	Bidders must provide valid copy of 2023 single Business Permit for the Head Office from Nairobi County government.	
MR 10	Bidders must submit one original and copy of Bid document properly bound together with a printed copy of the tender document. Bid documents submitted without a printed tender document will be rejected. Loose documents or documents presented in box or spring files will <b>also</b> be rejected.	
MR 11	Bidders must provide a copy of the current CR12 Form from the registrar of companies issued within the one (1) month from the date of tender submission showing a list and shares against company directors.	
MR 12	Bidders must attach the Letter of Power of Attorney giving the full name and a sample of the signature for the officer authorized to sign the bid document. All forms and other tender requirements for signature shall only be signed by the authorized officer. The power of Attorney must indicate the Tender Number and Name. <b>Any other signature shall lead to rejection of the bid document.</b>	
MR 13	The bidder must demonstrate commitment to implement the medical insurance cover as described under Schedule of Requirements, tabulated in the benefit structure, and scope of service inform of a sample of the proposed policy document Bidders may also provide a list of exclusions in a separate sheet. <b>The benefit structures and scope provided in the bidder's document must conform to the benefit structure and scope of service in the tender document and must be signed and stamp by an authorized officer.</b> <b>Any exclusion in the insurance policy on areas to be covered as per the TOR will lead to automatic disqualification)</b>	

S/No.	Mandatory Requirements	YES / NO
MR 14	The bidder must fill, sign and stamp the Declaration and Commitment to the Code of ethics in the format provided.	
MR 15	The bidder must fill, sign and stamp the Tender Information Form in the Format Provided.	
MR 16	The bidder must fill, sign and stamp Qualification Information Form in the Format provide.	
MR 17	<p>The bidder must prepare, fill and stamp the Form of Tender on a stationery <b><i>letterhead clearly showing the Tenderer's complete name and business address</i></b> in the format provided and signed by an authorized officer appointed through the Power of Attorney who has been mandated to commit the organization.</p> <p>The Form of Tender must be filled with the Total Contract Sum and tender validity period in the format provided. <b>Any Form of Tender that does not have total contract sum and tender validity period shall be rejected or disqualified.</b></p> <p>The Form of Tender sum in figures and words must tally. <b>Any inconsistency between the sum in figures and words shall be disqualified.</b></p> <p><b>No alteration, or cancellation on the Form of Tender shall be allowed. Any alteration, or cancellation or erasers on the Form of Tender. Any alteration, or cancellation or erasers on the Form of Tender NOT properly initialized by the Authorized officer shall lead to disqualification.</b></p>	
	Bidders must fill, sign and stamp Tenderers Eligibility - Confidential Business Questionnaire in the format provided.	
	Must fill, sign and stamp Certificate of Tender Independent Determination	
	<p>Must fill, sign and stamp Self Declaration Forms;</p> <p><b>Form SD1:</b> Self Declaration that the Person/Tenderer Is Not Debarred in the Matter of the Public Procurement and Asset Disposal Act 2015</p>	
	<b>Form SD2:</b> Self Declaration that The Tenderer Will Not Engage In Any Corrupt or Fraudulent Practice.	
MR 18	<p>The Bidder must prepare, fill and stamp the Price/Activity Schedule on a stationery <b><i>letterhead clearly showing the Tenderer's complete name and business address</i></b> in the format provided and signed by an authorized officer appointed and mandated through the Power of Attorney to commit the organization.</p> <p>The total price in the Price/Activity Schedule must tally with tender price in the Form of Tender. <b>Any inconsistency between the tender price in the Price Schedule and the total price in the Form of Tender shall lead to disqualification.</b></p>	



S/No.	Mandatory Requirements	YES / NO
	No alteration, or cancellation on the Price Schedule shall be allowed. Any alteration, or cancellation or erasers on the Form of Tender. Any alteration, or cancellation or erasers on the Price Schedule NOT properly initialized by the Authorized officer shall lead to disqualification.	
MR 19	The bidder must prepare and attach a commitment letter on a stationery <i>letterhead clearly showing the Tenderer's complete name and business address</i> committing that it will provide a comprehensive Medical Insurance Cover to one (1) Principal Member, one (1) Spouse and maximum of four (4) children (M+5) as provided in the tender document. <b><i>Attach a letter on a letterhead signed by an authorized officer with a power of attorney.</i></b>	
MR 20	The Bidder must demonstrate ability to provide a robust biometric solution for members' identification and benefit entitlement control. <b><i>Attach evidence of an installed IT system that provides accurate and up to date information on the administration of the scheme.</i></b>	
MR 21	Bidders must paginate sequentially, sign and stamp each page of the bid document in following format: <i>1 of 200, 2 of 200, etc.</i> Please note that all pages of the tender documents submitted by bidders shall be sequentially serialized. That is, serialization shall be undertaken by the bidder, by doing fresh numbering on its documents. The pagination of the tender documents as downloaded from the PSSS website should not be used as a means of Serialization. The bidder's serialization should follow the same logical sequence from page one up to the last including attachments/appendices and the document should be bound.	
MR 22	Bidders must provide affidavit on Litigation History for last two (2) years from the date of tender submission. <b><i>The affidavit must be signed by the Authorized officer and witnessed by a Commissioner of Oath.</i></b>	
MR 23	Bidders must attach a copy of Medical Reinsurance SLIP for the year 2023.	
MR 24	Bidders must provide evidence of Providing/Offering General Medical Insurance Services to at least Five (5) reputable Public Sector clients within the last two years 2021 and 2022 with at least 500 and above Principal Members +5Dipendants Per client. <b><i>Attach certified corresponding copies of Completion Certificates/ Reference Letters/signed contracts clearly indicating the number of principal members. Certifications must be done by the Commissioner of Oath.</i></b>	
MR 25	Attach ten recommendation letters in clients' letterhead dully signed and stamped from any of the following major hospitals in Nairobi accepting the use of your Insurance Cards; Nairobi Hospital, Agha Khan Hospital Nairobi, MP Shah Hospital, Mater Hospital, Avenue Hospital Nairobi, Gertrude Hospital, Nairobi West Hospital, Metropolitan Hospital, Coptic Hospital, Nairobi South Hospital, St.	

S/No.	Mandatory Requirements	YES / NO
	Mary's Hospital, Nazareth Hospital and Guru Nanak Hospital dully signed and stamped. <b>(The recommendation letters must be current, issued within the tendering period and Addressed to the CEO-Pssf) (Due diligence will be carried out to confirm authenticity of the letters)</b>	
MR 26	Submit a commitment letter signed by the Authorized officer confirming that there shall be <b>NO</b> requirement for referrals in visiting particular hospitals in the panel.	
MR 27	Written statement confirm that cover will allow reimbursement for areas not covered by provider network, where the attending doctor is not in the panel and instances where a patient has a long history with a particular doctor/facility	

**Table II\_ Mandatory Requirements for the Licensed Medical providers (MIP) – Brokers**

S/No.	Mandatory Requirements	YES / NO
MR 1	Bidders must provide a copy of Certificate of Incorporation from the Registrar of Companies and must have been in operation for the last ten (10) years since the date of first registration. In case of change of names attach valid relevant documents.	
MR 3	Must Provide Medical Insurance Provider License (MIPLicense) from IRA	
MR 4	Must Provide current (2023) Association of Insurance Brokers of Kenya(AIBK)membership certificate	
MR 5.	Bidders must provide Registration Certificate from the Insurance Regulatory Authority (IRA) for the current year 2023 or a Perpetual Certificate as a Broker . <b><i>The Perpetual Certificate must be certified by Commissioner of Oath.</i></b>	
MR 6	Bidders must provide proof of Brokerage Medical Class of Insurance for not less than ten (10) years from the date of tender submission. <b><i>Attach Both IRA and AIBK Registration Certificates demonstrating the 10 years' progressive provision of medical insurance services.</i></b>	
MR 7	Must Provide an appointment letter from the Underwriter and provide documents of the underwriter for preliminary and technical evaluation:( <b>One broker One Underwriter Rule</b> )	
MR 8	Provide Quotation approved by the underwriter signed by the Principal officer of the underwriter.	
MR 9	Bidders must provide at least Five(5) reputable Corporate clients each with a minimum annual medical premium of Kshs 30 Million of which they have offered a similar service ( <b><i>Provision of Medical Insurance Service</i></b> ) in the last two (2) years ( <b><i>2021 and 2022</i></b> ). <b><i>Attach certified copies of Signed Contracts/Completion Certificates clearly indicating the total written premium from the corresponding Clients or Client's Broker. Certification must be done by the Commissioner of Oath.</i></b>	



S/No.	Mandatory Requirements	YES / NO
MR 10	Bidders must provide an original Tender Security of <b>Kshs. 200,000.00(Kenya Shillings Two hundred Thousands only)</b> in form of a Bank Guarantee from a reputable financial institution regulated by Central Bank of Kenya or an Insurance Company approved by PPRA valid for 180 days from the date of tender submission in the format provided. The <b>Bank Guarantee or Insurance Guarantee Forms</b> must be filled in the Format Provided without any alterations to the text, and no substitutes shall be accepted.	
MR 11	Bidders must submit copies of Audited Financial Statements for the last two (2) years 2021 & 2022 signed and stamped by a registered Auditor/Accountant/firm with a valid practicing license. Must <b>attach the valid practicing license of the auditor who had signed the qualified opinion.</b>	
MR 12	Bidders must attach valid copy of Tax Compliance Certificate for the year 2023.	
MR 13	Bidders must provide valid copy of 2023 single Business Permit for the Head Office from Nairobi County government.	
MR 14	Bidders must submit one original and copy of Bid document properly bound together with a printed copy of the tender document. Bid documents submitted without a printed tender document will be rejected. Loose documents or documents presented in box or spring files will <b>also</b> be rejected.	
MR 15	Bidders must provide a copy of the current CR12 Form from the registrar of companies issued within the one (1) month from the date of tender submission showing a list and shares against company directors.	
MR 16	Bidders must attach the Letter of Power of Attorney giving the full name and a sample of the signature for the officer authorized to sign the bid document. All forms and other tender requirements for signature shall only be signed by the authorized officer. The power of Attorney must indicate the Tender Number and Name. <b>Any other signature shall lead to rejection of the bid document.</b>	
MR 17	The bidder must demonstrate commitment to implement the medical insurance cover as described under Schedule of Requirements, tabulated in the benefit structure, and scope of service inform of a sample of the proposed policy document Bidders may also provide a list of exclusions in a separate sheet. <b>The benefit structures and scope provided in the bidder's document must conform to the benefit structure and scope of service in the tender document and must be signed and stamp by an authorized officer.</b> <b>Any exclusion in the insurance policy on areas to be covered as per the TOR will lead to automatic disqualification)</b>	
MR 18	The bidder must fill, sign and stamp the Declaration and Commitment to the Code of ethics in the format provided.	



S/No.	Mandatory Requirements	YES / NO
MR 19	The bidder must fill, sign and stamp the Tender Information Form in the Format Provided.	
MR 20	The bidder must fill, sign and stamp Qualification Information Form in the Format provide.	
MR 21	<p>The bidder must prepare, fill and stamp the Form of Tender on a stationery <i>letterhead clearly showing the Tenderer's complete name and business address</i> in the format provided and signed by an authorized officer appointed through the Power of Attorney who has been mandated to commit the organization.</p> <p>The Form of Tender must be filled with the Total Contract Sum and tender validity period in the format provided. <b>Any Form of Tender that does not have total contract sum and tender validity period shall be rejected or disqualified.</b></p> <p>The Form of Tender sum in figures and words must tally. <b>Any inconsistency between the sum in figures and words shall be disqualified.</b></p> <p>No alteration, or cancellation on the Form of Tender shall be allowed. Any alteration, or cancellation or erasers on the Form of Tender. Any alteration, or cancellation or erasers on the Form of Tender NOT properly initialized by the Authorized officer shall lead to disqualification.</p>	
	Bidders must fill, sign and stamp Tenderers Eligibility - Confidential Business Questionnaire in the format provided.	
	Must fill, sign and stamp Certificate of Tender Independent Determination	
	<p>Must fill, sign and stamp Self Declaration Forms;</p> <p><b>Form SD1:</b> Self Declaration that the Person/Tenderer Is Not Debarred in the Matter of the Public Procurement and Asset Disposal Act 2015</p> <p><b>Form SD2:</b> Self Declaration that The Tenderer Will Not Engage In Any Corrupt or Fraudulent Practice.</p>	
MR 22	<p>The Bidder must prepare, fill and stamp the Price/Activity Schedule on a stationery <i>letterhead clearly showing the Tenderer's complete name and business address</i> in the format provided and signed by an authorized officer appointed and mandated through the Power of Attorney to commit the organization.</p> <p>The total price in the Price/Activity Schedule must tally with tender price in the Form of Tender. <b>Any inconsistency between the tender price in the Price Schedule and the total price in the Form of Tender shall lead to disqualification.</b></p> <p>No alteration, or cancellation on the Price Schedule shall be allowed. Any alteration, or cancellation or erasers on the Form of Tender. Any alteration, or cancellation or erasers on the Price</p>	



S/No.	Mandatory Requirements	YES / NO
	Schedule NOT properly initialized by the Authorized officer shall lead to disqualification.	
MR 23	The bidder must prepare and attach a commitment letter on a stationery <i>letterhead clearly showing the Tenderer's complete name and business address</i> committing that it will provide a comprehensive Medical Insurance Cover to one (1) Principal Member, one (1) Spouse and maximum of four (4) children (M+5) as provided in the tender document. <b><i>Attach a letter on a letterhead signed by an authorized officer with a power of attorney.</i></b>	
MR 24	Bidders must paginate sequentially, sign and stamp each page of the bid document in following format: <i>1 of 200, 2 of 200, etc.</i> Please note that all pages of the tender documents submitted by bidders shall be sequentially serialized. That is, serialization shall be undertaken by the bidder, by doing fresh numbering on its documents. The pagination of the tender documents as downloaded from the PSSS website should not be used as a means of Serialization. The bidder's serialization should follow the same logical sequence from page one up to the last including attachments/appendices and the document should be bound.	
MR 25	Bidders must provide affidavit on Litigation History for last two (2) years from the date of tender submission. <b><i>The affidavit must be signed by the Authorized officer and witnessed by a Commissioner of Oath.</i></b>	
MR 26	Provide letter of credit worthiness from the Insurance banker addressed to the CEO-PSSF.	
MR 27	Written statement confirm that cover will allow reimbursement for areas not covered by provider network, where the attending doctor is not in the panel and instances where a patient has a long history with a particular doctor/facility	
<p><b>NB: The broker must meet all mandatory conditions for the broker and proposed underwriter before qualifying for the Technical evaluation. (one Broker one Underwriter)</b></p>		

NB:

- Clarity on Serialization of Tender Documents by Prospective Bidders. Please note that all pages of the tender documents submitted by bidders shall be sequentially serialized. That is, serialization shall be undertaken by the bidder, by doing fresh numbering on its documents. The pagination of the tender documents as downloaded from the PSSS website should not be used as a means of Serialization. The bidder's serialization should follow the same logical sequence from page one up to the last including attachments/appendices and the document should be bound.

- All submitted Documents may be verified from the issuing agencies, PSSF Reserves the right to verify all submitted documents.
- Only Bidders who will have met all the Preliminary Requirements shall proceed for Technical Evaluation.

In addition to satisfying the **MANDATORY EVALUATION REQUIREMENTS 1**, the Bidder must abide by and meet all the Technical Evaluation Requirement 2 in order to proceed to Technical Evaluation. Bidders who responds with NO in the Technical Mandatory Evaluation 2 shall be disqualified.


## TECHNICAL MANDATORY EVALUATION 2

S/n o.	Scope of Cover	Minimum Requirements	Bidder's Response YES/NO
1	<b>Administration of Inpatient and Outpatient</b>		
	<p>a) The success bidder shall have a wide network of Contracted Medical Service Providers that are in all the 47 Counties with at least one major hospitals in each County Headquarters comprising of the following facilities - Intensive Care Unit, High Dependency Unit, Theatre, Full inpatient service and New Born Unit where appropriate. In the event that the facilities registered by the insurance provider cannot be accessed, the provider shall-</p> <p>i. Meet /reimburse the cost of treatment for the staff /dependents</p> <p>ii. Liaise with the local Medical institution and Private Doctors to offer the needed services.</p> <p>b) To be fully covered within outpatient or inpatient limits</p> <p>The Bidder should have a wide network of at least 40 Medical Service Providers within Nairobi County that include the 10 Major hospitals in Nairobi listed in their panel and equally distributed within The Nairobi Metropolitan (a list of all contracted hospitals and specialist should be provided) as an annexure to the bid document.</p> <p>c) The bidder should have a wide panel of specialists in every discipline distributed across the country for ease of access by members.</p> <p>d) The successful bidder shall also have offices in at least 24 counties that may be able to address any medical enquiries and concerns to the PSSF Staff.</p> <p>e) The payment mode for Insurance premiums will be as per provisions of the Insurance Regulatory Authority upon signing of the Contract between PSSF and the Insurance Company.</p> <p>f) All new members added to the medical scheme either through Employment, Reinstatements, Marriage or a newly Born child/Legally Adopted will automatically be entitled to the Medical Scheme Benefits and no waiting period shall apply. Principal members and their immediate dependents shall have full benefits from the scheme upon being placed on payroll.</p> <p>g) The payment mode for Additional Members to the medical scheme will</p> <p>h) be upon reconciliation between PSSF and the bidder's medical department. This will be done on a <b>quarterly basis</b>.</p>		



Public Service Superannuation Fund




S/n o.	Scope of Cover	Minimum Requirements	Bidder's Response YES/NO
	<p>i) The Bidder should ensure all PSSF Secretariat and their dependents Biometric are programmed with the medical scheme benefit entitlement at the commencement of medical cover.</p> <p>j) The bidder should not vary the benefit entitlement or scope of cover Indicated in their bid document within the 12 months of the cover, thus the Fund's employees and their dependents will be guaranteed of their full medical entitlement i.e. 100% benefits for the entire 12 months of cover.</p> <p>k) The Insurance Company will inform PSSF whenever additional Medical Service providers have been included on their panel. In the event of exclusion/Substitution of any Medical Providers from their panel, the insurance company will seek concurrence of the PSSF.</p> <p>l) The Successful Bidder will have to provide a quarterly report on claims experience indicating Inpatient, Outpatient, Dental, Optical and Maternity covers. This will be sent through an acceptable Format (e-mail address to be <a href="mailto:hrdepartment@psss.go.ke">hrdepartment@psss.go.ke</a>. With a copy to <a href="mailto:procurement@psss.go.ke">procurement@psss.go.ke</a></p> <p>m) Monthly Member Statements shall be presented by the medical insurance provider through their emails as provided during the on-boarding process.</p>		
	<b>The In-Patient Cover</b> ((Limit of Ksh. 4 million per family per annum):		<b>Bidder's Response YES/NO</b>
 REPUBLIC OF KENYA	<p>a) The Inpatient cover shall cater for illnesses requiring hospitalization. The cover has been established to ensure the beneficiaries receive quality health care in case of hospitalization and shall include but not limited to the following;</p> <ul style="list-style-type: none"> <li>• Admission to hospitals;</li> <li>• Treatment while in hospital;</li> <li>• Evacuation to hospital;</li> <li>• Discharge from hospital and the cost of treatment thereof and</li> <li>• Post hospitalization (treatment after discharge from hospital up to 5 weeks)</li> </ul> <p>b) The eligible bidders are required to quote for <b>fully insured inpatient cover</b>. The insurance company will be expected to provide a cover that entails benefits and guarantees the members of staff quality healthcare.</p> <p>c) While it is appreciated that medical schemes come with inherent controls and procedures, PSSF expects that the successful bidder(s) will look at the possibility of ensuring that any controls and procedures are not unnecessarily</p>		

S/n o.	Scope of Cover	Minimum Requirements	Bidder's Response YES/NO
	<p>bureaucratic and cumbersome. Bidders will be expected to enumerate inherent controls for administration of the scheme.</p> <p><b>d) The particulars of covers required</b></p> <ul style="list-style-type: none"> <li>• The medical cover exclusions are not acceptable however in exceptional circumstances and where applicable, the bidder <b>MUST</b> clearly state such circumstances.</li> <li>• Bidders must provide full details of the cover as provided in the tender document</li> <li>• Eligible expenses included in the in-patient cover</li> <li>• Full details and explanation of what the cover excludes</li> <li>• <span style="background-color: yellow;">Principal member to be fully covered from 18 years without upper age limit until the official exit from PSSF Employment Service.</span></li> <li>• Spouse To be fully covered from 18 years without upper age limit</li> <li>• Babies/Children/Dependents to be fully covered from the date of birth up to a limit of 25 years for children under parental care and 26 years only if there is sufficient evidence of being a student or a pupil in a recognized educational institution in Kenya or any other country and Disability children will be fully covered from the date of birth without upper age limit.</li> </ul>		
3.	<b>Medical Network coverage</b>		<b>Bidder's Response YES/NO</b>
	<p>The tenderer is required to provide the following: -</p> <p>a) PSSF has presence staff and dependents in all the 47 counties in Kenya. Therefore, bidders are required to demonstrate their presence in at least 24 counties excluding Nairobi County that shall provide medical support to fund is Secretariat staff.</p> <p>b) The Bidder must provide a tabulated list of hospitals, clinics, specialist doctors of Contracted Medical Service Providers in the remaining 46 Counties.</p> <p>c) The appointed Hospitals, Clinics and Doctors must be in all the 47 counties to guarantee the availability and accessibility of quality medical care by the PSSF employees and their dependents.</p> <p>d) Full details of the medical cover outside Kenya.</p> <p>e) Where a better medical service can be accessed outside Kenya, the</p>		



Public Service Superannuation Fund

S/n o.	Scope of Cover	Minimum Requirements	Bidder's Response YES/NO
	<p>Insurer shall be obligated to facilitate the referral of the patient to such other facility outside Kenya within the inpatient limit.</p> <p>f) 24/7 Call Centre Must have 24hrs/7 days operational Call Centre for enquiries and emergencies “Call Center Mobile/Telephone Numbers to be included as part of tender document”.</p> <p>g) Biometric Member Identification Must provide a Biometric Member Identification solution that identifies eligible members, enables member utilization monitoring and reporting capabilities.</p> <p>h) Installation of Biometric Identifier in Contracted Medical Service Providers Biometric Infrastructure shall be installed in all the contracted medical service providers before commencement of medical cover.</p>		
4.	<b>Case Management</b>		<b>Bidder's Response YES/NO</b>
	<p><b>Bidders are required to give details on an analysis on how the Medical Insurance Provider shall address the following issues/procedures: -</b></p> <p>a) Admission of entry members into the cover</p> <p>b) Overseas Treatment.</p> <p>c) Procedure to be followed for repatriation.</p> <p>d) The claims settlement turnaround time.</p> <p><i>Note the time indicated will be used to review the performance of the underwriter for any future renewal of contract.</i></p>		Fund
5	<b>Inpatient Services: <i>Provision of quality inpatient medical services.</i></b>		<b>Bidder's Response YES/NO</b>
	<p>The Inpatient scheme shall encompass the following benefits:</p> <p>a) Hospitalization including full diagnosis and treatment, discharge from hospital and the cost of treatment;</p> <p>b) Post Hospitalization benefits up to a maximum of five (5) weeks (35 days);</p> <p>c) Accommodation and meals for care taker, parent/guardian accompanying a child;</p>		

S/n o.	Scope of Cover	Minimum Requirements	Bidder's Response YES/NO
	<p>d) Dental and optical hospitalization resulting from an accident to be covered within the inpatient limit;</p> <p>e) The inpatient optical and dental treatment for illness necessitating hospitalization will be covered within the inpatient limit;</p> <p>f) Specialists fee including physician, surgeons, anesthetics etc.;</p> <p>g) Congenital conditions and neonatal expenses;</p> <p>h) Inpatient Psychiatric Treatment;</p> <p>i) Laboratory investigations;</p> <p>j) Prescribed drugs, dressings, surgical appliances and nursing procedures;</p> <p>k) Medical Appliances; Hearing Aids, Glucometer, Insulin Delivery devices, Urine Catheters &amp; Accessories, etc.</p> <p>l) Radiology Services; X-ray, ultrasound, ECG and computerized Tomography, MRI scans etc.</p> <p>m) Radiotherapy, chemotherapy and surgical treatment.</p> <p>n) Pathology (laboratory) fees;</p> <p>o) Non-accidental Ophthalmology in-patient treatment.</p> <p>p) Post Hospitalization attendant therapy up to three months;</p> <p>q) Access to medical specialists while admitted;</p> <p>r) Inpatient physiotherapy;</p> <p>s) 1st emergency CS</p> <p>t) Overseas cover while traveling outside kenya.</p> <p>u) Gynecological treatment;</p> <p>v) Day surgery admissions including dental, optical, gynecological as well as all other services;</p> <p>w) Operating theatre charges;</p> <p>x) Intensive care unit(ICU) and High Dependency Unit(HDU) charges;</p>		Fund





S/n o.	Scope of Cover	Minimum Requirements	Bidder's Response YES/NO
	<p>y) Laser Surgery;</p> <p>z) pre-existing and chronic recurrent conditions including hypertension, asthma, diabetes, cancer related illness, arthritis and pre-existing surgical conditions;</p> <p>aa) Pre-authorization:-with no waiting period.</p> <p>bb) Treatment for alcoholism and drug addictions (principal member only)</p> <p>cc) Palliative or analgesic care;</p> <p>dd) Provision of Maternity benefits including Caesarian section;</p> <p>ee) Cost of medical circumcision;</p> <p>ff) Accident hospitalization;</p> <p>gg) Rescue and evacuation in case of emergency;</p> <p>hh) Overseas Treatment/transfers if not locally available where advised by a medical practitioner shall be in any recommended destination. The treatment/transfers shall be within the inpatient limits.</p> <p>ii) Management and treatment of severe respiratory illness including but not limited to COVID-19 where such illness is severe and requires use of a respiratory or oxygen concentrator;</p> <p>jj) All Pandemics (including COVID-19) to be covered to full limit;</p> <p>kk) Medical services for HIV/AIDs including counseling, treatment, providing anti-retroviral and other related drugs;</p> <p>ll) Medical services for gender based violence but not limited to counseling and treatment</p> <p>mm) Terrorism Cover to cover medical expenses arising from activities where the insured is a victim.</p> <p>nn) Value addition to the PSSF Secretariat.</p> <p><b>Hospital accommodation charges net of NHIF shall be as follows;</b></p> <p><b>The benefits to be insured shall be as per schedule</b></p>		Fund
6	<p><b>A) Provision for Outpatient Medical Cover (self-Funded)-Tenderer to provide cost of Administration</b></p> <p>The scope of the cover for Outpatient medical services shall apply to</p>		



S/n o.	Scope of Cover	Minimum Requirements	Bidder's Response YES/NO
	<p>all medical related illnesses and will include but not limited to the following:</p> <ol style="list-style-type: none"> <li>a. Routine outpatient consultation,</li> <li>b. Prescribed physiotherapy.</li> <li>c. Prescribed drugs and dressings.</li> <li>d. Immunizations-KEPI and Baby Friendly</li> <li>e. Counseling Services.</li> <li>f. Medical Check-up and examinations not related to the treatment of the disease /Injury.</li> <li>g. Family planning &amp; fertility tests</li> <li>h. Impotence drugs .</li> <li>i. Diagnostic equipment (e.g. Glucometers, BP Machines etc.) and hearing aids.</li> <li>j. Male medical circumcision</li> <li>k. Recommended travel vaccines-yellow fever, polio and Covid-19</li> <li>l. Alternative treatment i.e. acupuncture and chiropractor, on referral and Approval.</li> <li>m. Non-motorized wheel chairs, frames and crutches</li> <li>n. Counseling, testing, treatment of HIV related opportunistic diseases and provision of anti-retroviral drugs;</li> <li>o. Attendance to other opportunistic and terminal diseases such as TB, cancer etc.</li> <li>p. Alcoholism, drug and substance abuse treatment, counselling and rehabilitation services to only principal members</li> <li>q. Annual General checkup for principal member and spouse</li> <li>r. Diagnostic X-Ray and Laboratory Tests.</li> <li>s. Radiology X-ray, ultrasound, EEG, ECG and computerized Tomography, MRI scans etc</li> </ol>		



Fund

S/n o.	Scope of Cover	Minimum Requirements	Bidder's Response YES/NO
	<p>t. Referrals to all medical Specialists</p> <p>u. Psychiatrist treatment</p> <p>v. Comprehensive Baby vaccinations (No vaccine exclusions)</p> <p>w. Maternity services i.e. Pre and Post Natal.</p> <p>x. 2<sup>nd</sup> and subsequent CS.</p> <p>y. HIV/AIDS cover (Voluntary counseling and testing and other related treatments).</p> <p>z. Medical services for gender based violence but not limited to counseling and treatment</p> <p>aa. Pre-existing Conditions.</p> <p>bb. Pandemic diseases Vaccinations</p> <p>cc. PSA test (<b>Prostate Antigen Test</b>) for male employees and spouses and one pap- smear test and a mammogram for female employees and spouses per annum.</p> <p>dd. Staff vaccination for diseases such Hepatitis B,</p> <p>ee. Any other outpatient services agreed with the Fund and not mentioned herein above.</p>		Fund
	<b>B)Dental Services (Self-Funded; Limit Kshs 200,000.00 for Staff and Dependents Provide cost of administration</b>		<b>Bidder's Response YES/NO</b>
	Dental Services-to include extraction, root canal, fillings, scaling necessitated by a medical condition.		
	<b>C)Optical Services (Self-Funded; Limit Kshs 100,000.00 for Staff and Dependents. Provide cost of administration cost .</b>		<b>Bidder's Response YES/NO</b>
	Optical services (Frames, lenses, contact lenses, Bi-Focal lenses, Visual examination)		
	<b>D)Maternity (Self - funded – Provide cost of administration cost</b>		
	<p>Normal delivery and Caesarian Section Kshs. 300,000 and 400,000 respectively.</p> <ul style="list-style-type: none"> <li>• Value addition to the Fund</li> </ul>		
	<b>E)Overseas Travel Requirement on Official Duty</b>		<b>Bidder's Response YES/NO</b>



S/n o.	Scope of Cover	Minimum Requirements	Bidder's Response YES/NO
	a) Covid-19 Test for official travel b) Travel Insurance Cover while on official duty.		
	<b>E)The outpatient shall only exclude the following:</b>		<b>Bidder's Response YES/NO</b>
	a) Cosmetic Treatments; b) Self-prescribed treatment; c) Experimental treatment. d) Participating in extreme sports;		
	F:LaST Expenses -150,000.00		
7	<b>Sensitization of Member</b>		<b>Bidder's Response YES/NO</b>
	The Successful Bidder shall undertake sensitization within the first two (2) Months upon award of the Contract. Thereafter, the provider shall conduct continuous sensitization on a quarterly basis.		
8	<b>Submission of Scheme Benefits</b>		<b>Bidder's Response YES/NO</b>
	Upon Successful award of the Tender, the successful bidder shall submit a scheme benefit cover data in an acceptable format indicating premiums paid for each PSSF staff. <b><i>This will be a Mandatory requirement and shall be submitted before signing of the contract.</i></b>  Beneficiary members of this scheme shall visit any medical facilities (Hospitals) listed by insurance company panel of service providers within Kenya directly without referrals.		
9	<b>Administration of Ex-Gratia Requests</b>		
	The insurance firm shall be expected to undertake, on behalf of PSSF, excess inpatient medical bills incurred over and above member's allocation when necessary. The undertaking of excess bills must and shall be expressly sanctioned by PSSF in writing. The Fund shall reimburse the insurance company the full payment of the excess premiums undertaken on quarterly basis. <ul style="list-style-type: none"> <li>The invoices of undertakings shall be submitted to the Fund for onward processing and payment within 60 days from the date of invoice submission.</li> <li>The insurance company may top-up the outpatient accounts for the beneficiaries upon consideration and approval of the PSSF.</li> </ul>		
10	<b>Deliverables</b>		
	The following deliverables will be expected from the bidder upon award of contract; <ol style="list-style-type: none"> <li>Conduct a debriefing exercise and submit a report.</li> <li>Submit to PSSF the package of the staffs' health insurance scheme it</li> </ol>		





S/n o.	Scope of Cover	Minimum Requirements	Bidder's Response YES/NO
	<p>offers and how it operates giving full details.</p> <p>iii. Make a presentation on the services the insurance provider shall offer.</p> <p>iv. Quarterly reports on performance of the Scheme</p> <p>v. Undertake sensitization within the first two (2) Months upon award of the Contract. Thereafter, the provider shall conduct continuous sensitization on a quarterly basis.</p> <p>vi. Prompt on boarding of all staff members and their dependants on the Biometric system.</p> <p>vii. Management of additions/exits</p> <p>viii. Provide a list of panel of Service providers.</p> <p>ix. Prompt reimbursement for admissible claims</p> <p>x. Prompt processing of Last Expense benefits when due</p>		
	<b>Reporting</b>		<b>Bidder's Response YES/NO</b>
	The Medical insurance provider shall be responsible to the Chief Executive Officer-PSSF		
12	<b>Period of Cover</b>		<b>Bidder's Response YES/NO</b>
	The Contract period shall be Twelve (12) months from the date of the execution of the Contract. The contract may be renewed once for another twelve (12) months by mutual agreement between the parties subject to satisfactory performance and availability of funds		
13	<b>Methodology and Work Plan:</b>		<b>Bidder's Response YES/NO</b>
	<p>The Bidder should elaborate in details the <b>Methodology</b> and <b>Work plan</b> for the following services and procedures: -</p> <p>a) Must have 24hrs/7 days operational Call Centre for enquiries and emergencies <i>“Call Center Mobile/Telephone Numbers to be included as part of tender document”</i>.</p> <p>b) Must provide a Biometric Member Identification solution that identifies eligible members, enables member utilization monitoring</p>		



S/n o.	Scope of Cover	Minimum Requirements	Bidder's Response YES/NO
	<p>and reporting capabilities.</p> <p>NB: A Biometric Infrastructure should be installed on all contracted service providers before commencement of medical cover.</p> <p>c) Must provide Occupational Therapy and Hydrotherapy within Outpatient limit</p> <p>d) Must provide prescribed preventive and curative drugs/care (Including pressure stockings and clinical corset belt)</p> <p>e) Must have an established International network of medical service provider panels for overseas referrals.</p> <p>f) Optical Cover should include <b>Photo chromatic</b> lenses as part of the Optical benefit. <b>NB:</b> This is a mandatory requirement.</p> <p>g) The Bidder must demonstrate capacity to prevent and manage medical fraud and measures taken in their invoicing and payment systems.</p> <p>h) The medical insurance provider shall be expected to report to PSSF immediately incase of any misuse of the medical cover.</p> <p>i) Must stipulate the role of Medical Professionals who will handle the PSSF Medical Scheme.</p> <p>j) The Bidder will be required to inform PSSF on their procedure of handling suspended providers.</p> <p>k) Must indicate timelines for on boarding New staff and their dependants as requested by the Fund.</p> <p>l) Emergency Air Evacuation and Road Ambulance Services. (Indicate Companies Contracted to offer these services including their Procedures and Timelines).</p> <p>m) Provide procedures to be followed for Overseas Extension of Cover/ Emergency and overseas referrals.</p> <p>n) Procedures and Timelines to process Last Expense for a deceased principle member or their dependents.</p> <p>o) Bidder should indicate the scope of Post Hospitalization offered.</p>		Fund



S/n o.	Scope of Cover	Minimum Requirements	Bidder's Response YES/NO
	<p>p) Procedures the Bidder will use for Emergency/Planned and Scheduled admissions.</p> <p>q) Cash Claims Reimbursement procedures, mode of payments, timelines and documents required.</p> <p>r) The Bidder will be required to organize for a wellness program for the Principal member and their spouses within the Contract Period and include the wellness benefit on the member's biometric system.</p> <p>s) Exclusions for Inpatient and Outpatient Cover benefits should be clearly indicated.</p> <p>t) The bidder must provide for utilization of full 100% benefits allocated without capping on limiting usage/access for the entire contract period.</p> <p>u) Provision of artificial appliances such as crutches, wheelchair (one per contract period), prosthesis, walking frames as prescribed as necessity by a medical practitioner within 7days of receipt of all documents.</p> <p>v) Post hospitalization cover for accidental, Pre-existing and chronic ailment benefit and alongside Inpatient benefit.</p> <p>w) Screening of Ailments i.e. Cancer and wellness checkup for principal members and Spouse only once per year.</p> <p>x) Treatment of COVID 19 and its related complications shall be fully covered under inpatient</p> <p>y) Medically necessitated COVID 19 tests to be fully covered under out patient</p> <p>z) The Bidder should also have a wide network of Contracted Medical Service Providers that are spread in all the remaining 47 Counties.</p>		Fund



Bidders must sign and stamp here below, failure to do so will lead to disqualification:

**NAME OF THE BIDDER:** \_\_\_\_\_

SIGNATURE: \_\_\_\_\_

STAMP: \_\_\_\_\_

*All bidders must indicate YE or NO in the blank spaces provided above. Those who indicates NO to any of the requirements shall be disqualified and shall not proceed to next stage of Technical Evaluation.*

## TECHNICAL EVALUATION

S/No	Description	Max Score	Actual Score
TEC 1	a) List of (10) current/ongoing Public Institution Clients Attach copy of LSO/ Contract document (Ministries, Parastatals or SAGAs) in the Last Two years valued at not less than 30 millions each. (1 mark for each)	10	
	b) Corresponding Recommendation letters from each of the ten (10) Public Institutions listed under (a) above in client letter head and Addressed specifically to the CEO -PSSF which MUST be signed within the tendering period (Ministries, Parastatals or SAGAs) Clearly indicating the Client' rating on the bidder i.e. either Excellent,Good,Average and Poor <ul style="list-style-type: none"> <li>• Excellent=1mark</li> <li>• Good=0.5 Mark</li> <li>• Average/Average =Zero Mark.</li> </ul>	10	
TEC 2	<b>Financial Evaluation.</b> <ul style="list-style-type: none"> <li>• Bidders must provide evidence of having paid medical claims months up to 30<sup>th</sup> June 2023 clearing indicating turnaround time of 1 -5 days <i>Attach evidence for claims payment as per IRA report of June 30<sup>th</sup> 2022. @ 1 mark</i></li> </ul>	2	
	<b>The total assets value for FY 2022 must be:</b> <ul style="list-style-type: none"> <li>• More than 5 Billion but less than 10 Billion @ 1 Mark</li> <li>• More than 10 Billion and above @ 2 Marks.</li> </ul>	1	
	<b>Liquidity Ration</b> <ul style="list-style-type: none"> <li>• Total Assets/Total Liability</li> <li>• Ratio @ 1 Marks</li> <li>• Above 1.1 Ratio @ 2Marks</li> </ul>	1	
	<b>Solvency Ratio.</b> <ul style="list-style-type: none"> <li>• Bidders must demonstrate a solvency ratio margin of not less than 150% in the financial year 2022.</li> <li>• <b>Provide evidence clearly showing Solvency Ratio in 2022 FY @ 2marks</b></li> </ul>	1	
	<b>Settlement of claims</b> <i>Provide current Recommendation Letters (dated within 2023) from ten (10) hospitals with ongoing provider contracts confirming credit facilities. – 1 Mark for each recommendation letter</i>	10	



Public Service Superannuation Fund



S/No	Description	Max Score	Actual Score
TEC 4	<p><b>Adequacy of Medical Service Providers.</b></p> <p>a. Must demonstrate continuous medical service delivery to your clients during the contract period in the last three (3) years with no suspension by any of the top five (5) medical service providers (Hospitals).</p> <p>i. Aga Khan Hospital – Parklands and all its satellites,  ii. Nairobi Hospital – Argwing Khodek Road and all its satellites,  iii. Karen Hospital – Langata Road and all its satellites,  iv. MP-Shah – Parklands and all its satellites  v. Mater Hospitals – South B and all its satellites</p> <p><b>Bidder to provide A letter of credit facilities/Contracts from each of the above medical facilities as Evidence.(2 Marks Per Facility)</b></p> <p><i>If you have been suspended by any of the above listed top service providers, you will lose 14 mark.</i></p> <p><i>PSSF shall verify the information from individual listed facilities or past clients.</i></p>	10	
	<p>b. The Bidder must demonstrate wide network of Contracted Medical Service Providers that are spread in the 46 Counties. Attach a contract agreement/MOU with at least 1 service provider (hospital) in each County.</p> <p>i. Between 0 -10 contracts @ 3 Mark  ii. Between 11 – 30 Contracts @ 5 marks  iii. Above 30 contracts @ 10 marks</p>	10	
	<p>c. The bidder must provide evidence of an established International network of Medical Service Providers for Overseas Referrals. Provide evidence of working relations e.g. prove of payments of bills or letters of undertakings or confirmation letters from the hospital or signed agreement. @ 2 marks</p>	2	
	<p><b>d. Air Evacuation Services.</b></p> <p>The Bidder must provide Contractual agreements for Emergency Air Evacuation and Road Ambulance Services from at least reputable firms in Kenya.</p> <p>i) one (1) firm for Air Evacuation @ 2 marks  ii) three (3) firms for road ambulance @ 3 marks</p> <p><i>Attach list of companies, the contact persons, signed corresponding contracts/reference letters or Service level agreements for the last two years from the date of tender opening @ 3marks</i></p>	5	
TEC 5	<p><b>Methodology &amp; Work Plan</b></p> <p>The Bidder must provide a detailed Methodology and Work Plan for the scope of the Medical Insurance Cover as described below:</p>	4	
	<p>a) The Bidder must state the procedures and processes of onboarding the scheme without delay as from Mid Night (00.00 hrs) on 1<sup>st</sup> January, 2023</p>	1	



REPUBLIC OF KENYA

Public Service Superannuation Fund

S/No	Description	Max Score	Actual Score
	b) The Bidder must clearly indicate the pre-authorization procedure in terms of Turn Around Time (TAT)	1	
	c) The Bidder must indicate Procedures and Timelines to process Last Expense for principal members or their dependents	1	
	d) The Bidder must indicate their Claims Reimbursement procedures and timelines for cash payments	1	
	e) The Bidder must commit that all registered members at the start of the contract period shall utilize their benefits until the end of the contract period.	1	
	f) Bidders must clearly provide a specific procedure for handling new entries and exits to the Medical Scheme during the contract implemented period.	1	
	g) Bidder must provide a commitment that All new members added to the medical scheme either through Employment, Reinstatements, Marriage or Newly born children will automatically be entitled to the Medical Scheme Benefits from day one (1) of being registered to the scheme and no waiting period will apply.	1	
	h) Provide the procedure in a letterhead, signed and stamped in not more than two pages explaining clearly how the un-utilized premium by a principal member or his family may be credited to the Fund in the event of exit (retirement, dismissal/termination and resignation) be utilization of the allocated premium.  <i>These requirements must be provided on a company letterhead signed by the authorized officer whose name and signature is in the letter of Power of Attorney.</i>	1	
TEC 6.	<b>Qualification &amp; Experience of Key Personnel.</b>  Attach CVs and copies of professional certificates, academic certificates and recommendation letters		
	<b>a) Senior Manager/Principal Officer</b> <ul style="list-style-type: none"> <li>Appointment letter from IRA, Relevant Masters Degree Certificate and Professional qualification (ACII/CII/AIK/IJK) with 10 years' Insurance experience. <b>Attach a CV and certified Academic certificates</b></li> <li>Valid AIJK Membership (Insurance Institute of Kenya)</li> <li></li> </ul>	2	
	<b>b) Insurance Professional</b> <ul style="list-style-type: none"> <li>Relevant Degree Certificate and Professional Qualification (ACII/CII/AIK/IJK or it's equivalent) with over Ten Years Insurance experience. <i>Attach a valid Practicing License for 2023</i></li> <li>Valid Membership to the Association of Insurance Institute of Kenya (AIJK).</li> </ul>	2	



S/No	Description	Max Score	Actual Score
	<p>c) <b>Medical Professional.</b>  <b>Doctor/Clinical officer</b>  Degree/Diploma in medicine with 3 years' specific practical experience. Must be registered by Clinical Officer's Council Kenya with valid practitioner's License. <i>Attach a valid Practicing License for 2022.</i></p>	1	
TEC 7.	<p><b>Sensitization of Staff on Scheme Benefits and administration.</b>  a) Provide detailed work plan for sensitization program for the secretariat's staff</p>	1	
	<p><b>Value Addition</b>  Additional Benefits to the cover will be evaluated and rated appropriately. One(1Mark) will be awarded to each benefit upto a maximum of Five(5)Benefits</p>	5	
TEC 8	<p>Provide evidence of branches in at least 30 counties in Kenya  <i>Attach copies of valid business permit from the respective counties @ 0.5 marks each branch per County.</i>  <i>Provide list of offices with their respective valid Business Permits and Tenancy Lease agreement fully executed by the both Parties.</i></p>	15	
<b>TOTAL MARKS</b>		<b>100</b>	

N/B: CUT OFF POINTS FOR THE TECHNICAL EVALUATION SHALL BE 80 MARKS AND BIDDERS WHO SHALL NOT HAVE ATTAINED THE MARKS SHALL NOT PROCEED TO THE FINANCIAL STAGE OF THE EVALUATION PROCESS.



## Public Service Superannuation Fund

### FINANCIAL EVALUATION

REPUBLIC OF KENYA

Only bidders who attained 80% marks shall be considered for Financial Evaluation. The evaluation shall comprise of:

- Checking the arithmetic correctness of both the Form of Tender and Price Activity Schedule of all bidders that have attained 80% pass mark.
- Analyzing and price comparison to determine the lowest evaluated bidder
- Recommendation of the lowest evaluated bidder for award of the tender

## SECTION IV- TENDERING FORMS

### 1. Form of Tender

#### *INSTRUCTIONS TO TENDERERS*

- i) *The Tenderer must prepare this Form of Tender on stationery with its letterhead clearly showing the Tenderer's complete name and business address.*
- ii) *All italicized text is to help Tenderer in preparing this form.*
- iii) *Tenderer must complete and sign CERTIFICATE OF INDEPENDENT TENDER DETERMINATION and the SELF DECLARATION FORMS OF THE TENDERER.*

Date of this Tender submission: \_\_\_\_\_ [insert date (as day, month and year) of Tender submission] ITT

No.: \_\_\_\_\_ [insert Tender number process]

To: \_\_\_\_\_ [insert complete name of Procuring Entity]

- a) **No reservations:** We have examined and have no reservations to the tendering document, including Addenda issued in accordance with ITT 9;

- b) **Eligibility:** We meet the eligibility requirements and have no conflict of interest in accordance with ITT 4;



REPUBLIC OF KENYA

**Tender-Securing Declaration:** We have not been suspended nor declared ineligible by The Public Service Superannuation Fund based on execution of a Tender-Securing Declaration or Proposal-Securing Declaration in Kenya in accordance with ITT 21;

- d) **Conformity:** We offer to provide the Insurance Services in conformity with the tendering document of the following: **PROVISION OF GROUP MEDICAL INSURANCE COVER for PSSF Secretariat Staff.**



**SCHEDULE OF TENDERED ITEMS AND PRICES**

1	2	3	4	5	6	7
No of item to be insured	Brief description of item to be insured	Value of item to be insured	Insurance period	Insurance Premium per annum (Tender Price)	Price discount (if any)	Total Tender Price for Insurance Service per annum
1.	Inpatient((premium) as per TORs)		1 Year. May be renewed subject to satisfactory performance			
2	Outpatient Self Funded  (fund management fees only)					
3	Last Expense(Last Expense for Member & dependents (premium))					
GRAND TOTAL AMOUNT ((To be transferred to the Form of Tender)						

e) **Discounts:** The discounts offered and the methodology for their application are:

i) The discounts offered are: .....

[Specify in detail each discount offered.]

ii) The exact method of calculations to determine the net price after application of discounts is shown below:

[Specify in detail the method that shall be used to apply the discounts];



REPUBLIC OF KENYA

**Tender Validity Period:** Our Tender shall be valid for the period: ----- days from the date fixed for the Tender submission deadline, and it shall remain binding upon us and may be accepted at any time before the expiration of that period;

g) **Performance Security:** If our Tender is accepted, we commit to obtain a Performance Security of 10% of the contract price in form of a bank guarantee from a reputable bank regulated by Central Bank of Kenya.

h) **One Tender Per Tenderer:** We are not submitting any other Tender (s) as an individual Tenderer, and we are not participating in any other Tender (s) as a Joint Venture member or as a subcontractor, and meet the requirements of ITT 4.3, other than alternative Tenders submitted in accordance with ITT 14;

i) **Suspension and Debarment:** We, along with any of our subcontractors, suppliers, consultants, manufacturers, or insurance Providers for any part of the contract, are not subject to, and not controlled by any entity or individual that is subject to, a temporary suspension or a debarment imposed by the PPRA. Further, we are not in eligible under Kenya's official regulations or pursuant to a decision of the United Nations Security Council;

j) **State-owned enterprise or institution:** [select the appropriate option and delete the other] [We are not a state- owned enterprise or institution]/ [We are a state-owned enterprise or institution but meet the requirements of ITT 4.6];

k) **Commissions, gratuities and fees:** We have paid, or will pay the following commissions, gratuities, or fees with respect to the Tendering process or execution of the Contract: [insert complete name of each Recipient, including Insurance Brokers, its full address, the reason for which each commission or

*gratuity was paid and the amount and currency of each such commission or gratuity.]*

Name of Recipient	Address	Reason	Amount

(If none has been paid or is to be paid, indicate “none.”) [Delete if not appropriate, or amend to suit]

- (l) We confirm that we understand the provisions relating to Standstill Period as described in this tendering document and the Procurement Regulations.
- (m) **Binding Contract:** We understand that this Tender, together with your written acceptance thereof included in your Form of Acceptance, shall constitute a binding contract between us, until a formal contract is prepared and executed;
- (n) **Not Bound to Accept:** We understand that you are not bound to accept the lowest evaluated cost Tender, the Best Evaluated Tender or any other Tender that you may receive;



(o) **Fraud and Corruption:** We hereby certify that we have taken steps to ensure that no person acting for us or on our behalf engages in any type of Fraud and Corruption.

**Collusive practices:** We here by certify and confirm that the tender is genuine, non-collusive and made with the intention of accepting the contract if awarded. To this effect we have signed the “Certificate of Independent Tender Determination” attached below; and

- (q) **Code of Ethical Conduct:** We under take to adhere by the Code of Ethics for Persons Participating in Public Procurement and Asset Disposal, copy available from (specify website) during the procurement process and the execution of any resulting contract.
- (r) **Beneficial Ownership Information:** We commit to provide to the procuring entity the Beneficial Ownership Information in conformity with the Beneficial Ownership Disclosure Form upon receipt of notification of intention to enter into a contract in the event we are the successful tenderer in this subject procurement proceeding.
- (s) We, the Tenderer, have duly completed, signed and stamped the following Forms as part of our Tender:
  - (i) Tenderer's Eligibility; Confidential Business Questionnaire – to establish we are not in any conflict to interest.
  - (ii) Certificate of Independent Tender Determination – to declare that we completed the tender without colluding with other tenderers.
  - (iii) Self-Declaration of the Tenderer–to declare that we will, if awarded a contract, not engage in any form of fraud and corruption.
  - (iv) Declaration and commitment to the Code of Ethics for Persons Participating in Public Procurement and Asset Disposal.

Further, we confirm that we have read and understood the full content and scope of fraud

and corruption as informed in “Appendix 1-Fraud and Corruption” attached to the Form of Tender.

Name of the Tenderer: .....\*[insert complete name of person signing the Tender]

Name of the person duly authorized to sign the Tender on behalf of the Tenderer: ..... [insert complete name of person duly authorized to sign the Tender]

Title of the person signing the Tender: ..... [insert complete title of the person signing the Tender] Signature of the person named above :..... [insert signature of person whose name and capacity are shown above]

Date signed: ..... [insert date of signing] day of [insert month], [insert year].

Official Rubber Stamp: .....[ insert the rubber stamp]



REPUBLIC OF KENYA

## Public Service Superannuation Fund

## A. TENDERER'S ELIGIBILITY-CONFIDENTIAL BUSINESS QUESTIONNAIRE

### Instruction to Tenderer

Tender is instructed to complete the particulars required in this Form, *one form for each entity if Tender is a JV*. Tenderer is further reminded that it is an offence to give false information on this Form.

#### a) Tenderer's details

ITEM	DESCRIPTION
1	Name of the Procuring Entity <b>The Public Service Superannuation Fund</b>
2	Reference Number of the Tender <b>PSSF/T/001/2023-2024</b>
3	Date and Time of Tender Opening <b>THURSDAY 28TH SEPTEMBER 2023 AT 11.00 A.M. (EAST AFRICA TIME)</b>
4	Name of the Tenderer PROVISION OF GROUP MEDICAL INSURANCE COVER for Secretariat staff .
5	Full Address and Contact Details of the Tenderer. 1. Country 2. City 3. Location 4. Building 5. Floor 6. Postal Address 7. Name and email of contact person.
6	Current Trade License Registration Number and Expiring date
7	Name, country and full address ( <i>postal and physical addresses, email, and telephone number</i> ) of Registering Body/Agency
8	Description of Nature of Business
9	Maximum value of business which the Tenderer handles.
10	If a Kenyan tenderer, he/she has provided a current tax clearance certificate or tax exemption certificate issued by the the Kenya Revenue Authority.
11	State if Tenders Company is listed in stock exchange, give name and full address ( <i>postal and physical addresses, email, and telephone number</i> ) of state which stock exchange

### General and Specific Details

(b) **Sole Proprietor**, provide the following details.

Name in full \_\_\_\_\_ Age.....

Nationality \_\_\_\_\_ Country of Origin \_\_\_\_\_

Citizenship \_\_\_\_\_



c) **Partnership**, provide the following details.

	Names of Partners	Nationality	Citizenship	% Shares owned
1				
2				
3				

d) **Registered Company**, provide the following details.


i) Private or public Company.....

ii) State the nominal and issued capital of the Company.....

Nominal Kenya Shillings (Equivalent).....

Issued Kenya Shillings (Equivalent).....

i) Give details of Directors as follows.



	Names of Director	Nationality	Citizenship	% Shares owned
1				
2				
3				

Public Service Superannuation Fund

e) **DISCLOSURE OF INTEREST-Interest of the Firm in the Procuring Entity.**

i) Are there any person/persons in..... (Name of Procuring Entity) who has/ have an interest or relationship in this firm? Yes/No.....

If yes, provide details as follows.

	Names of Person	Designation in the Procuring Entity	Interest or Relationship with Tenderer
1			
2			
3			

ii) Conflict of interest disclosure

	Type of Conflict	Disclosure YES OR NO	If YES provide details of the relationship with Tenderer
1	Tenderer is directly or indirectly controls, is controlled by or is under common control with another tenderer.		
2	Tenderer receives or has received any direct or indirect subsidy from another tenderer.		
3	Tenderer has the same legal representative as another tenderer		
4	Tender has a relationship with another tenderer, directly or through common third parties that puts it in a position to influence the tender of another tenderer, or influence the decisions of The Public Service Superannuation Fund regarding this tendering process.		
5	Any of the Tenderer's affiliates participated as a consultant in the preparation of the design or technical specifications of the works that are the subject of the tender.		
6	Tenderer would be providing goods, works, non-consulting services or consulting services during implementation of the contract specified in this Tender Document.		
7	Tenderer has a close business or family relationship with a professional staff of The Public Service Superannuation Fund who are directly or indirectly involved in the preparation of the Tender document or specifications of the Contract, and/or the Tender evaluation process of such contract.		
8	Tenderer has a close business or family relationship with a professional staff of The Public Service Superannuation Fund who would be involved in the implementation or supervision of the Contract.		
9	Has the conflict stemming from such relationship stated in item 7 and 8 above been resolved in a manner acceptable to The Public Service Superannuation Fund throughout the tendering process and execution of the Contract?		



REPUBLIC OF KENYA

f) Certification

On behalf of the Tenderer, I certify that the information given above is complete, current and accurate as at the date of submission.

Full Name: .....

Title or Designation \_\_\_\_\_ (Signature).....

Date: .....

Official Stamp .....

## B. CERTIFICATE OF INDEPENDENT TENDER DETERMINATION

I, the undersigned, in submitting the accompanying Letter of Tender to  
the \_\_\_\_\_

\_\_\_\_\_ [Name of Procuring Entity] for: \_\_\_\_\_

[Name and number of tender] in response to the request for tenders made by: \_\_\_\_\_

\_\_\_\_\_ [Name of Tenderer] do hereby  
make the following statements that I certify to be true and complete in every respect:

I certify, on behalf of \_\_\_\_\_ [Name of Tenderer] that:

1. I have read and I understand the contents of this Certificate;
2. I understand that the Tender will be disqualified if this Certificate is found not to be true and complete in every respect;
3. I am the authorized representative of the Tenderer with authority to sign this Certificate, and to submit the Tender on behalf of the Tenderer;
4. For the purposes of this Certificate and the Tender, I understand that the word

“competitor” shall include any individual or organization, other than the Tenderer,  
whether or not affiliated with the Tenderer, who:

Has been requested to submit a Tender in response to this request for tenders;

- a) could potentially submit a tender in response to this request for tenders, based  
on their qualifications, abilities or experience;

5. The Tenderer discloses that [check one of the following, as applicable]:

- a) The Tenderer has arrived at the Tender independently from, and without  
consultation, communication, agreement or arrangement with, any competitor;
- b) The Tenderer has entered into consultations, communications, agreements or  
arrangements with one or more competitors regarding this request for tenders,  
and the Tenderer discloses, in the attached document (s), complete details  
thereof, including the names of the competitors and the nature of, and reasons  
for, such consultations, communications, agreements or arrangements;

6. In particular, without limiting the generality of paragraphs (5)(a) or (5)(b) above,  
there has been no consultation, communication, agreement or arrangement with any  
competitor regarding:

- a) prices;
- b) methods, factors or formulas used to calculate prices;



REPUBLIC OF KENYA

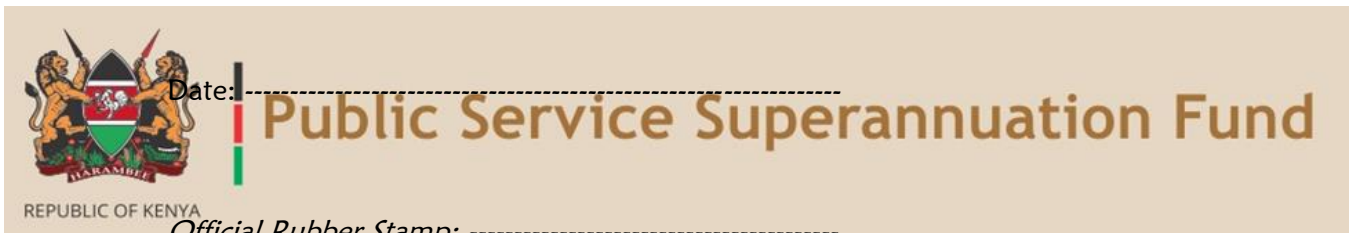
Public Service Superannuation Fund

- c) the intention or decision to submit, or not to submit, a tender; or
  - d) the submission of a tender which does not meet the specifications of the request for Tenders; except as specifically disclosed pursuant to paragraph (5)(b) above;
7. In addition, there has been no consultation, communication, agreement or arrangement with any competitor regarding the quality, quantity, specifications or delivery particulars of the works or services to which this request for tenders relates, except as specifically authorized by the procuring authority or as specifically disclosed pursuant to paragraph (5)(b) above;
8. The terms of the Tender have not been, and will not be, knowingly disclosed by the Tenderer, directly or indirectly, to any competitor, prior to the date and time of the official tender opening, or of the awarding of the Contract, whichever comes first, unless otherwise required by law or as specifically disclosed pursuant to paragraph (5)(b) above.

Name: -----

Title: -----

Date: -----



*Official Rubber Stamp: -----*

**SELF-DECLARATION FORMS:**

**FORM SD1**

**SELF DECLARATION THAT THE PERSON/TENDERER IS NOT DEBARRED IN THE MATTER OF THE PUBLIC PROCUREMENT AND ASSET DISPOSAL ACT 2015**

I, ....., of Post Office Box ..... being a resident of ..... in the Republic of ..... do hereby make a statement as follows: -

1. THAT I am the Company Secretary/Chief Executive/Managing Director/Principal Officer/ of ..... *(Insert name of the Company)* who is a Bidder in respect of **Tender No.** ..... for..... *(Insert tender title/description)* for ..... *(Insert name of the Procuring entity)* and duly authorized and competent to make this statement.
2. THAT the aforesaid Bidder, its Directors and subcontractors have not been debarred from participating in procurement proceeding under Part IV of the Act.

3. THAT what is deponed to herein above is true to the best of my knowledge, information and belief.



REPUBLIC OF KENYA

**Public Service Superannuation Fund**

Name: ..... (Title) -----

Signature: ..... (Date) .....

Bidder Official Stamp: .....




FORM SD2

**SELF DECLARATION THAT THE TENDERER WILL NOT ENGAGE IN ANY CORRUPT OR FRAUDULENT PRACTICE.**

I, ..... of P. O. Box ..... being a resident of..... in the Republic of ..... do hereby make a statement as follows:

1. THAT I am the Chief Executive/Managing Director/Principal Officer/ Director of..... *(Insert name of the Company)* who is a Bidder in respect of **Tender No.** ..... for ..... *(Insert tender title/description)* for ..... *(Insert name of the Procuring entity)* and duly authorized and competent to make this statement.
2. THAT the aforesaid Bidder, its servants and/or agents /subcontractors will not engage in any corrupt or fraudulent practice and has not been requested to pay any inducement to any member of the Board, Management, Staff and /or employees and /or agents of..... *(Insert name of the Procuring entity)* which is the procuring entity.
3. THAT the aforesaid Bidder, its servants and/or agents /subcontractors have not offered any inducement to any member of the Board, Management, Staff and /or employees and /or agents of..... *(Name of the procuring entity)*.



4. THAT the aforesaid Bidder will not engage /has not engaged in any corrosive practice with other bidders participating in the subject tender

5. THAT what is deponed to herein above is true to the best of my knowledge, information and belief.

**Public Service Superannuation Fund**

REPUBLIC OF KENYA

Name: ..... Title: .....

Signature: ..... Date: .....

Bidder Official Stamp: .....

**DECLARATION AND COMMITMENT TO THE CODE OF ETHICS**

I, .....(person)  
on behalf of *(Name of the Business/Company/ Firm)*  
..... declare that I have read and fully understood the contents of the Public Procurement & Asset Disposal Act, 2015, Regulations and the Code of Ethics for persons participating in Public Procurement and Asset Disposal and my responsibilities under the Code.

I do hereby commit to abide by the provisions of the Code of Ethics for persons participating in Public Procurement and Asset Disposal.

Name of Authorized Signatory .....

Sign.....

Position.....

Office address.....

Telephone..... E-mail .....



Name of the Firm/Company..... **Public Service Superannuation Fund**

Date .....

REPUBLIC OF KENYA .....

(Company Seal/ Rubber Stamp where applicable): .....

Witness Name .....

Sign .....

Date .....

## D. APPENDIX 1-FRAUD AND CORRUPTION

*(Appendix 1 shall not be modified)*

### 1. Purpose

The Government of Kenya's Anti-Corruption and Economic Crime laws and their sanction's policies and procedures, Public Procurement and Asset Disposal Act (*no. 33 of 2015*) and its Regulation, and any other Kenya's Acts or Regulations related to Fraud and Corruption, and similar offences, shall apply with respect to Public Procurement Processes and Contracts that are governed by the laws of Kenya.

### 2. Requirements

The Government of Kenya requires that all parties including Procuring Entities, Tenderers, (applicants/proposers), Consultants, Contractors and Suppliers; any Sub-contractors, Sub-consultants, Service providers or Suppliers; any Agents(whether declared or not); and any of their Personnel, involved and engaged in procurement under Kenya's Laws and Regulation, observe the highest standard of ethics during the procurement process, selection and contract execution of all contracts, and refrain from Fraud and Corruption and fully comply with Kenya's laws and Regulations as per paragraphs 1.1 above.

Kenya's public procurement and asset disposal act (*no. 33 of 2015*) under Section 66 describes rules to be followed and actions to be taken in dealing with Corrupt, Coercive, Obstructive, Collusive or Fraudulent practices, and Conflicts of Interest in procurement including consequences for offences committed. A few of the provisions noted below highlight Kenya's policy of no tolerance for such practices and behavior:



A person to whom this Act applies shall not be involved in any corrupt, coercive, obstructive, collusive or fraudulent practice; or conflicts of interest in any procurement or asset disposal proceeding;

A person referred to under subsection (1) who contravenes the provisions of that subsection commits an offence;

- iii) Without limiting the generality of the subsection (1) and (2), the person shall be: -
  - a) disqualified from entering into a contract for a procurement or asset disposal proceeding;
  - b) if a contract has already been entered into with the person, the contract shall be voidable;
- iv) The voiding of a contract by The Public Service Superannuation Fund under subsection (7) does not limit any legal remedy The Public Service Superannuation Fund may have;
- v) An employee or agent of The Public Service Superannuation Fund or a member of the Board or committee of the procuring entity who has a conflict of interest with respect to a procurement—
  - a) Shall not take part in the procurement proceedings;
  - b) shall not, after a procurement contract has been entered into, take part in any decision relating to the procurement or contract; and
  - c) shall not be a subcontractor for the tenderer to whom was awarded contract, or a member of the group of tenderers of whom the contract was awarded, but the subcontractor appointed shall meet all the requirements of this Act.
- vi) An employee, agent or member described in subsection (1) who refrains from doing anything prohibited under that subsection, but for that subsection, would have been within his or her duties shall disclose the conflict of interest to the procuring entity;
- vii) If a person contravenes subsection (1) with respect to a conflict of interest described in subsection (5)(a) and the contract is awarded to the person or his relative or to

another person in whom one of them had a direct or indirect pecuniary interest, the contract shall be terminated and all costs incurred by the public entity shall be made good by the awarding officer. Etc.

Incompliance with Kenya's laws, regulations and policies mentioned above, the Procuring Entity:

a) Defines broadly, for the purposes of the above provisions, the terms set forth below as follows:

- i) "corrupt practice" is the offering, giving, receiving, or soliciting, directly or indirectly, of anything of value to influence improperly the actions of another party;
- ii) "fraudulent practice" is any act or omission, including misrepresentation, that knowingly or recklessly misleads, or attempts to mislead, a party to obtain financial or other benefit or to avoid an obligation;
- iii) "collusive practice" is an arrangement between two or more parties designed to achieve an improper purpose, including to influence improperly the actions of another party;
- iv) "coercive practice" is impairing or harming, or threatening to impair or harm, directly or indirectly, any party or the property of the party to influence improperly the actions of a party;
- v) "obstructive practice" is:

- Deliberately destroying, falsifying, altering, or concealing of evidence material to the investigation or making false statements to investigators in order to materially impede investigation by Public Procurement Regulatory Authority (PPRA) or any other appropriate authority appointed by Government of Kenya into allegations of a corrupt, fraudulent, coercive, or collusive practice; and/ or threatening, harassing, or intimidating any party to prevent it from disclosing its knowledge of matters relevant to the investigation or from pursuing the investigation; or

- acts intended to materially impede the exercise of the PPRA's or the appointed authority's inspection and audit rights provided for under paragraph 2.3e. below.

b) Defines more specifically, in accordance with the above procurement Act provisions set forth for fraudulent and collusive practices as follows:

"fraudulent practice" includes a misrepresentation of fact in order to influence a procurement or disposal process or the exercise of a contract to the detriment of the procuring entity or the tenderer or the contractor, and includes collusive practices amongst tenderers prior to or after tender submission designed to establish tender prices at artificial non-competitive levels and to deprive the procuring entity of the benefits of free and open competition.

- c) Rejects a proposal for award<sup>1</sup> of a contract if PPR A determines that the firm or individual recommended for award, any of its personnel, or its agents, or its sub-consultants, sub-contractors, service providers, suppliers and/ or their employees, has, directly or indirectly, engaged in corrupt, fraudulent, collusive, coercive, or obstructive practices in competing for the contract in question;
- d) Pursuant to the Kenya's above stated Acts and Regulations, may sanction or debar or recommend to appropriate authority (l e s) for sanctioning and debarment of a firm or individual, as applicable under the Acts and Regulations;
- e) Requires that a clause be included in Tender documents and Request for Proposal documents requiring(i) Tenderers (applicants/proposers), Consultants,

Contractors, and Suppliers, and their Sub-contractors, Sub-consultants, Service providers, Suppliers, Agents personnel, permit the PPRA or any other appropriate authority appointed by Government of Kenya to inspect<sup>2</sup> all accounts, records and other documents relating to the procurement process, selection and/or contract execution, and to have them audited by auditors appointed by the PPRA or any other appropriate authority appointed by Government of Kenya; and

- f) Pursuant to Section 62 of the above Act, requires Applicants/Tenderers to submit along with their Applications/Tenders/Proposals a “Self-Declaration Form” as included in the procurement document declaring that they and all parties involved in the procurement process and contract execution have not engaged/will not engage in any corrupt or fraudulent practices.

<sup>1</sup> For the avoidance of doubt, a party's ineligibility to be awarded a contract shall include, without limitation,

(i) applying for pre-qualification, expressing interest in a consultancy, and tendering, either directly or as a nominated sub-contractor, nominated consultant, nominated manufacturer or supplier, or nominated service provider, in respect of such contract, and

(ii) entering into an addendum or amendment introducing a material modification to any existing contract.

<sup>2</sup>Inspections in this context usually are investigative (i.e., forensic) in nature. They involve fact-finding activities undertaken by the Investigating Authority or persons appointed by the Procuring Entity to address specific matters related to investigations/audits, such as evaluating the veracity of an allegation of possible Fraud and Corruption, through the appropriate mechanisms. Such activity includes but is not limited to: accessing and examining a firm's or individual's financial records and information, and making copies thereof as relevant; accessing and examining any other documents, data and information (whether in hard copy or electronic format) deemed relevant for the investigation/audit, and making copies thereof as relevant; interviewing staff and other relevant individuals; performing physical inspections and site visits; and obtaining third party verification of information.



REPUBLIC OF KENYA

**Public Service Superannuation Fund**



**SCHEDULE OF PRICES FORM:**

*List of Insurance Services required by the Procuring Entity [Columns 1-6 and the Tenderer shall complete columns 7-9 as his /her Tender].*

No of item to be insured	Description of item to be insured .	Value of item to be insured	Cover Arrangement.			Insurance period	Insurance Premium per specified period (Tender Price)	Price discount (if any)	Total Tender Price for Insurance Service (Col. 6-7)
<b>1.</b>	<b>In-patient (Insurance)</b> (premium) as per TORs	<b>(Kshs.)</b>							
	<b>Staff</b>	4,000,000	Per family per annum			1 Years			
	<b>Contract staff (Short Term)</b>	1,000,000	Per Principal member per annum			Renewal once subject to satisfactory performance			
	<b>1<sup>st</sup> Caesarian Section</b>	400,000							
	<b>Last Expense (For Member &amp; dependents (premium))</b>	150,000							
<b>2</b>	<b>Outpatient self-funded</b>		<b>ANALYSIS OF MEMBERS OF THE SCHEME</b>						
<b>a</b>	<b>Staff</b>	100,000	M	2		1 Years			
<b>b</b>		130,000	M+1	1		Renewal once subject to satisfactory			
<b>c</b>		160,000	M+2	3					
<b>d</b>		190,000	M+3	4					



Public Service Superannuation Fund

e		210,000	M+4	8		performanc e			
f		240,000	M+5	3					
			<b>Total</b>	<b>21</b>					
g	<b>Contract staff (Short Term)</b>	100,000	M						
3	<b>Maternity -Normal delivery self- funded</b>	300,000							
	<b>2<sup>nd</sup> Caesarian Section self-funded</b>	400,000							
4	<b>Outpatient Dental cover self- funded</b>								
	<b>Staff</b>	200,000	Per family per annum						
5	<b>Outpatient-Optical cover Self Funded</b>								
	<b>Staff</b>	100,000	Per Family Per Annum						



REPUBLIC OF GHANA

**Public Service Superannuation Fund**

Name of Tenderer.....*[insert complete name of Tenderer]*

Signature of Tenderer.....*[signature of person signing the Tender]*

Date .....*[insert date]*

Rubber Stamp: .....

Name of Tenderer .....[insert complete name of Tenderer]

Signature of Tenderer..... [signature of person signing the Tender]

Date..... [insert date]

Official Rubber Stamp/Seal: .....



## TENDERER INFORMATION FORM

*[The Tenderer shall fill in this Form in accordance with the instructions indicated below. No alterations to its format shall be permitted and no substitutions shall be accepted.]*

Date: .....*[insert date (as day, month and year) of Tender submission]*

ITT No.: .....*[insert number of Tendering process]*

Alternative No.: .....*[insert identification No if this is a Tender for an alternative]*

1. Tenderer's Name: ..... *[insert Tenderer's legal name]*

3. Tenderer's actual or intended country of registration:..... *[insert actual or intended country of registration]*

4. Tenderer's year of registration:..... *[insert Tenderer's year of registration]*

5. Tenderer's Address in country of registration: ..... *[insert Tenderer's legal address in country of registration]*

### 6. Tenderer's Authorized Representative Information

Name: ..... *[insert Authorized Representative's name]*

Address: ..... *[insert Authorized Representative's Address]*

Telephone: ..... *[insert Authorized Representative's telephone/fax numbers]*

Email Address: ..... *[insert Authorized Representative's email address]*

Official Rubber Stamp: ..... [ insert rubber stamp]

7. Attached are copies of original documents of *[check the box(es) of the attached original documents]*

- Articles of Incorporation (or equivalent documents of constitution or association), and/or documents of registration of the legal entity named above, in accordance with ITT 4.4.
- A current tax clearance certificate or tax exemption certificate issued by the the Kenya Revenue Authority, if tender is a Kenyan tenderer, in accordance with ITT 4.15.
- In case of state-owned enterprise or institution, in accordance with ITT 4.6 documents establishing:
  - Legal and financial autonomy
  - Operation under commercial law
  - Establishing that the Tenderer is not under the supervision of the agency of the The Public Service Superannuation Fund

2. Included are the organizational chart, a list of Board of Trustees, and the beneficial ownership.

## QUALIFICATION INFORMATION

- 1.1 Constitution or legal status of Tenderer: .....[attach copy]  
 Place of registration: ..... [insert]  
 Principal place of business: ..... [insert]  
 Power of attorney of signatory of Tender: ..... [attach]

- 1.2 Total annual volume of services performed in five years, in the Kenya Shillings:  
 .....

- 1.3 Services performed as prime Insurance Provider on the provision of Services of a similar nature and volume over the last five years. The values should be indicated in the same currency used for Item 1.2 above. Also list details of Services underway or committed, including expected completion date.

Item Insured and name of country	Name of Procuring Entity and contact person	Type of Services provided and year of completion	Value of contract

- 1.4 Financial reports for the last two years (2021 and 2022): balance sheets, profit and loss statements, auditors' reports, etc. List and attach copies.

- 1.5 Name, address, and telephone, and email address of banks that may provide references if contacted by the The Public Service Superannuation Fund.

- 1.6 Information regarding any litigation, current or within the last three years, in which the Tenderer is or has been involved.

Other party(ies) Cause of dispute Details of litigation award Amount involved

a) \_\_\_\_\_

b) \_\_\_\_\_

- 1.7 Statement of compliance with the requirements of ITT 4.2.

- 1.8 Any additional information required \_\_\_\_\_

Name of Authorized Signatory .....

Sign.....

Position.....

Office address.....

Telephone..... E-mail .....

Name of the Firm/Company.....

Date .....

Official Rubber Stamp: .....



# 1. NOTIFICATION OF INTENTION TO AWARD

*[This Notification of Intention to Award shall be sent to each Tenderer that submitted a Tender.] [Send this Notification to the Tenderer's Authorized Representative named in the Tenderer Information Form]*

1) For the attention of Tenderer's Authorized Representative Name: ..... *[insert Authorized Representative's name]*

Address: ..... *[insert Authorized Representative's Address]*

Telephone numbers: ..... *[insert Authorized Representative's telephone/fax numbers]*

Email Address: ..... *[insert Authorized Representative's email address]*

***[IMPORTANT: insert the date that this Notification is transmitted to Tenderers. The Notification must be sent to all Tenderers simultaneously. This means on the same date and as close to the same time as possible.]***

**DATE OF TRANSMISSION:** This Notification is sent by: *[email/fax]* on *[date]* (local time)

**Procuring Entity:** ..... *[insert the name of the Procuring Entity]*

**Contract title:** ..... *[insert the name of the contract]*

**TENDER No:** ..... *[insert ITT reference number from Procurement Plan]*

This Notification of Intention to Award (Notification) notifies you of our decision to award the above contract. The transmission of this Notification begins the Standstill Period. During the Standstill Period you may:

- a) Request a debriefing in relation to the evaluation of your Tender, and/or
- b) Submit a Procurement-related Complaint in relation to the decision to award the contract.



**Public Service Superannuation Fund**

The successful Tenderers are listed below.

1	2	3	3
No of item to be insured	Description of Item	Name of Tenderer	Tender Price
No 1			
No 2			
No 3			

2) Other Tenderers **[INSTRUCTIONS: insert names of all Tenderers that submitted a Tender. If the Tender's price was evaluated include the evaluated price as well as the Tender price as read out.]**

1	2	3	3
No of item to be insured	Description of Item	Name of Tenderer	Tender Price
No 1			
No 2			
No 3			

### 3) How to request a debriefing?

**DEADLINE:** The deadline to request a debriefing expires at midnight on *[insert date]* (local time).

You may request a debriefing in relation to the results of the evaluation of your Tender. If you decide to request a debriefing your written request must be made within three (3) Business Days of receipt of this Notification of Intention to Award.

Provide the contract name, reference number, name of the Tenderer, contact details; and address the request for debriefing as follows:

**Attention:** ..... *[insert full name of person, if applicable]*

**Title/position:** .....*[insert title/position]*

**Agency:** .....*[insert name of Procuring Entity]*

**Email address:** .....*[insert email address]*

If your request for a debriefing is received within the 3 Business Days deadline, we will provide the debriefing within five (5) Business Days of receipt of your request. If we are unable to provide the debriefing within this period, the Standstill Period shall be extended by five (5) Business Days after the date that the debriefing is provided. If this happens, we will notify you and confirm the date that the extended Standstill Period will end.

The debriefing may be in writing, by phone, video conference call or in person. We shall promptly advise you in writing how the debriefing will take place and confirm the date and time.

If the deadline to request a debriefing has expired, you may still request a debriefing. In this case, we will provide the debriefing as soon as practicable, and normally no later than fifteen (15) Business Days from the date of publication of the Contract Award Notice.

### 4) How to make a complaint?



## Public Service Superannuation Fund

Period: Procurement-related Complaint challenging the decision to award shall be submitted by *[insert date and time]*.

Provide the contract name, reference number, name of the Tenderer, contact details; and address the Procurement- related Complaint as follows:

**Attention:** .....*[insert full name of person, if applicable]*

**Title/position:** .....*[insert title/position]*

**Agency:** .....*[insert name of Procuring Entity]*

**Email address:** .....*[insert email address]*

At this point in the procurement process, you may submit a Procurement-related Complaint challenging the decision to award the contract. You do not need to have requested, or received, a debriefing before making this complaint. Your complaint must be submitted within the Standstill Period and received by us before the Standstill Period ends.

In summary, there are four essential requirements:

1. You must be an 'interested party'. In this case, that means a Tenderer who submitted a Tender in this tendering process, and is the recipient of a Notification of Intention to Award.
2. The complaint can only challenge the decision to award the contract.
3. You must submit the complaint within the period stated above.
4. You must include, in your complaint, all of the information required to support the complaint.
5. The application must be accompanied by the fees set out in the Procurement Regulations, which shall not be refundable (information available from the Public Procurement Authority at [complaints@ppra.go.ke](mailto:complaints@ppra.go.ke) or [info@ppra.go.ke](mailto:info@ppra.go.ke))

## 5) Standstill Period

DEADLINE: The Standstill Period is due to end at midnight on [*insert date*] (local time). The Standstill Period lasts ten (10) Business Days after the date of transmission of this Notification of Intention to Award.

The Standstill Period may be extended as stated in Section 4 above. If you have any questions regarding this Notification please do not hesitate to contact us.

On behalf of the Procuring Entity:

Signature: \_\_\_\_\_ Name: \_\_\_\_\_ Title/position: \_\_\_\_\_

Telephone: \_\_\_\_\_ Email: \_\_\_\_\_



REPUBLIC OF KENYA

 **Public Service Superannuation Fund**

## 2. REQUEST FOR REVIEW

### FORM FOR REVIEW (r.203(1))

#### PUBLIC PROCUREMENT ADMINISTRATIVE REVIEW BOARD

APPLICATION NO..... OF.....20.....

BETWEEN

..... APPLICANT

AND

.....RESPONDENT (Procuring Entity)

Request for review of the decision of the..... (Name of the Procuring Entity of .....dated the...day of .....20.....in the matter of Tender No.....of .....20.... for .....(Tender description).

#### REQUEST FOR REVIEW

I/We....., the above named Applicant(s), of address: Physical address..... P. O. Box No..... Tel. No..... Email ....., hereby request the Public Procurement Administrative Review Board to review the whole/part of the above mentioned decision on the following grounds, namely:

1.

2.

By this memorandum, the Applicant requests the Board for an order/orders that:

1.

2.

SIGNED ..... (Applicant) Dated on.....day of ...../...20.....



**Public Service Superannuation Fund**

FOR OFFICIAL USE ONLY Lodged with the Secretary Public Procurement Administrative Review Board on.....day of .....20.....

SIGNED

Board Secretary

### 3. LETTER OF AWARD

*[Form head paper of the Procuring Entity]*

.....*[date]*

To: ..... *[name and address of the Insurance Provider]*

This is to notify you that your Tender dated.....*[date]* for execution of the.....*[name of the Contract and identification number, as given in the Special Conditions of Contract]* for the Contract Price of the equivalent of.....*[amount in numbers and words] [name of currency]*, as corrected and modified in accordance with the Instructions to Tenderers is here by accepted by us (Procuring Entity).

You are requested to furnish the Performance Security within 28 days in accordance with the Conditions of Contract, using, for that purpose, one of the Performance Security Forms included in Section X, Contract Forms, of the tender document.

Please return the attached Contract dully signed Authorized Signature .....

Name and Title of Signatory: .....

Name of Agency: .....

Attachment: Contract





#### 4. FORM OF CONTRACT

*[Form head paper of the Procuring Entity]*

#### LUMP-SUM REMUNERATION

This CONTRACT (here in after called the “Contract”) is made the *[day]* day of the month of *[month]*, *[year]*, between, on the one hand, *[The Public Service Superannuation Fund ]* (here in after called the “Procuring Entity”) and, on the other hand, *[name of Insurance Provider]* (here in after called the “Insurance Provider”).

*[Note: In the text below text in brackets is optional; all notes should be deleted in final text. If the Insurance Provider consist of more than one entity, the above should be partially amended to read as follows:“... (here in after called the “Procuring Entity”) and, on the other hand, a joint venture consisting of the following entities, each of which will be jointly and severally liable to the Procuring Entity for all the Insurance Provider’s obligations under this Contract, namely, [name of Insurance Provider] and [name of Insurance Provider] (here in after called the “Insurance Provider”).]*

#### WHEREAS

- a) the Procuring Entity has requested the Insurance Provider to provide certain Services as defined in the General Conditions of Contract attached to this Contract (here in after called the “Services”);
- b) the Insurance Provider, having represented to the Procuring Entity that they have the required professional skills, and personnel and technical resources, have agreed to provide the Services on the terms and conditions set forth in this Contract at a contract price of.....;

NOW THEREFORE the parties hereto hereby agree as follows:

1. The following documents shall be deemed to form and be read and construed as part of this Agreement, and the priority of the documents shall be as follows:



**Public Service Superannuation Fund**

- a) The Form of Acceptance;
- b) The Insurance Provider's Tender
- c) The General Conditions of Contract;
- d) The Special Conditions of Contract;
- e) The Priced Schedule of Requirements; and
- f) The following Appendices: Appendix: Negotiated and Signed Insurance Policy (I e s)

2. The mutual rights and obligations of the Procuring Entity and the Insurance Provider shall be as set forth in the Contract, in particular:

- a) The Insurance Provider shall carry out the Services in accordance with the provisions of the Contract; and
- b) The Procuring Entity shall make payments to the Insurance Provider in accordance with the provisions of the Contract.

IN WITNESS WHERE OF, the Parties here to have caused this Contract to be signed in the irrespctive names as of the day and year first above written.

For and on behalf of..... *[name of Procuring Entity] [Authorized Representative]*

For and on behalf of *[name of Insurance Provider] [Authorized Representative]*

*[Note: If the Insurance Provider consists of more than one entity, all these entities should appear as signatories, e.g., in the following manner:]*

For and on behalf of each of the Members of the Insurance Provider.....*[name of member] [Authorized Representative]*  
*[name of member] [Authorized Representative]*

**FORM OF TENDER SECURITY- [Option 1–Demand Bank Guarantee]**

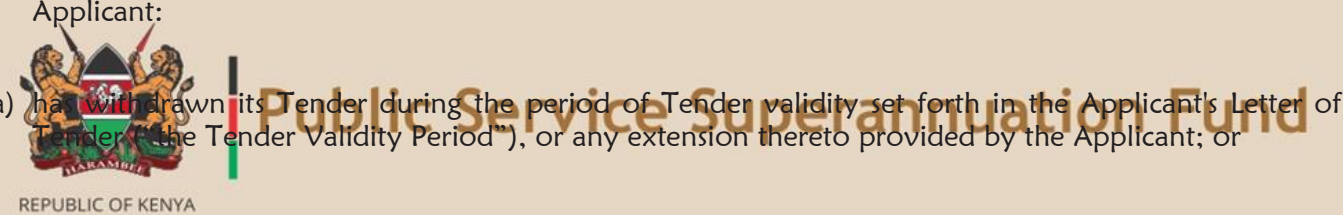
**Beneficiary:** \_\_\_\_\_

**Request for Tenders No:**

\_\_\_\_\_  
**Date:** \_\_\_\_\_

**TENDER GUARANTEE No.:** \_\_\_\_\_

**Guarantor:** \_\_\_\_\_

1. We have been informed that \_\_\_\_\_ (here in after called "the Applicant") has submitted or will submit to the Beneficiary its Tender (here in after called" the Tender") for the execution of \_\_\_\_\_ under Request for Tenders No. ("the ITT").
2. Furthermore, we understand that, according to the Beneficiary's conditions, Tenders must be supported by a Tender guarantee.
3. At the request of the Applicant, we, as Guarantor, hereby irrevocably undertake to pay the Beneficiary any sum or sums not exceeding in total an amount of\_(    ) upon receipt by us of the Beneficiary's complying demand, supported by the Beneficiary's statement, whether in the demand itself or a separate signed document accompanying or identifying the demand, stating that either the Applicant:  

  - (a) has withdrawn its Tender during the period of Tender validity set forth in the Applicant's Letter of Tender ("the Tender Validity Period"), or any extension thereto provided by the Applicant; or
  - b) having been notified of the acceptance of its Tender by the Beneficiary during the Tender Validity Period or any extension there to be provided by the Applicant, (i) has failed to execute the contract agreement, or (ii) has failed to furnish the Performance.
4. This guarantee will expire: (a) if the Applicant is the successful Tenderer, upon our receipt of copies of the contract agreement signed by the Applicant and the Performance Security and, or (b) if the Applicant is not the successful Tenderer, upon the earlier of (i) our receipt of a copy of the Beneficiary's notification to the Applicant of the results of the Tendering process; or (ii) thirty days after the end of the Tender Validity Period.
5. Consequently, any demand for payment under this guarantee must be received by us at the office indicated above on or before that date.

\_\_\_\_\_  
*[signature(s)]*

**FORMAT OF TENDER SECURITY [Option 2–Insurance Guarantee]**

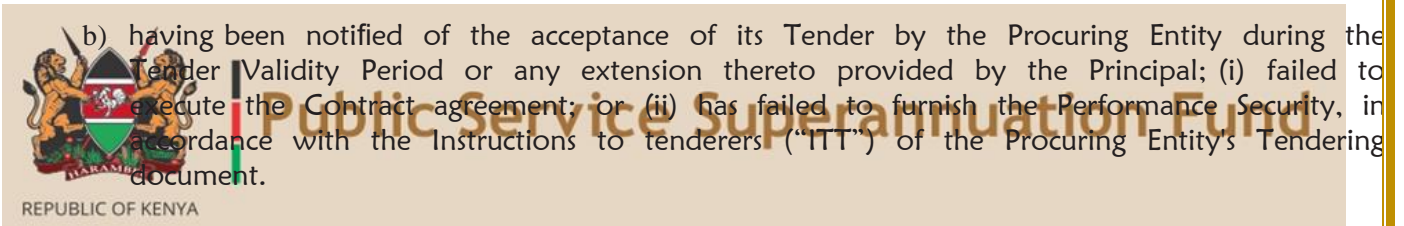
**TENDER GUARANTEE No.:** \_\_\_\_\_

1. Whereas ..... [*Name of the tenderer*] (hereinafter called “the tenderer”) has submitted its tender dated ..... [*Date of submission of tender*] for the ..... [*Name and/or description of the tender*] (hereinafter called “the Tender”) for the execution of \_\_\_\_\_ under Request for Tenders No. \_\_\_\_\_ (“the ITT”).

2. KNOW ALL PEOPLE by these presents that WE ..... of ..... [**Name of Insurance Company**] having our registered office at ..... (hereinafter called “the Guarantor”), are bound unto ..... [*Name of Procuring Entity*] (hereinafter called “the Procuring Entity”) in the sum of ..... (Currency and guarantee amount) for which payment well and truly to be made to the said Procuring Entity, the Guarantor binds itself, its successors and assigns, jointly and severally, firmly by these presents.

Sealed with the Common Seal of the said Guarantor this \_\_\_ day of \_\_\_\_\_ 20 \_\_.

3. NOW, THEREFORE, THE CONDITION OF THIS OBLIGATION is such that if the Applicant:  
a) has withdrawn its Tender during the period of Tender validity set forth in the Principal's Letter of Tender (“the Tender Validity Period”), or any extension thereto provided by the Principal; or



b) having been notified of the acceptance of its Tender by the Procuring Entity during the Tender Validity Period or any extension thereto provided by the Principal; (i) failed to execute the Contract agreement; or (ii) has failed to furnish the Performance Security, in accordance with the Instructions to tenderers (“ITT”) of the Procuring Entity's Tendering document.

then the guarantee undertakes to immediately pay to the Procuring Entity up to the above amount upon receipt of the Procuring Entity's first written demand, without the Procuring Entity having to substantiate its demand, provided that in its demand the Procuring Entity shall state that the demand arises from the occurrence of any of the above events, specifying which event(s) has occurred.

4. This guarantee will expire: (a) if the Applicant is the successful Tenderer, upon our receipt of copies of the contract agreement signed by the Applicant and the Performance Security and, or (b) if the Applicant is not the successful Tenderer, upon the earlier of (i) our receipt of a copy of the Beneficiary's notification to the Applicant of the results of the Tendering process; or (ii) twenty-eight days after the end of the Tender Validity Period.

5. Consequently, any demand for payment under this guarantee must be received by us at +  
6. .Of the office indicated above on or before that date.

\_\_\_\_\_  
*[Date]*

\_\_\_\_\_  
*[Signature of the Guarantor]*

\_\_\_\_\_  
*[Witness]*

\_\_\_\_\_  
*Seal/Rubber Stamp*

**Note: All italicized text is for use in preparing this form and shall be deleted from the final product.**

# FORM OF TENDER-SECURING DECLARATION

*[The Bidder shall complete this Form in accordance with the instructions indicated]*

Date:.....*[insert date (as day, month and year) of Tender Submission]*

Tender No.:.....*[insert number of tendering process]*

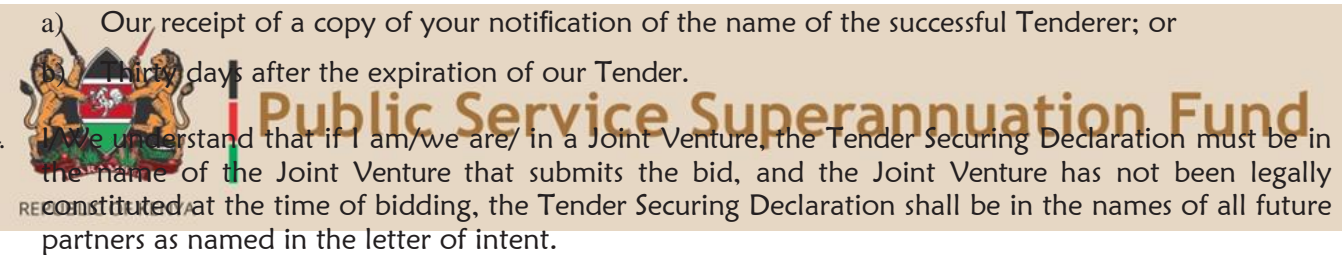
To:.....*[insert complete name of Purchaser]*

I/We, the undersigned, declare that:

1. I/We understand that, according to your conditions, bids must be supported by a Tender-Securing Declaration.
2. I/We accept that I/we will automatically be suspended from being eligible for tendering in any contract with the Purchaser for the period of time of *[insert number of months or years]* starting on *[insert date]*, if we are in breach of our obligation (s) under the bid conditions, because we– (a) have withdrawn our tender during the period of tender validity specified by us in the Tendering Data Sheet; or (b) having been notified of the acceptance of our Bid by the Purchaser during the period of bid validity, (i) fail or refuse to execute the Contract, if required, or (ii) fail or refuse to furnish the Performance Security, in accordance with the instructions to tenders.
3. I/We understand that this Tender Securing Declaration shall expire if we are not the successful Tenderer (s), upon the earlier of:

a) Our receipt of a copy of your notification of the name of the successful Tenderer; or  
b) Thirty days after the expiration of our Tender.

4. I/We understand that if I am/we are/ in a Joint Venture, the Tender Securing Declaration must be in the name of the Joint Venture that submits the bid, and the Joint Venture has not been legally constituted at the time of bidding, the Tender Securing Declaration shall be in the names of all future partners as named in the letter of intent.



Signed:.....

Capacity / title (director or partner or sole proprietor, etc.)

.....

Name:..... Duly

authorized to sign the bid for and on behalf of: .....*[insert complete name of*

*Tenderer]* Dated on..... day of.....*[Insert date of signing]*

Seal or stamp



REPUBLIC OF KENYA

## **PART II – SCHEDULE OF INSURANCE REQUIREMENTS**

### Public Service Superannuation Fund

---



## SECTION V – SCHEDULE OF REQUIREMENTS

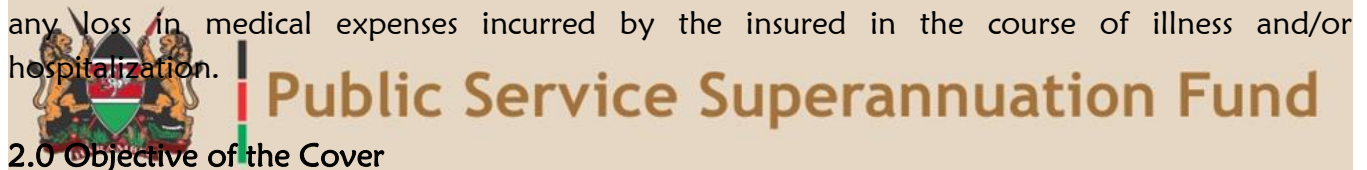
### 1.0 Introduction

The Public Service Superannuation Fund is established under the Public Service Superannuation Scheme Act, No. 8 of 2012 to provide retirement benefits to Civil Servants, Teachers employed by the Teachers Service Commission and Disciplined Services Personnel (Kenya Police Service, Kenya Prisons Service and National Youth Service).

The Public Service Superannuation Fund (PSSF) became operational with effect from 1st January, 2021 as appointed by the Cabinet Secretary (CS) for the National Treasury and Economic Planning through Legal Notice No. 156 published in the Kenya Gazette Supplement No. 146 of 12th August, 2020. The Cabinet Secretary equally appointed Members of the Board of Trustees, with a mandate to manage and operate the Fund, through Gazette Notice No. 5454 of 7th August, 2020 as provided under Section 10 of the Act.

The PSSF recognizes a healthy workforce as an asset towards the achievement of its goals. The main objective of the provision of medical insurance scheme is to provide adequate and cost-effective healthcare to the Staff, their immediate dependents.

For this reason, PSSF intends to engage reputable Insurance Companies with a strong financial base and extensive experience in the PROVISION OF GROUP MEDICAL INSURANCE COVER to provide and manage a medical insurance cover for the PSSF Staff. The Contractor will indemnify any loss in medical expenses incurred by the insured in the course of illness and/or hospitalization.



### 2.0 Objective of the Cover

The objective of the cover is to provide a comprehensive inpatient, outpatient, and maternity, dental, optical and last expense cover for members of staff and their immediate dependents.

### 3.0 Duration of Contract

The period of this Insurance will commence from the date of the execution of the contract for a period of twelve (12) months and may be renewed for once (*another one year*) subject to the sole discretion of PSSF and in compliance to the Public Procurement Regulatory Authority (PPRA) upon satisfactory performance.

### 4.0 Scope

The successful bidder shall be expected to provide efficient and effective quality medical services for the members of staff of the Fund and their immediate dependents.

The summary of benefits and total population is provided herein.

To provide Medical Insurance Cover, specifically for Inpatient, Outpatient, Dental, Optical and Maternity to PSSF Secretariat Staff and their dependents.

The Family Coverage should be for:

- ✓ 1 Principal Secretariat Staff
  - ✓ 1 Spouse +4 Children (Biological/Legally Adopted)
- } M+5

## Number of Employees

=21

The data provided is as per the PSSF Secretariat Payroll for September **2023** and might be subject to adjustment upwards or downwards before award of the Contract in October 2023.

The medical services must be easily available and accessible to members of staff and their immediate dependents as and when required. The number of the staff to be covered may change from time to time and PSSF will update the service provider appropriately. The scheme is consolidated under insured services for Inpatient and Self-Funded arrangement for Outpatient, Optical, Dental and Maternity.

## 5.0 Administration of Inpatient and Outpatient\_

5.1.1 The success bidder shall have a wide network of Contracted Medical Service Providers that are in all the 47 Counties with at least one (1) major hospitals in each County Headquarters comprising of the following facilities - Intensive Care Unit, High Dependency Unit, Theatre, Full inpatient service and New Born Unit where appropriate. In the event that the facilities registered by the insurance provider cannot be accessed, the provider shall-

- iii. Meet /reimburse the cost of treatment for the staff /dependents
- iv. Liase with the local Medical institution and Private Doctors to offer the needed services.

5.1.2 The Bidder should have a wide network of at least 40 Medical Service Providers within Nairobi County that include the 10 Major hospitals in Nairobi listed in their panel and equally distributed within The Nairobi Metropolitan (a list of all contracted hospitals and specialist should be provided) as an annexure to the bid document.

5.1.3 The bidder should have a wide panel of specialists in every discipline distributed across the country for ease of access by members.

5.1.4 The successful bidder shall also have offices in at least 24 counties that may be able to address any medical enquiries and concerns to the PSSF Staff.

5.1.5 The payment mode for Insurance premiums will be as per provisions of the Insurance Regulatory Authority upon signing of the Contract between PSSF and the Insurance Company.

5.1.6 All new members added to the medical scheme either through Employment, Reinstatements, Marriage or a newly Born child/Legally Adopted will automatically be entitled to the Medical Scheme Benefits and no waiting period shall apply. Principal members and their immediate dependents shall have full benefits from the scheme upon being placed on payroll.

5.1.7 The payment mode for Additional Members to the medical scheme will be upon reconciliation between PSSF and the bidder's medical department. This will be done on a **quarterly basis**.

5.1.8 The Bidder should ensure all PSSF Secretariat and their dependents Biometric are programmed with the medical scheme benefit entitlement at the commencement of medical cover.

5.1.9 The bidder should not vary the benefit entitlement or scope of cover Indicated in their bid document within the 12 months of the cover, thus the Fund's employees and their dependents will be guaranteed of their full medical entitlement i.e. 100% benefits for the entire 12 months of cover.

- 5.1.10 The Insurance Company will inform PSSF whenever additional Medical Service providers have been included on their panel. In the event of exclusion/Substitution of any Medical Providers from their panel, the insurance company will seek concurrence of the PSSF.
- 5.1.11 The Successful Bidder will have to provide a quarterly report on claims experience indicating Inpatient, Outpatient, Dental, Optical and Maternity covers. This will be sent through an acceptable Format (e-mail address to be [hrdepartment@psss.go.ke](mailto:hrdepartment@psss.go.ke). With a copy to [procurement@psss.go.ke](mailto:procurement@psss.go.ke)
- 5.1.12 Monthly Member Statements shall be presented by the medical insurance provider through their emails as provided during the on-boarding process.

## 6.0 The In-Patient Cover

The Inpatient cover shall cater for illnesses requiring hospitalization. The cover has been established to ensure the beneficiaries receive quality health care in case of hospitalization and shall include but not limited to the following;

- Admission to hospitals;
- Treatment while in hospital;
- Evacuation to hospital;
- Discharge from hospital and the cost of treatment thereof and
- Post hospitalization (treatment after discharge from hospital up to 5 weeks)



## Public Service Superannuation Fund

- 6.1 The eligible bidders are required to quote for **fully insured inpatient cover**. The insurance company will be expected to provide a cover that entails benefits and guarantees the members of staff quality healthcare.

While it is appreciated that medical schemes come with inherent controls and procedures, PSSF expects that the successful bidder(s) will look at the possibility of ensuring that any controls and procedures are not unnecessarily bureaucratic and cumbersome. Bidders will be expected to enumerate inherent controls for administration of the scheme.

## 6.2 The particulars of covers required

- The medical cover exclusions are not acceptable however in exceptional circumstances and where applicable, the bidder **MUST** clearly state such circumstances.
- Bidders must provide full details of the cover as provided in the tender document
- Eligible expenses included in the in-patient cover
- Full details and explanation of what the cover excludes
- Dependents eligibility; The age limit for children to access benefits is from age 0 – 25 years.

## 7.0 Medical Network coverage

- 7.1 The tenderer is required to provide the following: -

- a) PSSF has presence staff and dependents in all the 47 counties in Kenya. Therefore, bidders are required to demonstrate their presence in at least 24 counties excluding Nairobi County that shall provide medical support to fund is Secretariat staff.
- b) The Bidder must provide a tabulated list of hospitals, clinics, specialist doctors of Contracted Medical Service Providers in the remaining 46 Counties.
- c) The appointed Hospitals, Clinics and Doctors must be in all the 47 counties to guarantee the availability and accessibility of quality medical care by the PSSF employees and their dependents.
- d) Full details of the medical cover outside Kenya.
- e) Where a better medical service can be accessed outside Kenya, the Insurer shall be obligated to facilitate the referral of the patient to such other facility outside Kenya within the inpatient limit.

## 8.0 Case Management

8.1 Bidders are required to give details on an analysis on how the Medical Insurance Provider shall address the following issues/procedures: -

a) Admission of entry members into the cover

b) Overseas Treatment.

c) Procedure to be followed for repatriation.

d) The claims settlement turnaround time.

*Note the time indicated will be used to review the performance of the underwriter for any future renewal of contract.*

## 9.0 Inpatient Services: *Provision of quality inpatient medical services.*

9.1 The Inpatient scheme shall encompass the following benefits:

- a) Hospitalization including full diagnosis and treatment, discharge from hospital and the cost of treatment;
- b) Post Hospitalization benefits up to a maximum of five (5) weeks (35 days);
- c) Accommodation and meals for care taker, parent/guardian accompanying a child;
- d) Dental and optical hospitalization resulting from an accident to be covered within the inpatient limit;
- e) The inpatient optical and dental treatment for illness necessitating hospitalization will be covered within the inpatient limit;
- f) Specialists fee including physician, surgeons, anesthetics etc.;

- g) Congenital conditions and neonatal expenses;
- h) Inpatient Psychiatric Treatment;
- i) Laboratory investigations;
- j) Prescribed drugs, dressings, surgical appliances and nursing procedures;
- k) Medical Appliances; Hearing Aids, Glucometer, Insulin Delivery devices, Urine Catheters & Accessories, etc.
- l) Radiology Services; X-ray, ultrasound, ECG and computerized Tomography, MRI scans etc.
- m) Radiotherapy, chemotherapy and surgical treatment.
- n) Pathology (laboratory) fees;
- o) Non-accidental Ophthalmology in-patient treatment.
- p) Post Hospitalization attendant therapy up to three months;
- q) Access to medical specialists while admitted;
- r) Inpatient physiotherapy;



s) Emergency CS

t) Overseas cover while traveling outside Kenya.

## Public Service Superannuation Fund

REPUBLIC OF KENYA

u) Gynecological treatment;

- v) Day surgery admissions including dental, optical, gynecological as well as all other services;
- w) Operating theatre charges;
- x) Intensive care unit(ICU) and High Dependency Unit(HDU) charges;
- y) Laser Surgery;
- z) pre-existing and chronic recurrent conditions including hypertension, asthma, diabetes, cancer related illness, arthritis and pre- existing surgical conditions;
- aa) Pre-authorization:-with no waiting period.
- bb) Treatment for alcoholism and drug addictions (principal member only)
- cc) Palliative or analgesic care;
- dd) Provision of Maternity benefits including Caesarian section;
- ee) Cost of medical circumcision;
- ff) Accident hospitalization;
- gg) Rescue and evacuation in case of emergency;



- hh) Overseas Treatment/transfers if not locally available where advised by a medical practitioner shall be in any recommended destination. The treatment/transfers shall be within the inpatient limits.
- ii) Management and treatment of severe respiratory illness including but not limited to COVID-19 where such illness is severe and requires use of a respiratory or oxygen concentrator;
- jj) All Pandemics (including COVID-19) to be covered to full limit;
- kk) Medical services for HIV/AIDs including counseling, treatment, providing anti-retroviral and other related drugs;
- ll) Medical services for gender based violence but not limited to counseling and treatment
- mm) Terrorism Cover to cover medical expenses arising from activities where the insured is a victim.
- nn) Value addition to the PSSF Secretariat.

## 9.2 Hospital accommodation charges net of NHIF shall be as follows;

The benefits to be insured shall be as per schedule 1

### 10.0 Provision for Outpatient Medical Cover (self-Funded)-Tenderer to provide cost of Administration

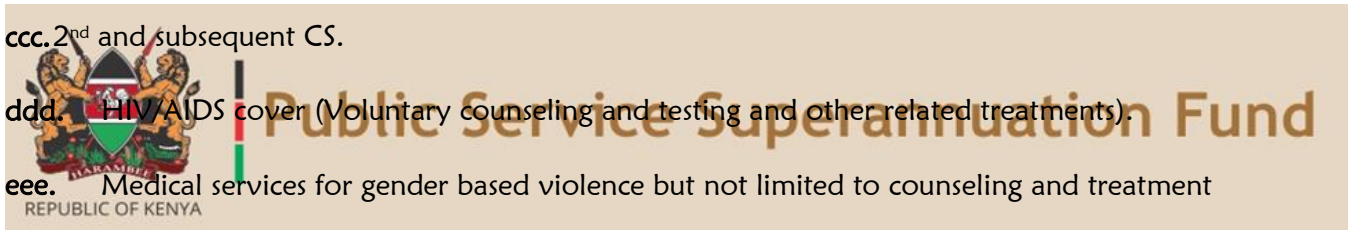
## Public Service Superannuation Fund

### 10.1 The scope of the cover for Outpatient medical services shall apply to all medical related illnesses

and will include but not limited to the following:

- ff. Routine outpatient consultation,
- gg. Prescribed physiotherapy.
- hh. Prescribed drugs and dressings.
- ii. Immunizations-KEPI and Baby Friendly
- jj. Counseling Services.
- kk. Medical Check-up and examinations not related to the treatment of the disease /Injury.
- ll. Family planning & fertility tests
- mm. Impotence drugs .
- nn. Diagnostic equipment (e.g. Glucometers, BP Machines etc.) and hearing aids.
- oo. Male medical circumcision
- pp. Recommended travel vaccines-yellow fever, polio and Covid-19
- qq. Alternative treatment i.e. acupuncture and chiropractor, on referral and Approval.

- rr. Non-motorized wheel chairs, frames and crutches
- ss. Counseling, testing, treatment of HIV related opportunistic diseases and provision of anti-retroviral drugs;
- tt. Attendance to other opportunistic and terminal diseases such as TB, cancer etc.
- uu. Alcoholism, drug and substance abuse treatment, counselling and rehabilitation services to only principal members
- vv. Annual General checkup for principal member and spouse
- ww. Diagnostic X-Ray and Laboratory Tests.
- xx. Radiology X-ray, ultrasound, EEG, ECG and computerized Tomography, MRI scans etc
- yy. Referrals to all medical Specialists
- zz. Psychiatrist treatment
- aaa. Comprehensive Baby vaccinations (No vaccine exclusions)
- bbb. Maternity services i.e. Pre and Post Natal.
- ccc. 2<sup>nd</sup> and subsequent CS.
- ddd. HIV/AIDS cover (Voluntary counseling and testing and other related treatments).
- eee. Medical services for gender based violence but not limited to counseling and treatment
- fff. Pre-existing Conditions.
- ggg. Pandemic diseases Vaccinations
- hhh. PSA test (**Prostate Antigen Test**) for male employees and spouses and one pap- smear test and a mammogram for female employees and spouses per annum.
- iii. Staff vaccination for diseases such Hepatitis B,
- jjj. Any other outpatient services agreed with the Fund and not mentioned herein above.



## 10.2 Dental Services (Self-Funded; Provide cost of administration)

Dental Services-to include extraction, root canal, fillings, scaling necessitated by a medical condition.

## 10.3 Optical Services (Self-Funded; Provide cost of administration)

Optical services (Frames, lenses, contact lenses, Bi-Focal lenses, Visual examination)

## Overseas Travel Requirement on Official Duty

- a) Covid-19 Test for official travel

b) Travel Insurance Cover while on official duty.

**The outpatient shall only exclude the following:**

- e) Cosmetic Treatments;
- f) Self-prescribed treatment;
- g) Experimental treatment.
- h) Participating in extreme sports;

**11.0 Sensitization of Members**

11.1 The Successful Bidder shall undertake sensitization within the first two (2) Months upon award of the Contract. Thereafter, the provider shall conduct continuous sensitization on a quarterly basis.

**12.0 Submission of Scheme Benefits**

12.1 Upon Successful award of the Tender, the successful bidder shall submit a scheme benefit cover data in an acceptable format indicating premiums paid for each PSSF staff. ***This will be a Mandatory requirement and shall be submitted before signing of the contract.***

12.2 Beneficiary members of this scheme shall visit any medical facilities (Hospitals) listed by insurance company panel of service providers within Kenya directly without referrals.

**13.0 Administration of Ex-Gratia Requests**

13.1 The insurance firm shall be expected to undertake, on behalf of PSSF, excess inpatient medical bills incurred over and above member's allocation when necessary. The undertaking of excess bills must and shall be expressly sanctioned by PSSF in writing. The Fund shall reimburse the insurance company the full payment of the excess premiums undertaken on quarterly basis.

13.2 The invoices of undertakings shall be submitted to the Fund for onward processing and payment within 60 days from the date of invoice submission.

13.3 The insurance company may top-up the outpatient accounts for the beneficiaries upon consideration and approval of the PSSF.

**14.0 Deliverables**

14.1 The following deliverables will be expected from the bidder upon award of contract;

- xi. Conduct a debriefing exercise and submit a report.
- xii. Submit to PSSF the package of the staffs' health insurance scheme it offers and how it operates giving full details.
- xiii. Make a presentation on the services the insurance provider shall offer.
- xiv. Quarterly reports on performance of the Scheme
- xv. Undertake sensitization within the first two (2) Months upon award of the Contract. Thereafter, the provider shall conduct continuous sensitization on a quarterly basis.
- xvi. Prompt on boarding of all staff members and their dependants on the Biometric system.

- xvii. Management of additions/exits
- xviii. Provide a list of panel of Service providers.
- xix. Prompt reimbursement for admissible claims
- xx. Prompt processing of Last Expense benefits when due

#### 15.0 Reporting

The Medical insurance provider shall be responsible to the Chief Executive Officer-PSSF

#### 16.0 Period of Cover

The Contract period shall be Twelve (12) months from the date of the execution of the Contract. The contract may be renewed once for another twelve (12) months by mutual agreement between the parties subject to satisfactory performance.

#### 11.0 Sensitization of Members

11.1 The Successful Bidder shall undertake sensitization to all staff on their Medical Scheme Cover Policy Benefits. The Sensitization will be done at the PSSF Head Quarters within the first 2 Months upon award of the Contract.

**The Bidder must present their benefit structure coverage as per the table below:**



**Schedule I: Summary of Benefits and other details**

No of item to be insured	Description of item to be insured .	Value of item to be insured	Coverage	Insurance period
<b>1.</b>	<b>In-patient (Insurance)</b>	<b>(Kshs.)</b>		
	<b>Staff</b>	4,000,000	Per family per annum	1 Years
	<b>Contract staff (Short Term)</b>	1,000,000	Per Principal member per annum	Renewal once subject to satisfactory performance
	<b>1<sup>st</sup> Caesarian Section</b>	400,000		
	<b>Last Expense</b>	150,000		
<b>2</b>	<b>Outpatient self-funded</b>		<b>Cover</b>	
<b>a</b>	<b>Staff</b>	100,000	M	1 Years
<b>b</b>		130,000	M+1	Renewal once subject to satisfactory performance
<b>c</b>		160,000	M+2	
<b>d</b>		190,000	M+3	
<b>e</b>		210,000	M+4	
<b>f</b>		240,000	M+5	

			<b>Total</b>
<b>g</b>	<b>Contract staff (Short Term)</b>	100,000	M
<b>3</b>	<b>Maternity -Normal delivery self-funded</b>	300,000	
	<b>2<sup>nd</sup> Caesarian Section self-funded</b>	400,000	
<b>4</b>	<b>Outpatient Dental cover self-funded</b>		
	<b>Staff</b>	200,000	Per family per annum
<b>5</b>	<b>Outpatient-Optical cover Self-Funded</b>		
	<b>Staff</b>	100,000	Per Family Per Annum



## Public Service Superannuation Fund

REPUBLIC OF KENYA

### Schedule II: Total Population

Family Size/IP Benefit	No. of Families	Total Population
M	2	2
M+1	1	2
M+2	3	9
M+3	4	16
M+4	8	40
M+5	3	18
<b>Total</b>	<b>21</b>	<b>87</b>



## 12.0 Submission of Scheme Benefits

12.1 Upon Successful award of the Tender, the successful bidder shall submit a scheme benefit cover data in an excel format indicating premiums paid for each job group category as indicated above. ***This will be a Mandatory requirement and shall be submitted before signing of the contract.***

13.0 There SHALL BE NO Co-Pay in any of the contracted hospitals by Medical Service Provider for Inpatient, Outpatient or maternity be applicable to maternity cases, pre-conditional cases and repeat visits within fourteen (14) days.

13.1 The successful medical service provider shall ensure the following hospitals are contracted, available in its panel of hospitals and accessible without referral:

- i. The Nairobi Hospital – Agwing Khodek Road
- ii. The Karen Hospital – Langata Road
- iii. The Aga Khan University Hospital – Parklands
- iv. The M.P. Shah Hospital – Parklands
- v. The Mater Hospital – South B

13.2 Beneficiary ***members of this scheme shall visit any of the medical facilities (Hospitals) directly without referrals.***

13.3 Maternity Complications shall be treated under maximum inpatient limits once the Maternity sub-limit benefit of **Kshs 250,000.00** has been exhausted.

13.4 Post Hospitalization Cover shall be to the Maximum of 5 Weeks after discharge and should be covered to a maximum of **Ksh. 100,000.00**



**Public Service Superannuation Fund**

REPUBLIC OF KENYA

## 14.0 Administration of Ex-Gratia Requests

14.1 The Fund shall set up a special fund of not more than **Kshs. 2,000,000.00** quarterly. The fund may be used by members for inpatient cases that may occur during the treatment on personal request.

14.2 The insurance firm shall be expected to undertake, on behalf of PSSF, excess inpatient medical bills incurred over and above member's allocation when necessary. The undertaking of excess bills must and shall be expressly sanctioned by PSSF in writing. The Fund shall reimburse the insurance company the full payment of the excess premiums undertaken on quarterly basis.

14.3 The invoices of undertakings shall be submitted to the Fund for onward processing and payment within 60 days from the date of invoice submission.

## 15.0 Deliverables

15.1 The following deliverables will be expected from the bidder upon award of contract;

- xxi. Provision of a 24 Hour Medical cover
- xxii. Quarterly reports on performance of the Scheme
- xxiii. Issuance and replacement of member Biometric cards
- xxiv. Management of additions/exits

- xxv. Prompt reimbursement for admissible claims
- xxvi. Prompt processing of Last Expense benefits when due

## 1.0 Methodology and Work Plan

1.1 The Bidder should elaborate in details the **Methodology** and **Work plan** for the following services and procedures: -

aa) Must have 24hrs/7 days operational Call Centre for enquiries and emergencies ***“Call Center Mobile/Telephone Numbers to be included as part of tender document”***.

bb) Must provide a Biometric Member Identification solution that identifies eligible members, enables member utilization monitoring and reporting capabilities.

NB: A Biometric Infrastructure should be installed on all contracted service providers before commencement of medical cover.

cc) Must provide Occupational Therapy and Hydrotherapy within Outpatient limit

dd) Must provide prescribed preventive and curative drugs/care (Including pressure stockings and clinical corset belt)

ee) Must have an established International network of medical service provider panels for overseas referrals.

ff) Optical Cover should include **Photo chromatic** lenses as part of the Optical benefit. **NB:** This is a mandatory requirement.

gg) The Bidder must demonstrate capacity to prevent and manage medical fraud and measures taken in their invoicing and payment systems.

hh) The medical insurance provider shall be expected to report to PSSF immediately incase of any misuse of the medical cover.

ii) Must stipulate the role of Medical Professionals who will handle the PSSF Medical Scheme.

jj) The Bidder will be required to inform PSSF on their procedure of handling suspended providers.

kk) Must indicate timelines for on boarding New staff and their dependants as requested by the Fund.

ll) Emergency Air Evacuation and Road Ambulance Services. (Indicate Companies Contracted to offer these services including their Procedures and Timelines).

mm) Provide procedures to be followed for Overseas Extension of Cover/ Emergency and overseas referrals.



**Public Service Superannuation Fund**

- nn) Procedures and Timelines to process Last Expense for a deceased principle member or their dependents.
- oo) Bidder should indicate the scope of Post Hospitalization offered.
- pp) Procedures the Bidder will use for Emergency/Planned and Scheduled admissions.
- qq) Cash Claims Reimbursement procedures, mode of payments, timelines and documents required.
- rr) The Bidder will be required to organize for a wellness program for the Principal member and their spouses within the Contract Period and include the wellness benefit on the member's biometric system.
- ss) Exclusions for Inpatient and Outpatient Cover benefits should be clearly indicated.
- tt) The bidder must provide for utilization of full 100% benefits allocated without capping on limiting usage/access for the entire contract period.
- uu) Provision of artificial appliances such as crutches, wheelchair (one per contract period), prosthesis, walking frames as prescribed as necessity by a medical practitioner within 7days of receipt of all documents.

wv) Post hospitalization cover for accidental, Pre-existing and chronic ailment benefit and alongside Inpatient benefit.



## Public Service Superannuation Fund

ww) Screening of Ailments i.e. Cancer and wellness checkup for principal members and Spouse only

once per year.

- xx) Treatment of COVID 19 and its related complications shall be fully covered under inpatient
- yy) Medically necessitated COVID 19 tests to be fully covered under out patient
- zz) The Bidder should also have a wide network of Contracted Medical Service Providers that are spread in all the remaining 47 Counties.

**PRICE SCHEDULE FORM**

**THE PUBLIC SERVICE SUPERANNUATION FUND**

**PROVISION OF GROUP MEDICAL INSURANCE COVER FOR SECRETARIAT STAFF – PSSF/T/001/2023-2024**

**NAME OF THE TENDERER:**

.....

Based on the information contained in the description of Services, deliverables and technical requirements, we the undersigned herein provide a breakdown of costs in the format shown below being the final and absolute price for a period of one year (12) months from the contract commencement date.

**FULLY INSURED SCHEME Outpatient, Out patient is Self Funded**

ITEM NO.	DESCRIPTION OF INSURANCE COVER	TOTAL PREMIUM
1	<b>In-patient (Insurance)</b> <ul style="list-style-type: none"><li>• Last Expense</li></ul>	
2	<b>Outpatient self-funded</b> <ul style="list-style-type: none"><li>• Maternity-Normal delivery self-funded</li><li>• 2nd Caesarian Section self-funded</li><li>• Outpatient Dental cover self-funded</li><li>• Outpatient-Optical cover Self-Funded</li></ul>	
	<b>TOTAL PREMIUM (VAT Inclusive.)</b> The total figure should be transferred to the Form of Tender in words and figures	

**N/B:** The total premium shall be paid less Training fee. The Training Fee shall be paid after submission of a comprehensive training report from PSSF HQ and Counties.

**Name of Tenderer**.....

**Date** .....

**Signature** .....

**Rubber Stamp:** .....

**N/B:** This Price Schedule Form shall only be signed by the person whose name appears in the letter of Power of Attorney

SCHEDULE OF REQUIREMENTS

*THE MEDICAL INSURANCE BENEFIT STRUCTURE FOR 2023/2024 FY*

No of item to be insured	Description of item to be insured .	Value of item to be insured	Coverage		Insurance period	Insurance Premium per specified period (Tender Price)	Price discount (if any)	Total Tender Price for Insurance Service
<b>1.</b>	<b>In-patient (Insurance)</b>	<b>(Kshs.)</b>						
	<b>Staff</b>	4,000,000	Per family per annum		1 Years			
	<b>Contract staff (Short Term)</b>	1,000,000	Per Principal member per annum		Renewal once subject to satisfactory performance			
	<b>1<sup>st</sup> Caesarian Section</b>	400,000						
	<b>Last Expense</b>	150,000.00						
<b>2</b>	<b>Outpatient self-funded</b>		<b>Cover</b>	<b>Number of Family per Category</b>				
<b>a</b>	<b>Staff</b>	100,000	M	2	1 Years			
<b>b</b>		130,000	M+1	1	Renewal once subject to satisfactory performance			
<b>c</b>		160,000	M+2	3				
<b>d</b>		190,000	M+3	4				
<b>e</b>		210,000	M+4	8				



f		240,000	M+5	3			
			<b>Total</b>	<b>21</b>			
g	<b>Contract staff (Short Term)</b>	100,000	M				
3	<b>Maternity -Normal delivery self-funded</b>	300,000					
	<b>2<sup>nd</sup> Caesarian Section self-funded</b>	400,000					
4	<b>Outpatient Dental cover self-funded</b>						
	<b>Staff</b>	200,000	Per family per annum				
5	<b>Outpatient-Optical cover Self-Funded</b>						
	<b>Staff</b>	100,000	Per Family Per Annum				

Name of Tenderer.....[insert complete name of Tenderer]

Signature of Tenderer.....[signature of person signing the Tender]

Date .....[insert date]

Rubber Stamp: .....

---

**PART III – CONDITIONS OF CONTRACT AND  
CONTRACT FORMS**



**Public Service Superannuation Fund**

---

REPUBLIC OF KENYA

## SECTION VI - GENERAL CONDITIONS OF CONTRACT

### A. General Provisions

#### 1.1 Definitions

Unless the context otherwise requires, the following terms whenever used in this Contract have the following meanings:

- a) "Schedule of Requirements" is the priced and completed list of items of Services to be performed by the Insurance Provider forming part of his Tender;
- b) "Completion Date" means the date of completion of the Services by the Insurance Provider as certified by the Procuring Entity
- c) "Contract" means the Contract signed by the Parties, to which these General Conditions of Contract (GCC) are attached, together with all the documents listed in Clause 1 of such signed Contract;
- d) "Contract Price" means the price to be paid for the performance of the Services, in accordance with Clause 6;
- e) "Procuring Entity" means the Procuring Entity or party who employs the Insurance Provider
- f) "Foreign Currency" means any currency other than the currency of Kenya;
- g) "GCC" means these General Conditions of Contract;
- h) "Government" means the Government of Kenya;
- i) "Local Currency" means Kenya shilling;
- j) "Party" means the Procuring Entity or the Insurance Provider, as the case may be, and "Parties" means both of them;
- k) "Personnel" means persons hired by the Insurance Provider;
- l) "Insurance Provider" is a person or corporate body whose Tender to provide the Services has been accepted by the Procuring Entity;
- m) "Insurance Provider's Tender" means the completed Tendering Document submitted by the Insurance Provider to the Procuring Entity
- n) "SCC" means the Special Conditions of Contract by which the GCC may be amended or supplemented;
- o) "Services" means the work to be performed by the Insurance Provider pursuant to this Contract, as described in Schedule of Requirements included in the Insurance Provider's Tender.
- p) "Public Procurement Regulatory Authority (PPRA)" shall mean the Government Agency responsible for oversight of public procurement.

#### 1.2 Applicable Law

The Contract shall be interpreted in accordance with the laws of Kenya.

#### 1.3 Language

This Contract has been executed in the English language, which shall be the binding and controlling language for all matters relating to the meaning or interpretation of this Contract.

#### 1.4 Notices

Any notice, request, or consent made pursuant to this Contract shall be in writing and shall be deemed to have been made when delivered in person to an authorized representative of the Party to whom the communication is addressed, or when sent by registered mail, hand delivery, or email to such Party at the address **specified in the SCC**.

#### 1.5 Location

The Services shall be performed at such locations as are specified in Appendix A, in the specifications and, where the location of a particular task is not so specified, at such locations, whether in Kenya or elsewhere, as the Procuring Entity may approve.

#### 1.6 Authorized Representatives

Any action required or permitted to be taken, and any document required or permitted to be executed, under this Contract by the Procuring Entity or the Insurance Provider may be taken or executed by the officials **specified in the SCC.**

### 1.7 Inspection and Audit by the PPRA

Pursuant to paragraph 2.2e. of Attachment1 to the General Conditions, the Insurance Provider shall permit and shall cause its subcontractors and sub-consultants to permit, PPRA and/ or persons appointed by PPRA to inspect the Site and/ or the accounts and records relating to the procurement process, selection and/ or contract execution, and to have such accounts and records audited by auditors appointed by PPRA. The Insurance Provider's and its Subcontractors' and sub-consultants' attention is drawn to Sub-Clause 3.10 which provides, inter alia, that acts intended to materially impede the exercise of PPRA's inspection and audit rights constitute a prohibited practice subject to contract termination (as well as to a determination of ineligibility pursuant to PPRA's prevailing sanctions procedures).

### 1.8 Taxes and Duties, e t c

The Insurance Provider shall pay such taxes, duties, fees, levies and other impositions as may be levied under the Applicable Law, the amount of which is deemed to have been included in the Contract Price.

## 2 Commencement, Completion, Modification, and Termination of Contract

### 2.1 Effectiveness of Contract

This Contract shall come in to effect on the date the Contract is signed by both parties or such other later date as may be **stated in the SCC.**

2.2 Duration and Commencement of Services the Commencement date and duration of the insurance cover shall be **specified in the SCC.**

### 2.3 Modification

Modification of the terms and conditions of this Contract, including any modification of the scope of the Services or of the Contract Price, may only be made by written agreement between the Parties.

### 2.4 Force Majeure

#### 2.4.1 Definition

For the purposes of this Contract, "Force Majeure" means an event which is beyond the reasonable control of a Party and which makes a Party's performance of its obligations under the Contract impossible or so impractical as to be considered impossible under the circumstances.

#### 2.4.2 No Breach of Contract

The failure of a Party to fulfill any of its obligations under the contract shall not be considered to be a breach of, or default under, this Contract insofar as such inability arises from an event of Force Majeure, provided that the Party affected by such an event (a) has taken all reasonable precautions, due care and reasonable alternative measures in order to carry out the terms and conditions of this Contract, and (b) has informed the other Party as soon as possible about the occurrence of such an event.

#### 2.4.3 Extension of Time

Any period within which a Party shall, pursuant to this Contract, complete any action or task, shall be extended for a period equal to the time during which such Party was unable to perform such action as a result of Force Majeure.

## 2.4.4 Payments

During the period of their inability to perform the Services as a result of an event of Force Majeure, the Insurance Provider shall have been titled to continue to be paid under the terms of this Contract, as well as to be reimbursed for additional costs reasonably and necessarily incurred by them during such period for the purposes of the Services and in reactivating the Service after the end of such period.

## 2.5. Termination

### 2.5.1 By the Procuring Entity

The Procuring Entity may terminate this Contract, by not less than thirty (30) days' written notice of termination to the Insurance Provider, to be given after the occurrence of any of the events specified in paragraphs (a) through of this Sub-Clause 2.5.1:

- a) If the Insurance Provider does not remedy a failure in the performance of its obligations under the Contract, within thirty (30) days after being notified or within any further period as the Procuring Entity may have subsequently approved in writing;
- b) If the Insurance Provider become in solvent or bankrupt;
- c) if, as the result of Force Majeure, the Insurance Provider is unable to perform a material portion of the Services for a period of not less than sixty (60) days; or
- d) if the Insurance Provider, in the judgment of the Procuring Entity has engaged in Fraud and Corruption, as defined in paragraph 2.2a. of Attachment1 to the GCC, in competing for or in executing the Contract

### 2.5.2 By the Insurance Provider

The Insurance Provider may terminate this Contract, by not less than thirty (30) days' written notice to the Procuring Entity, such notice to be given after the occurrence of any of the events specified in paragraphs (a) and (b) of this Sub-Clause 2.5.2:

- a) If the Procuring Entity fails to pay any monies due to the Insurance Provider pursuant to this Contract and not subject to dispute pursuant to Clause 7 within forty-five (45) days after receiving written notice from the Insurance Provider that such payment is overdue; or
- b) if, as the result of Force Majeure, the Insurance Provider is unable to perform a material portion of the Services for a period of not less than sixty (60) days.

### 2.5.3 Payment upon Termination

Upon termination of this Contract pursuant to Sub-Clauses 2.5.1 or 2.5.2, the Procuring Entity shall make the following payments to the Insurance Provider:

- a) remuneration pursuant to Clause 5 for Services satisfactorily performed prior to the effective date of termination;
- b) except in the case of termination pursuant to paragraphs (a), (b), (d) of Sub-Clause 2.5.1, reimbursement of any reasonable cost incident to the prompt and orderly termination of the Contract.
- c) The Insurance provider shall pay or refund to the Procuring Entity any moneys paid but for which no consume rate services were provided.

## 3. Obligations of the Insurance Provider

### 3.1 General

The Insurance Provider shall perform the Services in accordance with the terms of the signed Insurance Policy and the Schedule of Requirements, and carry out its obligations with all due diligence, efficiency, and economy, in accordance with generally accepted professional techniques and practices, and shall observe sound management practices, and employ appropriate advanced



technology and safe methods. The Insurance Provider shall always act, in respect of any matter relating to this Contract or to the Services, as faithful adviser to the Procuring Entity, and shall at all times support and safeguard the Procuring Entity's legitimate interests in any dealings with Subcontractors or third parties.

### 3.2 Conflict of Interests

#### 3.2.1 Insurance Provider Not to Benefit from Commissions and Discounts.

The remuneration of the Insurance Provider pursuant to Clause 6 shall constitute the Insurance Provider's sole remuneration in connection with this Contract or the Services, and the Insurance Provider shall not accept for their own benefit any trade commission, discount, or similar payment in connection with activities pursuant to this Contract or to the Services or in the discharge of their obligations under the Contract, and the Insurance Provider shall use their best efforts to ensure that the Personnel, any Subcontractors, and agents of either of them similarly shall not receive any such additional remuneration.

#### 3.2.2 Insurance Provider and Affiliates Not to be Otherwise Interested in Services other than the insurance Services

The Insurance Provider agree that, during the term of this Contract and after its termination, the Insurance Provider and its affiliates, as well as any Subcontractor and any of its affiliates, shall be disqualified from providing goods, works, or Services (other than the insurance Services and any continuation thereof) for any contingency resulting from or closely related to the Services.

#### 3.2.3 Prohibition of Conflicting Activities

Neither the Insurance Provider nor its Subcontractors nor the Personnel shall engage, either directly or indirectly, in any of the following activities:

a) During the term of this Contract, any business or professional activities in Kenya which would conflict with the activities assigned to them under this Contract;

b) during the term of this Contract, neither the Insurance Provider nor their Subcontractors shall hire public employees in active duty or on any type of leave, to perform any activity under this Contract;

c) after the termination of this Contract, such other activities as may be **specified in the SCC.**

### 3.3 Confidentiality

The Insurance Provider, its Subcontractors, and the Personnel of either of them shall not, either during the term or within two (2) years after the expiration of this Contract, disclose any proprietary or confidential information relating to the Project, the Services, this Contract, or the Procuring Entity's business or operations without the prior written consent of the Procuring Entity.

### 3.4 Reporting Obligations

The Insurance Provider shall submit to the Procuring Entity their reports and documents specified in Appendix B in the form, in the numbers, and within the periods set for thin the said Appendix.

### 3.5 Documents Prepared by the Insurance Provider to Be the Property of the Procuring Entity.

All reports, and other documents and software submitted by the Insurance Provider in accordance with Sub- Clause 3.4 shall become and remain the property of the Procuring Entity, and the Insurance Provider shall, not later than upon termination or expiration of this Contract, deliver all such documents and software to the Procuring Entity, together with a detailed inventory thereof. The Insurance Provider may retain a copy of such documents and software. Restrictions about the future use of these documents, if any, shall be **specified in the SCC.**

### 3.6 Liquidated Damages

#### 3.6.1 Payments of Liquidated Damages

The Insurance Provider shall pay liquidated damages to the Procuring Entity at the rate per day **stated in the SCC** for each day that the Insurance Provider fails to pay the agreed compensation costs beyond or later the agreed date when such compensation should be made. The date by when the compensation costs should be made is specified in **the SCC**. The total amount of liquidated damages shall not exceed the amount **defined in the SCC**. The Procuring Entity may deduct liquidated damages from payments due to the Insurance Provider. Payment of liquidated damages shall not affect the Insurance Provider's liabilities.

### 3.6.2 Correction for Over-payment

The Procuring Entity shall correct any overpayment of liquidated damages by the Insurance Provider by adjusting the next payment premium or certificate. The Insurance Provider shall be paid interest on the overpayment, calculated from the date of payment to the date of repayment, at the rates specified in Sub-Clause 6.5.

### 3.7 Performance Security

The Insurance Provider shall not be required to provide any Performance Security to the Procuring Entity.

### 3.8 Fraud and Corruption

The Procuring Entity requires compliance with the Government's Anti-Corruption laws and its prevailing sanctions. The Procuring Entity requires the Insurance Provider to disclose any commissions or fees that may have been paid or are to be paid to agents or any other party with respect to the tendering process or execution of the Contract. The information disclosed must include at least the name and address of the agent or other party, the amount and currency, and the purpose of the commission, gratuity or fee.

## 4 Insurance Provider's Personnel



## Public Service Superannuation Fund

The Contract shall not obligate the Insurance Provider to provide any specific personnel for carrying out of the Services.

REPUBLIC OF KENYA

## 5 Obligations of the Procuring Entity

### 5.1 Change in the Applicable Law

If, after the date of this Contract, there is any change in the Applicable Law with respect to taxes and duties which increases or decreases the cost of the Services rendered by the Insurance Provider, then the remuneration and reimbursable expenses otherwise payable to the Insurance Provider under this Contract shall be increased or decreased accordingly by agreement between the Parties, and corresponding adjustments shall be made to the amounts referred to in Sub-Clauses 6.2 (a) or (b), as the case may be.

## 6 Payments to the Insurance Provider

### 6.1 Lump-Sum Remuneration

The Insurance Provider's remuneration shall not exceed the Contract Price and shall be a fixed lump-sum. Except as provided in Sub-Clause 5.1, the Contract Price may only be increased above the amounts stated in Sub-Clause 6.2 if the Parties have agreed to additional payments in accordance with Sub-Clauses 2.3 and 6.3.

### 6.2 Contract Price

The price payable is **set forth in the SCC**.

### 6.3 Terms and Conditions of Payment

Payments will be made to the Insurance Provider according to the payment schedule **stated in the**

SCC.

#### 6.4 Interest on Delayed Payments

If the Procuring Entity has delayed payments beyond thirty (30) days after the due date stated in the SCC, interest shall be paid to the Insurance Provider for each day of delay at the rate stated in the SCC.

#### 7. Quality Control

The contract shall not have any quality control modalities as this is not envisaged in the industry

#### 8. Settlement of Disputes

##### 8.1 Amicable Settlement

Any party with dispute against the other party shall give notice to the other party, requesting the party to make

Good the matters of the dispute. The Parties shall attempt to settle the dispute amicably. If the dispute cannot be settled amicably, the complaining party should move to commence arbitration after thirty days from the day on which a notice was given, even if no attempt at an amicable settlement has been made.

##### 8.2 Arbitration if the Insurance Provider is a Kenyan firm

8.2.1 Any claim or dispute between the Parties arising out of or in connection with the Contract not settled amicably in accordance with Sub-Clause 8.1 shall be finally settled by arbitration. Arbitration shall be conducted in accordance with the Arbitration Laws of Kenya.

8.2.2 The arbitrators shall have full power to open up, review all matters relevant to the dispute. Nothing shall disqualify representatives of the Parties from being called as a witness and giving evidence before the arbitrators on any matter whatsoever relevant to the dispute.

8.2.3 Arbitration may be commenced prior to or after completion of the services. The obligations of the Parties shall not be altered by reason of any arbitration being conducted during the progress of the services.

8.2.4 The terms of the remuneration of each or all the members of Arbitration shall be mutually agreed upon by the Parties when agreeing the terms of appointment. Each Party shall be responsible for paying one-half of this remuneration.

8.2.5 In case of any claim or dispute, such claim or dispute shall be notified in writing by either party to the other with a request to submit it to arbitration and to concur in the appointment of an Arbitrator within thirty days of the notice. The dispute shall be referred to the arbitration and final decision of a person to be agreed between the parties. Failing agreement to concur in the appointment of an Arbitrator, the Arbitrator shall be appointed, on the request of the applying party, by the Chairman or Vice Chairman of any of the following institutions the:

- i) Law Society of Kenya, or
- ii) Chartered Institute of Arbitrators (Kenya Branch), or
- iii) Insurance Institute of Kenya, or
- iv) The Actuarial Society of Kenya.

8.2.6 The institution written to first by the aggrieved party shall take precedence over all other institutions.

8.2.7 The award of such Arbitrator shall be final and binding upon the parties.

##### 8.3 Failure to Comply with Arbitrator's Decision

8.3.1 In the event that a Party fails to comply with a final and binding Arbitrator's decision, then the other Party may, without prejudice to any other right sit may have, refer the matter to a competent Court of law.

**8.4 Arbitration if the Insurance Provider is a foreign firm**

8.4.1 Arbitration proceedings shall be conducted in accordance with the rules of procedure specified in the SCC.



REPUBLIC OF KENYA

**Public Service Superannuation Fund**

## SECTION VII - SPECIAL CONDITIONS OF CONTRACT


Number of GC Clause	Amendments of, and Supplements to, Clauses in the General Conditions of Contract
1.1	<p><b>The Parties to the Contract are:</b></p> <p>The Procuring Entity: <b>The Public Service Superannuation Fund .</b></p> <p>The contract name is <b><i>PROVISION OF GROUP MEDICAL INSURANCE COVER FOR THE PUBLIC SERVICE SUPERANNUATION FUND SECRETARIAT STAFF.</i></b></p>
1.2	The Contract shall be interpreted in accordance with the laws of Kenya.
1.3	<p><b>Language</b></p> <p>This Contract has been executed in the English language, which shall be the binding and controlling language for all matters relating to the meaning or interpretation of this Contract</p>
1.4	<p><b>Notices</b></p> <p>Any notice, request, or consent made pursuant to this Contract shall be in writing and shall be deemed to have been made when delivered in person to an authorized representative of the Party to whom the communication is addressed, or when sent by registered mail, hand delivery, or email to such Party at the address:</p> <p>The Fund CEO The Public Service Superannuation Fund . P.O Box 3561-00200 00100 Nairobi Attn. Head of Supply Chain Management Services Email :procurement@psss.go.ke</p>
1.5	<p><b>Location</b></p> <p>The Medical Insurance Services shall be performed at The Public Service Superannuation Fund Headquarters</p> <p>The PSSF HQ is housed at Bima House 6<sup>th</sup> Floor. <b>P.O Box 3561-00200 00100 Nairobi.</b></p>
1.6	<p>The Authorized Representatives are:</p> <p>For the Procuring Entity: <b>The Public Service Superannuation Fund</b> Head of Supply Chain Management Services <i>P.O Box 3561-00200 Nairobi</i> procurement@psss.go.ke <i>+2540202892301/05</i></p>
1.7	<p><b>Inspection and Audit by the PPRA</b></p> <p>Pursuant to paragraph 2.2e. of Attachment1 to the General Conditions, the Medical Insurance Provider shall permit and shall cause its subcontractors and sub-consultants to permit, PPRA and/ or persons appointed by PPRA to inspect the Site and/ or the accounts and records relating to the procurement process, selection and/ or contract execution, and to have such accounts and records audited by auditors appointed by PPRA. The Insurance Provider's and its Subcontractors' and sub-consultants' attention is drawn to Sub-Clause 3.10 which provides, inter alia, that acts intended to materially impede the exercise of</p>




Number of GC Clause	Amendments of, and Supplements to, Clauses in the General Conditions of Contract
	PPRA's inspection and audit rights constitute a prohibited practice subject to contract termination (as well as to a determination of ineligibility pursuant to PPRA's prevailing sanctions procedures
1.8	<p><b>Taxes and Duties, e t c</b></p> <p>The Medical Insurance Provider shall pay such taxes, duties, fees, levies and other impositions as may be levied under the Applicable Law, the amount of which is deemed to have been included in the Contract Price.</p>
2.1	The date on which this Contract shall come into effect is: <b>1<sup>st</sup> January 2023</b>
2.2	<p>The Commencement date and duration of the insurance cover shall be:</p> <p>Commencement date: <b>N/A</b></p> <p>Completion or Expiry Date: <b>N/A</b></p> <p>Duration of the coverage: <b>One (1) years</b>. Renewal of additional one (1) year subject to satisfactory performance and sufficient funding by the exchequer.</p>
2.3	<p><b>Modification</b></p> <p>Modification of the terms and conditions of this Contract, including any modification of the scope of the Services or of the Contract Price, may only be made by written agreement between the Parties.</p>
2.4.1	<p><b>Force Majeure</b></p> <p><b>Definition:</b> For the purposes of this Contract, "Force Majeure" means an event which is beyond the reasonable control of a Party and which makes a Party's performance of its obligations under the Contract impossible or so impractical as to be considered impossible under the</p>
2.4.2	<p><b>No Breach of Contract</b></p> <p>The failure of a Party to fulfill any of its obligations under the contract shall not be considered to be a breach of, or default under, this Contract insofar as such inability arises from an event of Force Majeure, provided that the Party affected by such an event (a) has taken all reasonable precautions, due care and reasonable alternative measures in order to carry out the terms and conditions of this Contract, and (b) has informed the other Party as soon as possible about the occurrence of such an event.</p>
2.4.3	<p><b>Extension of Time</b></p> <p>Any period within which a Party shall, pursuant to this Contract, complete any action or task, shall be extended for a period equal to the time during which such Party was unable to perform such action as a result of Force Majeure</p>
2.4.4	<p><b>Payments</b></p> <p>During the period of their inability to perform the Services as a result of an event of Force Majeure, the Medical Insurance Provider shall be titled to continue to be paid under the terms of this Contract, as well as to be reimbursed for additional costs reasonably and necessarily incurred by them during such period for the purposes of the Services and in reactivating the Service after the end of such period</p>
2.5 2.5.1	<p><b>Termination</b></p> <p><b>By the The Public Service Superannuation Fund</b></p> <p>The PSSF may terminate this Contract, by not less than thirty (30) days' written notice of termination to the Insurance Provider, to be given after the occurrence of any of the events specified in paragraphs (a) through of this Sub-Clause 2.5.1:</p> <p>a) If the Insurance Provider does not remedy a failure in the performance of its obligations under the Contract, within thirty (30) days after being notified or within any further period as the The Public Service</p>

Number of GC Clause	Amendments of, and Supplements to, Clauses in the General Conditions of Contract
2.5.2	<p>Superannuation Fund may have subsequently approved in writing;</p> <ul style="list-style-type: none"> <li>b) If the Insurance Provider become insolvent or bankrupt;</li> <li>c) if, as the result of Force Majeure, the Insurance Provider is unable to perform a material portion of the Services for a period of not less than sixty (60) days; or</li> <li>d) if the Insurance Provider, in the judgment of The Public Service Superannuation Fund has engaged in Fraud and Corruption, as defined in paragraph 2.2a. of Attachment1 to the GCC, in competing for or in executing the Contract.</li> </ul> <p><b>By the Insurance Providers</b></p> <p>The Insurance Provider may terminate this Contract, by not less than Ninety (90) days' written notice to the The Public Service Superannuation Fund , such notice to be given after the occurrence of any of the events specified in paragraphs (a) and (b) of this Sub-Clause 2.5.2:</p> <ul style="list-style-type: none"> <li>a) If The Public Service Superannuation Fund fails to pay any monies due to the Insurance Provider pursuant to this Contract and not subject to dispute pursuant to Clause 7 within forty-five (45) days after receiving written notice from the Insurance Provider that such payment is overdue; or</li> <li>b) if, as the result of Force Majeure, the Insurance Provider is unable to perform a material portion of the Services for a period of not less than sixty (60) days.</li> </ul>
2.5.3	<p><b>Payment upon Termination</b></p> <p>Upon termination of this Contract pursuant to Sub-Clauses 2.5.1 or 2.5.2, The Public Service Superannuation Fund shall make the following payments to the Insurance Provider:</p> <ul style="list-style-type: none"> <li>a) remuneration pursuant to Clause 5 for Services satisfactorily performed prior to the effective date of termination;</li> <li>b) except in the case of termination pursuant to paragraphs (a), (b), (d) of Sub-Clause 2.5.1, reimbursement of any reasonable cost incident to the prompt and orderly termination of the Contract.</li> <li>c) The Insurance provider shall pay or refund to the The Public Service Superannuation Fund any moneys paid but for which no consume rate services were provided.</li> </ul>
3 3.1  3.2 3.2.1	<p><b>Obligations of the Insurance Provider</b></p> <p><b>General</b></p> <p>The Medical Insurance Provider shall perform the Services in accordance with the terms and conditions of the signed Insurance contract and the Schedule of Requirements, and carry out its obligations with all due diligence, efficiency, and economy, in accordance with generally accepted professional techniques and practices, and shall observe sound management practices, and employ appropriate advanced technology and safe methods. The Insurance Provider shall always act, in respect of any matter relating to this Contract or to the Services, as faithful adviser to the The Public Service Superannuation Fund , and shall at all times support and safeguard the Fund's legitimate interests in any dealings with Subcontractors or third parties.</p> <p><b>Conflict of Interests</b></p> <p><b><i>The Insurance Provider Not to Benefit from Commissions and Discounts.</i></b></p> <p>The remunerations of the Medical Insurance Provider pursuant to Clause 6</p>



Number of GC Clause	Amendments of, and Supplements to, Clauses in the General Conditions of Contract
3.2.2	<p>shall constitute the Medical Insurance Provider's sole remuneration in connection with this Contract or the Services, and the Medical Insurance Provider shall not accept for their own benefit any trade commission, discount, or similar payment in connection with activities pursuant to this Contract or to the Services or in the discharge of their obligations under the Contract, and the Medical Insurance Provider shall use their best efforts to ensure that the Personnel, any Subcontractors, and agents of either of them similarly shall not receive any such additional remuneration.</p>
3.2.3	<p>The Medical Insurance Provider and Affiliates Not to be Otherwise Interested in Services other than the medical insurance Services. The Medical Insurance Provider agree that, during the term of this Contract and after its termination, the Medical Insurance Provider and its affiliates, as well as any Subcontractor and any of its affiliates, shall be disqualified from providing goods, works, or Services (other than the insurance Services and any continuation thereof) for any contingency resulting from or closely related to the Services.</p> <p><b>Prohibition of Conflicting Activities</b> Neither the Medical Insurance Provider nor its Subcontractors nor the Personnel shall engage, either directly or indirectly, in any of the following activities:</p>
 <p>3.3</p>	<p>a) During the term of this Contract, any business or professional activities in Kenya which would conflict with the activities as signed to them under this Contract;</p> <p>b) during the term of this Contract, neither the Medical Insurance Provider nor their Subcontractors shall hire public employees in active duty or on any type of leave, to perform any activity prescribed under this Contract;</p>
3.4	<p><b>Confidentiality</b> The Medical Insurance Provider, its Subcontractors, and the Personnel of either of them shall not, either during the term or within two (2) years after the expiration of this Contract, disclose any proprietary or confidential information relating to the Project, the Services, this Contract, or The Public Service Superannuation Fund 's business or operations without the prior written consent of The Public Service Superannuation Fund</p>
3.5	<p><b>Reporting Obligations</b> The Medical Insurance Provider shall submit to the The Public Service Superannuation Fund their reports and documents specified in Appendix B in the policy form, in the numbers, and within the periods set for thin the said Appendix.</p>
3.6	<p><b>Documents Prepared by the Insurance Provider to Be the Property of the The Public Service Superannuation Fund .</b></p>
3.6.1	<p>All reports, and other documents and software submitted by the Medical Insurance Provider in accordance with Sub- Clause 3.4 shall become and remain the property of The Public Service Superannuation Fund , and the Medical Insurance Provider shall, not later than upon termination or expiration of this Contract, deliver all such documents and software to the The Public Service Superannuation Fund together with a detailed inventory thereof. The Medical Insurance Provider may retain a copy of such documents and</p>

Number of GC Clause	Amendments of, and Supplements to, Clauses in the General Conditions of Contract
3.6.2  3.6.3  3.8	<p>software.</p> <p><b>Liquidated Damages</b></p> <p><b>Payments of Liquidated Damages</b> The Medical Insurance Provider shall pay liquidated damages to The Public Service Superannuation Fund at the rate which shall be agreed upon by both parties. The compensation costs shall be made within 60 days from the date of notice. The total amount of liquidated damages shall not exceed 10% of the total liquidated damage incurred. The The Public Service Superannuation Fund may deduct liquidated damages from payments due to the Medical Insurance Provider. Payment of liquidated damages shall not affect the Medical Insurance Provider's liabilities.</p> <p><b>Correction for Over-payment</b> The Public Service Superannuation Fund shall correct any overpayment of liquidated damages by the Medical Insurance Provider by adjusting the next payment premium or certificate. The Insurance Provider shall be paid interest on the overpayment, calculated from the date of payment to the date of repayment, at the rates specified in Sub-Clause 6.5.</p> <p><b>Performance Security</b> The Medical Insurance Provider shall be required to provide a <i>Performance Security of 10% of the contract sum in form of bank guarantee from a reputable bank regulated by Central Bank of Kenya</i> to the The Public Service Superannuation Fund before the signing of the contract. No contract shall be signed before the submission of the performance security.</p>
 <p>REPUBLIC OF KENYA</p>	<p><b>Fraud and Corruption</b> The Public Service Superannuation Fund requires compliance with the Government's Anti-Corruption laws and its prevailing sanctions. The Public Service Superannuation Fund requires the Medical Insurance Provider to disclose any commissions or fees that may have been paid or are to be paid to agents or any other party with respect to the tendering process or execution of the Contract. The information disclosed must include at least the name and address of the agent or other party, the amount and currency, and the purpose of the commission, gratuity or fee.</p>
4.	<p><b>Insurance Provider's Personnel</b> The Contract shall not obligate the Medical Insurance Provider to provide any specific personnel for carrying out of the Services.</p>
5	<p><b>Obligations of the The Public Service Superannuation Fund</b></p> <p><b>Change in the Applicable Law</b> If, after the date of this Contract, there is any change in the Applicable Law with respect to taxes and duties which increases or decreases the cost of the Services rendered by the Medical Insurance Provider, then the remuneration and reimbursable expenses otherwise payable to the Medical Insurance Provider under this Contract shall be increased or decreased accordingly by agreement between the Parties, and corresponding adjustments shall be made to the amounts referred to in Sub-Clauses 6.2 (a) or (b), as the case may be.</p>
6  6.1	<p><b>Payments to the Insurance Provider</b></p> <p><b>Lump-Sum Remuneration</b> The Medical Insurance Provider's remuneration shall not exceed the Contract Price and shall be a fixed lump-sum. The contract sum shall be paid within sixty</p>



Number of GC Clause	Amendments of, and Supplements to, Clauses in the General Conditions of Contract
6.2	<p>(60) days from the date of receipt of the Invoice.</p> <p><b>Contract Price</b> The total premium payable after signing of the contract. However, the Fund will pay an additional premium for (Newly) employed staff based on the entry dates under terms and conditions of the existing contract. Likewise, the Medical Insurance Provider will give credit notes to the Fund against members of staff who may have exited the service without utilizing their premium.</p>
6.3	<p><b>Terms and Conditions of Payment</b> Payments will be made to the Medical Insurance Provider in accordance to the payment schedule provided in this tender document and the final contract signed by both parties.</p>
6.4	<p><b>Interest on Delayed Payments</b> If The Public Service Superannuation Fund has delayed payments beyond sixty (60) days after the due date, interest shall be paid to the Insurance Provider for each day of delay at the rate 0.01% of the delayed payment.</p>
7	<p><b>Quality Control</b> The contract shall not have any quality control modalities as this is not envisaged in the industry.</p>
8	<p><b>Settlement of Disputes</b></p>
8.1	<p><b>Amicable Settlement</b> Any party with dispute against the other party shall give notice to the other party, requesting the party to make Good the matters of the dispute. The Parties shall attempt to settle the dispute amicably. If the dispute cannot be settled amicably, the complaining party should move to commence arbitration after thirty (30) days from the day on which a notice was given, even if no attempt at an amicable settlement has been made.</p>
8.2	<p><b>Arbitration if the Insurance Provider is a Kenyan firm</b></p>
8.2.1	<p>Any claim or dispute between the Parties arising out of or in connection with the Contract not settled amicably in accordance with Sub-Clause 8.1 shall be finally settled by arbitration. Arbitration shall be conducted in accordance with the Arbitration Laws of Kenya.</p>
8.2.2	<p>The arbitrators shall have full power to open up, review all matters relevant to the dispute. Nothing shall disqualify representatives of the Parties from being called as a witness and giving evidence before the arbitrators on any matter whatsoever relevant to the dispute.</p>
8.2.3	<p>Arbitration may be commenced prior to or after completion of the services. The obligations of the Parties shall not be altered by reason of any arbitration being conducted during the progress of the services.</p>
8.2.4	<p>The terms of the remuneration of each or all the members of Arbitration shall be mutually agreed upon by the Parties when agreeing the terms of appointment. Each Party shall be responsible for paying one-half of this remuneration.</p>
8,2.5	<p>In case of any claim or dispute, such claim or dispute shall be notified in writing by either party to the other with a request to submit it to arbitration and to concur in the appointment of an Arbitrator within thirty days of the notice. The dispute shall be referred to the arbitration and final decision of a person to be agreed between the parties. Failing agreement to concur in the appointment</p>



Number of GC Clause	Amendments of, and Supplements to, Clauses in the General Conditions of Contract
8.2.6	<p>of an Arbitrator, the Arbitrator shall be appointed, on the request of the applying party, by the Chairman or Vice Chairman of any of the following institutions the:</p> <ul style="list-style-type: none"> <li>a) Law Society of Kenya, or</li> <li>b) Chartered Institute of Arbitrators (Kenya Branch), or</li> <li>c) Insurance Regulatory Authority of Kenya, or</li> <li>d) The Actuarial Society of Kenya.</li> </ul>
8.2.7	<p>The institution written to first by the aggrieved party shall take precedence over all other institutions.</p>
8.3	<p>The award of such Arbitrator shall be final and binding upon the parties.</p> <p><b>Failure to Comply with Arbitrator's Decision</b></p>
8.4	<p>In the event that a Party fails to comply with a final and binding Arbitrator's decision, then the other Party may, without prejudice to any other right may have, refer the matter to a competent Court of law.</p> <p><b>Arbitration if the Medical Insurance Provider is a foreign firm</b>  Arbitration proceedings shall be conducted in accordance with the rules of Chartered Institute of Arbitrators (Kenya Branch),</p>



REPUBLIC OF KENYA

**Public Service Superannuation Fund**

## APPENDIX TO THE CONTRACT

The Appendix to the contract shall be the **Final Insurance Policy** that shall provide a description of the Services, compensation procedure and all the contingencies that shall lead to the compensation claim. The Policy shall be based on the best practice in the insurance industry. The policy would be negotiated before signature to ensure all parties concerns are taken into account. No provision or Clause in the Insurance Policy shall negate any Condition of Contract.



REPUBLIC OF KENYA

Public Service Superannuation Fund

**PERFORMANCE BANK GUARANTEE**

TO THE CHIEF EXECUTIVE OFFICER,  
THE PUBLIC SERVICE SUPERANNUATION FUND  
P.O BOX 356-0200  
NAIROBI

WHEREAS ..... (Hereinafter called “the Contractor”)  
has undertaken in pursuance of Contract No .....Dated.....to execute the  
**PROVISION OF COMPREHENSIVE MEDICAL COVER FOR BOARD OF TRUSTEES AND STAFF FOR THE PUBLIC SERVICE SUPERANNUATION FUND** , (hereinafter called the “Contract”)

**AND WHEREAS** it has been stipulated by you in the said Contract that the Contractor shall furnish you with a Bank Guarantee by a recognized bank for 10% of the sum tendered as security for compliance with his obligations in accordance with the Contract;

**AND WHEREAS** we have agreed to give the Contractor such a Bank Guarantee;

**NOW THEREFORE** we hereby affirm that we are the Guarantor and responsible to you on behalf of the Contractor, up to a total of

Kshs..... (Amount in figures)

Kshs.....(Amount in words)

And we undertake to pay you, upon your first written demand and without cavil or argument, any sum or sums within and up to the limits as aforesaid without your needing to prove or show grounds or reasons for the sum specified therein.

We hereby waive the necessity of you demanding the said debt from the Contractor before presenting us with the demand.

We further agree that no change or addition to or other modification of the terms of the Contract or of the Works to be performed thereunder or of any of the Contract Documents which may be made between you and the Contractor shall in any way release us from any liability under this Guarantee and we hereby waive notice of any such change, addition or modification

This Guarantee shall be valid until 28 days after issuing of the Taking Over Certificate.

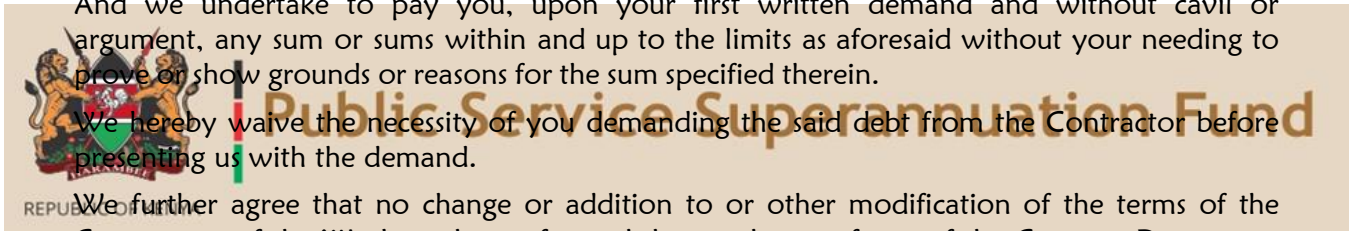
**SIGNATURE AND SEAL OF BANK** .....

Name of Signatory.....

Name of bank.....

Address.....

Date .....



# BENEFICIAL OWNERSHIP DISCLOSURE FORM

(Amended and issued pursuant to PPRA CIRCULAR No. 02/2022)

**INSTRUCTIONS TO TENDERERS: DELETE THIS BOX ONCE YOU HAVE COMPLETED THE FORM**

*This Beneficial Ownership Disclosure Form ("Form") is to be completed by the successful tenderer pursuant to Regulation 13 (2A) and 13 (6) of the Companies (Beneficial Ownership Information) Regulations, 2020. In case of joint venture, the tenderer must submit a separate Form for each member. The beneficial ownership information to be submitted in this Form shall be current as of the date of its submission.*

*For the purposes of this Form, a Beneficial Owner of a Tenderer is any natural person who ultimately owns or controls the legal person (tenderer) or arrangements or a natural person on whose behalf a transaction is conducted, and includes those persons who exercise ultimate effective control over a legal person (Tenderer) or arrangement.*

Tender Reference No.: \_\_\_\_\_ [insert identification no] Name of the

Tender Title/Description: \_\_\_\_\_ [insert name of the assignment]

to: \_\_\_\_\_ [insert complete name of Procuring Entity]

In response to the requirement in your notification of award dated \_\_\_\_\_ [insert date of notification of award] to furnish additional information on beneficial ownership: \_\_\_\_\_  
 [select one option as applicable and delete the options that are not applicable]

1) We hereby provide the following beneficial ownership information.



**Public Service Superannuation Fund**

**Details of beneficial ownership**

	Details of all Beneficial Owners		% of shares a person holds in the company Directly or indirectly	% of voting rights a person holds in the company	Whether a person directly or indirectly holds a right to appoint or remove a member of the board of directors of the company or an equivalent governing body of the Tenderer (Yes / No)	Whether a person directly or indirectly exercises significant influence or control over the Company (tenderer) (Yes / No)
1.	Full Name		Directly----- ----- % of shares	Directly..... ..... % of voting rights	1. Having the right to appoint a majority of the board of the directors or an equivalent governing body of the Tenderer: Yes ----No----	1. Exercises significant influence or control over the Company body of the Company (tenderer)  Yes ----No---
	National identity card number or Passport number					
	Personal Identification Number (where applicable)		Indirectly---- ----- % of shares	Indirectly----- % of voting rights	2. Is this right held directly or in directly?  Direct.....  Indirect.....	2. Is this influence or control exercised directly or indirectly?
	Nationality					
	Date of birth [dd/mm/yyyy]					
	Postal address					
	Residential address					
	Telephone					

Details of all Beneficial Owners		% of shares a person holds in the company Directly or indirectly	% of voting rights a person holds in the company	Whether a person directly or indirectly holds a right to appoint or remove a member of the board of directors of the company or an equivalent governing body of the Tenderer (Yes / No)	Whether a person directly or indirectly exercises significant influence or control over the Company (tenderer) (Yes / No)
number					Direct..... .....
Email address					Indirect..... .....
Occupation or profession					
2.	Full Name		Directly----- ----- % of shares	Directly..... ..... % of voting rights	1. Having the right to appoint a majority of the board of the directors or an equivalent governing body of the Tenderer: Yes ----No---- 2. Is this right held directly or in directly?  Direct..... .....  Indirect..... .....
	National identity card number or Passport number				
	Personal Identification Number (where applicable)		Indirectly---- ----- % of shares	Indirectly----- % of voting rights	
	Nationality(ies)				
	Date of birth <i>dd/mm/yyyy</i>				
	Postal address				
	Residential address				
	Telephone number				
	Email address				
Occupation or profession					
3.  e.t .c					

ii) Am fully aware that beneficial ownership information above shall be reported to the Public Procurement Regulatory Authority together with other details in relation to contract awards and shall be maintained in the Government Portal, published and made publicly available pursuant to Regulation 13(5) of the Companies (Beneficial Ownership Information) Regulations, 2020.(Notwithstanding this paragraph Personally Identifiable Information in line with the Data Protection Act shall not be published or made public). *Note that Personally Identifiable Information (PII) is defined as any information that can be used to distinguish one person from another and can be used to deanonymize previously anonymous data. This information includes National identity card number or Passport number, Personal Identification Number, Date of birth, Residential address, email address and Telephone number.*



III) In determining who meets the threshold of who a beneficial owner is, the Tenderer must consider a natural person who in relation to the company:

- (a) holds at least ten percent of the issued shares in the company either directly or indirectly;
- (b) exercises at least ten percent of the voting rights in the company either directly or indirectly;
- (c) holds a right, directly or indirectly, to appoint or remove a director of the company; or
- (d) exercises significant influence or control, directly or indirectly, over the company.

IV) What is stated to herein above is true to the best of my knowledge, information and belief.

*Name of the Tenderer: .....\*[insert complete name of the Tenderer]\_\_\_\_\_*

*Name of the person duly authorized to sign the Tender on behalf of the Tenderer: \*\* [insert complete name of person duly authorized to sign the Tender]*

*Designation of the person signing the Tender: ..... [insert complete title of the person signing the Tender]*

*Signature of the person named above: ..... [insert signature of person whose name and capacity are shown above]*



**Public Service Superannuation Fund**

REPUBLIC OF KENYA

*Date this ..... [insert date of signing] day of..... [Insert month], [insert year]*

Official Seal or Rubber Stamp. ....